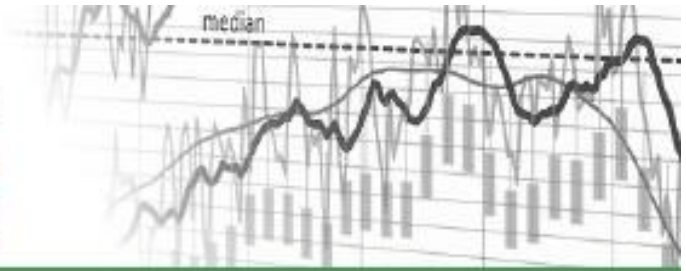
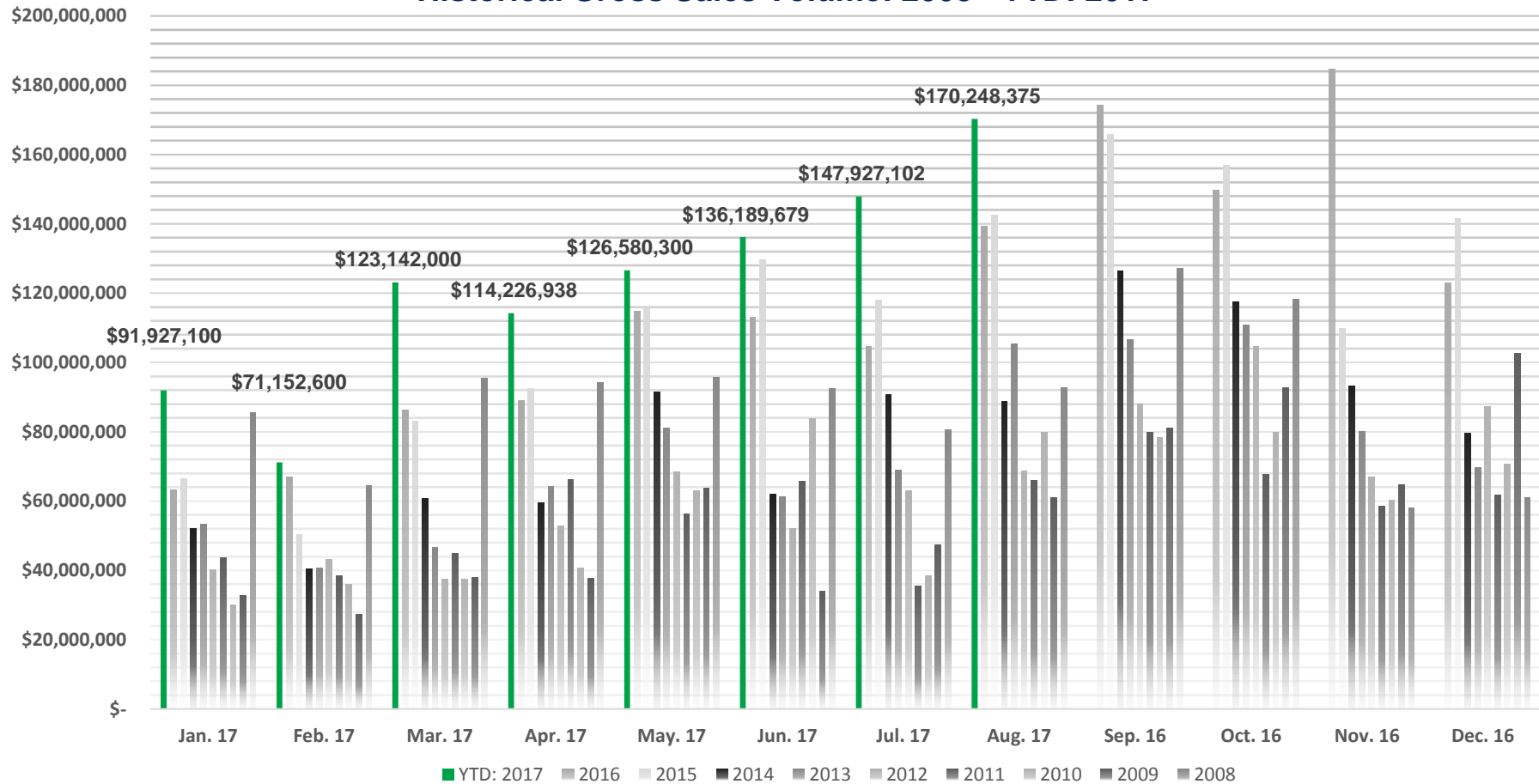




# Summit County Market ANALYSIS



## Historical Gross Sales Volume: 2008 - YTD: 2017



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## Market Analysis by Area

August 2017	All Transaction Summary						Residential Summary		
Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Blue River & South to County Line	\$6,997,500	4%	14	5%	\$499,821	\$345,000	\$773,625	\$582,500	\$353
Breckenridge	\$46,451,500	27%	52	19%	\$893,298	\$780,500	\$909,031	\$785,000	\$599
Breckenridge Golf Course	\$15,676,975	9%	24	9%	\$653,207	\$427,150	\$1,064,258	\$1,217,000	\$367
Copper Mountain	\$2,841,900	2%	7	3%	\$405,986	\$410,000	\$405,986	\$410,000	\$481
Corinthian Hills & Summerwood	\$400,000	0%	1	0%	\$400,000	dna	\$0	\$0	\$0
Dillon Town & Lake	\$3,872,000	2%	10	4%	\$387,200	\$327,500	\$420,375	\$402,000	\$412
Dillon Valley	\$2,150,200	1%	11	4%	\$195,473	\$178,900	\$195,473	\$178,900	\$331
Farmers Corner	\$3,270,000	2%	3	1%	\$1,090,000	\$1,450,000	\$1,090,000	dna	\$311
Frisco	\$15,710,400	9%	22	8%	\$714,109	\$672,450	\$652,876	\$670,000	\$403
Heeney	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
Keystone	\$19,614,100	12%	38	14%	\$516,161	\$440,000	\$516,161	\$440,000	\$415
Montezuma	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
North Summit County (rural)	\$7,655,100	4%	8	3%	\$956,888	dna	\$1,108,517	dna	\$366
Peak 7	\$1,579,000	1%	3	1%	\$526,333	dna	\$1,225,000	\$1,225,000	\$209
Silverthorne	\$20,351,600	12%	28	10%	\$726,843	\$662,400	\$798,608	\$735,000	\$355
Summit Cove	\$4,617,900	3%	8	3%	\$577,238	\$565,000	\$812,380	\$915,000	\$0
Wilderness	\$12,243,900	7%	31	11%	\$394,965	\$360,000	\$394,965	\$360,000	\$347
Woodmoor	\$4,745,000	3%	6	2%	\$790,833	\$408,000	\$790,833	dna	\$412
Deed Restricted Units	\$1,371,300	6%	4	1%	\$342,825	\$299,000	n/a	n/a	n/a
Quit Claim Deeds	\$700,000	0%	2	1%	\$350,000	dna	n/a	n/a	n/a
<b>TOTAL</b>	<b>\$170,248,375</b>	<b>100%</b>	<b>272</b>	<b>100%</b>	<b>\$632,245</b>	<b>\$479,500</b>	<b>\$679,419</b>	<b>\$520,000</b>	<b>\$424</b>
<b>(NEW UNIT SALES)</b>	<b>\$24,234,300</b>	<b>14%</b>	<b>25</b>	<b>9%</b>	<b>\$969,372</b>	<b>\$810,000</b>	<b>\$1,059,332</b>	<b>\$868,650</b>	<b>\$414</b>

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only.

Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.

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 Frisco, CO 80443  
 970.668.2205

**Dillon**  
**Land Title**  
 256 Dillon Ridge  
 Dillon, CO 80435

**Breckenridge**  
**Land Title**  
 200 North Ridge Street  
 Breckenridge, CO 80424  
 970.453.2255



## Year-to-Date Market Analysis by Area

YTD: August 2017

### All Transaction Summary

### Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Blue River & South to County Line	\$45,442,800	5%	79	5%	\$575,225	\$520,000	\$804,446	\$675,000	\$325
Breckenridge	\$280,277,898	29%	338	21%	\$829,225	\$655,000	\$847,487	\$669,000	\$581
Breckenridge Golf Course	\$102,193,925	10%	115	7%	\$888,643	\$645,000	\$1,241,463	\$1,272,500	\$412
Copper Mountain	\$43,617,000	4%	89	6%	\$490,079	\$367,000	\$517,630	\$387,500	\$454
Corinthian Hills & Summerwood	\$4,425,100	0%	6	0%	\$737,517	\$602,550	\$717,020	\$560,000	\$317
Dillon Town & Lake	\$23,314,600	2%	54	3%	\$431,752	\$342,500	\$385,332	\$340,000	\$383
Dillon Valley	\$14,738,300	2%	58	4%	\$254,109	\$180,500	\$254,109	\$180,500	\$303
Farmers Corner	\$7,414,700	1%	7	0%	\$1,059,243	\$837,500	\$919,117	dna	\$349
Frisco	\$83,858,550	9%	137	9%	\$612,106	\$535,000	\$639,040	\$560,000	\$443
Heeney	\$0	0%	0	0%	0	\$0	\$0	\$0	\$0
Keystone	\$117,180,500	12%	232	15%	\$505,088	\$397,500	\$514,044	\$413,750	\$421
Montezuma	\$817,500	0%	2	0%	\$408,750	dna	\$707,500	dna	\$268
North Summit County (rural)	\$17,549,755	2%	18	1%	\$974,986	\$831,328	\$1,154,768	\$868,650	\$310
Peak 7	\$18,499,032	2%	20	1%	\$924,952	\$820,000	\$863,752	\$858,800	\$324
Silverthorne	\$99,189,060	10%	136	9%	\$729,331	\$673,250	\$772,595	\$735,000	\$340
Summit Cove	\$23,969,100	2%	40	3%	\$599,228	\$573,000	\$657,203	\$642,200	\$308
Wilderness	\$52,024,700	5%	143	9%	\$363,809	\$339,000	\$376,990	\$346,500	\$323
Woodmoor	\$26,818,000	3%	31	2%	\$865,097	\$599,000	\$949,778	\$829,700	\$352
Deed Restricted Units	\$17,498,802	2%	51	3%	\$343,114	\$325,000	n/a	n/a	n/a
Quit Claim Deeds	\$2,538,746	0%	21	1%	\$120,893	\$71,500	n/a	n/a	n/a
<b>TOTAL</b>	<b>\$981,368,068</b>	<b>100%</b>	<b>1577</b>	<b>100%</b>	<b>\$638,758</b>	<b>\$468,900</b>	<b>\$673,202</b>	<b>\$510,000</b>	<b>\$426</b>
<b>(NEW UNIT SALES)</b>	<b>\$140,085,261</b>	<b>14%</b>	<b>126</b>	<b>8%</b>	<b>\$1,111,788</b>	<b>\$872,000</b>	<b>\$1,145,211</b>	<b>\$894,150</b>	<b>\$437</b>

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only.

Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.

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Breckenridge, CO 80424

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# Market Snapshot by Area

## Full Year 2016 versus YTD: 2017

Area	Average Price Single Family 2016	Average Price Single Family YTD: 2017	% Change vs. Prior Year	Average Price Multi-Family 2016	Average Price Multi-Family YTD: 2017	% Change vs. Prior Year	Average Price Vacant Land 2016	Average Price Vacant Land YTD: 2017	% Change vs. Prior Year
Blue River	\$670,990	\$828,277	23%	\$199,250	\$232,500	17%	\$152,952	\$122,096	-20%
Breckenridge	\$1,354,214	\$1,451,073	7%	\$516,571	\$578,590	12%	\$676,632	\$712,917	5%
Breckenridge Golf Course	\$1,409,578	\$1,484,395	5%	\$552,109	\$455,506	-17%	\$397,628	\$509,627	28%
Copper Mountain	\$2,378,748	\$2,160,880	-9%	\$371,149	\$409,521	10%	\$806,667	\$1,075,000	33%
Corinthian Hills/Summerwood	\$815,185	\$935,033	15%	\$490,250	\$390,000	-20%	\$0	\$840,000	n/a
Dillon Town & Lake	\$1,340,000	\$611,250	-54%	\$344,751	\$364,316	6%	\$0	\$0	0%
Dillon Valley	\$445,259	\$536,210	20%	\$190,032	\$195,338	3%	\$0	\$0	0%
Farmers Corner	\$660,113	\$1,028,940	56%	\$0	\$0	n/a	\$269,000	\$0	n/a
Frisco	\$804,803	\$946,155	18%	\$515,799	\$533,138	3%	\$336,238	\$244,750	-27%
Heeny	\$303,567	\$0	n/a	\$0	\$0	0%	\$125,000	\$0	n/a
Keystone	\$1,170,586	\$1,367,293	17%	\$365,636	\$457,698	25%	\$355,100	\$219,750	-38%
Montezuma	\$582,500	\$707,500	21%	\$0	\$0	0%	\$0	\$110,000	n/a
North Summit County (Rural)	\$1,115,178	\$1,154,768	4%	\$0	\$0	0%	\$610,700	\$434,333	-29%
Peak 7	\$819,262	\$863,752	5%	\$0	\$0	0%	\$171,250	\$176,333	3%
Silverthorne	\$793,720	\$853,981	8%	\$533,593	\$632,535	19%	\$227,777	\$253,433	11%
Summit Cove	\$618,977	\$760,485	23%	\$283,501	\$358,833	27%	\$159,833	\$193,400	21%
Wilderness	\$566,467	\$616,170	9%	\$308,965	\$328,308	6%	\$159,286	\$191,500	n/a
Woodmoor	\$1,174,850	\$1,270,641	8%	\$337,226	\$404,310	20%	\$472,500	\$293,500	-38%
<b>Gross Live Average:</b>	<b>\$934,163</b>	<b>\$1,096,406</b>	<b>17%</b>	<b>\$409,673</b>	<b>\$460,631</b>	<b>12%</b>	<b>\$353,500</b>	<b>\$354,151</b>	<b>0%</b>

Please note: The above figures are an unofficial tabulation of Summit County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been eliminated.

Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

Area	Median Price Single Family 2016	Median Price Single Family YTD: 2017	% Change vs. Prior Year	Median Price Multi-Family 2016	Median Price Multi-Family YTD: 2017	% Change vs. Prior Year	Median Price Vacant Land 2016	Median Price Vacant Land YTD: 2017	% Change vs. Prior Year
Blue River	\$640,000	\$698,850	9%	\$212,500	dna	n/a	\$115,000	\$106,500	-7%
Breckenridge	\$980,000	\$1,166,000	19%	\$446,000	\$464,000	4%	\$545,000	\$502,500	-8%
Breckenridge Golf Course	\$1,377,500	\$1,445,000	5%	\$547,500	\$397,500	-27%	\$349,000	\$477,000	37%
Copper Mountain	\$2,300,000	\$1,925,000	-16%	\$346,750	\$367,000	6%	\$950,000	dna	n/a
Corinthian Hills/Summerwood	\$750,000	\$645,100	-14%	\$383,750	dna	n/a	\$0	dna	0%
Dillon Town & Lake	dna	\$572,500	n/a	\$340,000	\$335,000	-1%	\$0	\$0	0%
Dillon Valley	\$422,000	\$549,150	30%	\$170,700	\$170,750	0%	\$0	\$0	0%
Farmers Corner	\$548,000	\$837,500	53%	\$0	\$0	n/a	\$258,500	\$0	n/a
Frisco	\$725,000	\$870,000	20%	\$447,500	\$508,000	14%	\$330,000	\$230,000	-30%
Heeny	\$264,000	\$0	n/a	\$0	\$0	0%	\$0	\$0	n/a
Keystone	\$1,032,500	\$1,232,000	19%	\$340,000	\$392,500	15%	\$335,000	dna	n/a
Montezuma	dna	dna	n/a	\$0	\$0	0%	\$0	dna	n/a
North Summit County (Rural)	\$850,000	\$868,650	2%	\$0	\$0	0%	\$850,000	\$299,000	-65%
Peak 7	\$799,000	\$858,800	7%	\$0	\$0	0%	\$167,000	\$175,000	5%
Silverthorne	\$675,000	\$747,450	11%	\$567,500	\$709,000	25%	\$195,000	\$260,000	33%
Summit Cove	\$599,750	\$780,000	30%	\$293,000	\$416,000	42%	\$155,000	\$194,000	25%
Wilderness	\$550,000	\$640,000	16%	\$285,450	\$326,000	14%	\$150,000	dna	n/a
Woodmoor	\$1,022,500	\$1,000,000	-2%	\$345,000	\$422,500	22%	\$410,000	\$287,500	n/a
<b>Gross Live Median:</b>	<b>\$750,000</b>	<b>\$915,000</b>	<b>22%</b>	<b>\$359,000</b>	<b>\$395,000</b>	<b>10%</b>	<b>\$262,250</b>	<b>\$239,000</b>	<b>-9%</b>

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# Historical Market Analysis: Percentage Market Change: 2009 - YTD. 2017

Month to Month Comparison # of Transactions and \$ Volume

Month	2009	% Change 09 to 10	2010	% Change 10 to 11	2011	% Change 11 to 12	2012	% Change 12 to 13	2013	% Change 13 to 14	2014	% Change 14 to 15	2015	% Change 15 to 16	2016	% Change 16 to 17	2017
January	\$32,813,600	-8%	\$30,051,500	45%	\$44,042,400	-8%	\$42,663,800	33%	\$62,235,670	-2%	\$53,073,051	25%	\$66,536,300	-5%	\$63,231,650	45%	\$91,901,074
February	\$27,246,500	32%	\$36,036,515	6%	\$38,516,800	12%	\$43,683,600	-6%	\$45,837,653	-1%	\$44,671,060	13%	\$50,326,500	33%	\$66,997,100	6%	\$71,152,600
March	\$37,878,500	-1%	\$37,425,700	20%	\$45,046,200	-17%	\$38,893,960	25%	\$55,149,780	30%	\$67,244,100	24%	\$83,058,500	4%	\$86,347,800	43%	\$123,142,000
April	\$37,792,900	8%	\$40,792,200	63%	\$66,323,300	-20%	\$55,250,700	22%	\$64,956,000	-7%	\$62,554,700	48%	\$92,373,585	-4%	\$89,007,327	28%	\$114,226,938
May	\$63,752,300	-1%	\$63,039,000	-11%	\$56,177,600	22%	\$73,173,000	18%	\$94,375,050	13%	\$96,773,950	20%	\$116,330,500	-1%	\$114,889,906	10%	\$126,580,300
June	\$34,049,300	146%	\$83,871,000	-22%	\$65,751,300	-21%	\$56,820,400	17%	\$70,371,650	1%	\$69,830,150	86%	\$129,754,349	-13%	\$113,032,009	20%	\$136,189,679
July	\$47,401,000	-19%	\$38,565,100	-8%	\$35,555,500	77%	\$65,197,855	9%	\$80,849,879	32%	\$95,597,625	23%	\$117,921,469	-11%	\$104,621,918	41%	\$147,927,102
August	\$60,975,000	31%	\$79,753,200	-17%	\$65,898,700	4%	\$71,800,475	53%	\$108,430,700	-16%	\$95,422,383	49%	\$142,534,040	-2%	\$139,223,249	22%	\$170,248,375
September	\$81,015,200	-3%	\$78,228,400	2%	\$79,799,400	10%	\$90,330,100	21%	\$111,130,100	19%	\$147,078,700	13%	\$165,716,318	5%	\$174,179,706	-100%	
October	\$92,709,100	-14%	\$79,749,200	-15%	\$73,125,800	54%	\$114,295,400	6%	\$114,722,935	6%	\$130,161,800	21%	\$156,891,050	-5%	\$149,691,558	-100%	
November	\$64,690,000	-7%	\$60,172,900	-3%	\$61,748,100	14%	\$74,734,600	20%	\$89,196,800	16%	\$104,587,700	5%	\$109,915,500	68%	\$184,563,658	-100%	
December	\$102,685,700	-31%	\$70,755,100	-13%	\$66,168,700	42%	\$88,152,000	-20%	\$75,615,706	14%	\$90,305,800	57%	\$141,435,873	-13%	\$122,880,919	-100%	
YTD Comparison	\$341,909,100	2%	\$409,534,215	2%	\$417,311,800	7%	\$447,483,790	30%	\$582,206,382	1%	\$585,167,019	37%	\$798,835,243	-3%	\$777,350,959	26%	\$981,368,068
Annual Total	\$683,009,100	2%	\$698,439,815	0%	\$698,153,800	17%	\$814,995,890	19%	\$972,871,923	9%	\$1,057,301,019	30%	\$1,372,793,984	3%	\$1,408,666,800	-30%	\$981,368,068

page 5

Month to Month Comparison by Number of Transactions

Month	2009	% Change 09 to 10	2010	% Change 10 to 11	2011	% Change 11 to 12	2012	% Change 12 to 13	2013	% Change 13 to 14	2014	% Change 14 to 15	2015	% Change 15 to 16	2016	% Change 16 to 17	2017
January	54	0%	54	61%	90	10%	102	13%	116	-6%	107	19%	127	-2%	124	11%	138
February	55	20%	66	35%	90	-11%	81	16%	97	-10%	91	16%	106	19%	126	-8%	116
March	71	21%	86	19%	103	-21%	86	46%	128	1%	125	19%	149	-9%	136	31%	178
April	68	34%	91	16%	106	7%	119	19%	136	-13%	124	23%	153	1%	155	22%	189
May	88	7%	94	14%	107	25%	145	18%	165	10%	181	13%	205	-4%	197	0%	197
June	80	73%	138	-25%	104	5%	124	28%	151	6%	155	69%	262	-16%	220	6%	234
July	95	-21%	75	31%	98	29%	131	23%	163	26%	201	0%	202	6%	215	18%	253
August	114	3%	117	28%	150	6%	162	36%	221	-6%	214	25%	267	6%	282	-4%	272
September	147	1%	149	9%	162	-2%	164	54%	254	11%	286	5%	301	-1%	297	-100%	
October	160	-4%	154	5%	171	43%	240	5%	251	5%	265	7%	284	-7%	263	-100%	
November	135	4%	141	1%	152	8%	158	10%	197	19%	216	-5%	205	31%	268	-100%	
December	178	-13%	154	-9%	147	32%	188	-29%	138	32%	186	48%	276	-26%	203	-100%	
YTD Comparison	625	15%	721	18%	848	12%	950	24%	1,177	2%	1,198	23%	1,471	-1%	1,455	8%	1,577
Annual Total	1,245	6%	1,319	12%	1,480	15%	1,700	19%	2,017	7%	2,151	18%	2,537	-2%	2,486	-37%	1,577

Please note: The above figures do not include time share interests or Refi's and are an unofficial tabulation of Summit County records that are believed to be reasonably accurate.

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# Residential Cost Analysis

<b>Residential Improved Units - Price Point Summary</b>			
<b>August 2017</b>			
	# Transactions	Gross Volume	Percentage Gross
<=200,000	15	\$2,584,700	2%
200,001 to 300,000	23	\$6,053,400	4%
300,001 to 400,000	38	\$13,399,800	9%
400,001 to 500,000	34	\$15,385,600	10%
500,001 to 600,000	14	\$7,532,500	5%
600,001 to 700,000	19	\$12,405,700	8%
700,001 to 800,000	28	\$21,359,500	14%
800,001 to 900,000	9	\$7,755,300	5%
900,001 to 1,000,000	13	\$12,399,900	8%
1,000,001 to 1,500,000	27	\$34,452,800	22%
1,500,001 to 2,000,000	6	\$9,879,000	6%
2,000,001 to 2,500,000	2	\$4,900,000	3%
2,500,001 to 3,000,000	2	\$5,750,000	4%
over \$ 3 Million	1	\$3,087,500	2%
<b>Total:</b>	<b>231</b>	<b>\$156,945,700</b>	<b>100%</b>
<b>August 2017</b>			
<b>New Construction</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	12	\$15,899,000	\$1,324,917
Multi Family	9	\$6,920,000	\$768,889
Vacant Land	3	\$929,000	\$309,667
<b>Resales</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	66	\$68,766,200	\$1,041,912
Multi Family	144	\$65,360,500	\$453,892
Vacant Land	17	\$4,292,500	\$252,500
<b>Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	78	\$84,665,200	\$1,085,451
Multi Family	153	\$72,280,500	\$472,422
Vacant Land	20	\$5,221,500	\$261,075
<b>YTD: August 2017</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	439	\$481,322,197	\$1,096,406
Multi Family	874	\$402,591,848	\$460,631
Vacant Land	99	\$35,060,900	\$354,151
<b>Full Year 2016: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	677	\$632,428,549	\$934,163
Multi Family	1410	\$577,639,084	\$409,673
Vacant Land	145	\$51,257,475	\$353,500
<b>Full Year 2015: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	678	\$580,317,085	\$855,925
Multi Family	1422	\$567,707,483	\$399,232
Vacant Land	156	\$58,155,900	\$372,794
<b>Full Year 2014: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	561	\$440,261,075	\$784,779
Multi Family	1170	\$418,406,606	\$357,612
Vacant Land	126	\$40,097,000	\$318,230
<b>Full Year 2013: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	569	\$427,455,600	\$751,240
Multi Family	994	\$342,510,355	\$344,578
Vacant Land	118	\$38,248,200	\$324,137
<b>Full Year 2012: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	509	\$389,107,600	\$764,455
Multi Family	805	\$284,438,000	\$353,339
Vacant Land	114	\$35,284,400	\$309,512
<b>Full Year 2011: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	454	\$333,355,100	\$734,262
Multi Family	722	\$265,175,800	\$367,280
Vacant Land	91	\$22,429,500	\$246,478
<b>Full Year 2010: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	415	\$319,880,900	\$770,797
Multi Family	691	\$293,730,300	\$425,080
Vacant Land	77	\$25,920,100	\$336,625
<b>Full Year 2009: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	392	\$354,771,700	\$905,030
Multi Family	655	\$260,723,700	\$398,051
Vacant Land	69	\$27,532,700	\$399,025
<b>Full Year 2008: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	470	\$392,827,200	\$835,803
Multi Family	1001	\$464,096,800	\$463,633
Vacant Land	151	\$71,009,300	\$470,260
<b>Full Year 2007: Gross Residential Price Index</b>	<b>Number Trans.</b>	<b>Total Volume</b>	<b>Average Price</b>
Single Family	801	\$639,910,300	\$798,889
Multi Family	1779	\$723,215,400	\$406,529
Vacant Land	334	\$130,790,200	\$391,587

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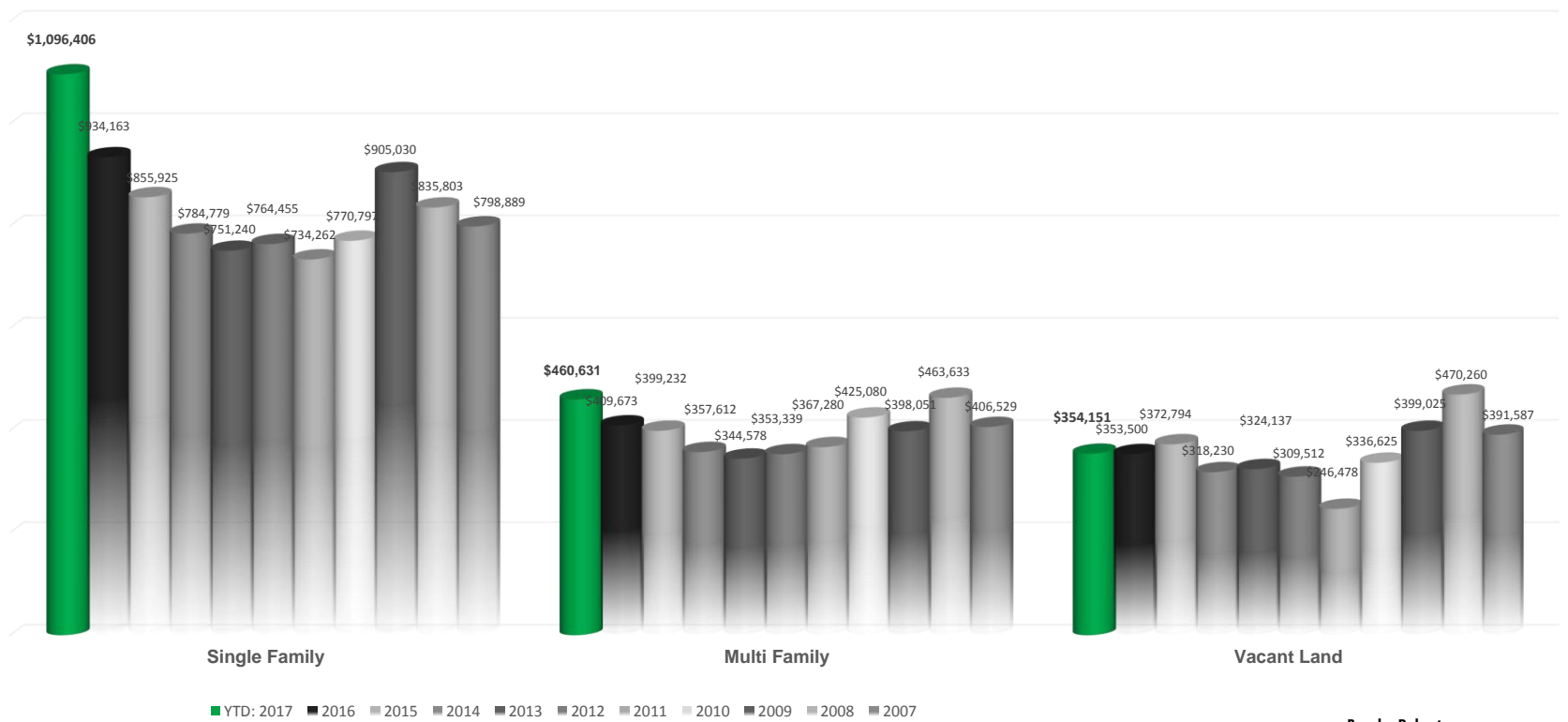
Frisco  
Land Title  
60 Main Street  
Frisco, CO 80443  
970.668.2205

Dillon  
Land Title  
256 Dillon Ridge  
Dillon, CO 80435  
970.262.1883

Breckenridge  
Land Title  
200 North Ridge Street  
Breckenridge, CO  
80424  
970.453.2255



## Average Price History by Type: 2007 - YTD. 2017



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## Comparative Historical Cost Analysis

YTD. 2017 Price Point Summary for Residential Volume - Average Price:			\$673,202
	# Transactions	Gross Volume	Percentage Gross
<=200,000	79	\$13,208,000	1%
200,001 to 300,000	170	\$44,164,000	5%
300,001 to 400,000	231	\$81,209,793	9%
400,001 to 500,000	167	\$74,362,738	8%
500,001 to 600,000	112	\$61,453,117	7%
600,001 to 700,000	106	\$69,392,600	8%
700,001 to 800,000	110	\$83,072,910	9%
800,001 to 900,000	70	\$59,346,155	7%
900,001 to 1,000,000	60	\$57,372,100	6%
1,000,001 to 1,500,000	123	\$149,949,632	17%
1,500,001 to 2,000,000	43	\$73,568,600	8%
2,000,001 to 2,500,000	18	\$40,357,300	5%
2,500,001 to 3,000,000	15	\$42,139,100	5%
over \$ 3 Million	9	\$34,318,000	4%
<b>Total:</b>	<b>1313</b>	<b>\$883,914,045</b>	<b>100%</b>

YTD. 2016 Price Point Summary for Residential Volume - Average Price:			\$560,600
	# Transactions	Gross Volume	Percentage Gross
<=200,000	121	\$18,661,322	3%
200,001 to 300,000	249	\$63,012,852	9%
300,001 to 400,000	194	\$68,197,829	10%
400,001 to 500,000	163	\$72,307,652	11%
500,001 to 600,000	97	\$53,312,219	8%
600,001 to 700,000	111	\$72,519,600	11%
700,001 to 800,000	73	\$54,778,100	8%
800,001 to 900,000	55	\$46,785,519	7%
900,001 to 1,000,000	36	\$34,301,100	5%
1,000,001 to 1,500,000	70	\$86,079,800	13%
1,500,001 to 2,000,000	29	\$48,876,000	7%
2,000,001 to 2,500,000	10	\$21,880,500	3%
2,500,001 to 3,000,000	4	\$11,075,000	2%
over \$ 3 Million	8	\$32,145,000	5%
<b>Total:</b>	<b>1220</b>	<b>\$683,932,493</b>	<b>100%</b>

YTD. 2015 Price Point Summary for Residential Volume - Average Price:			\$541,845
	# Transactions	Gross Volume	Percentage Gross
<=200,000	136	\$21,150,025	3%
200,001 to 300,000	221	\$55,523,800	9%
300,001 to 400,000	215	\$75,118,300	12%
400,001 to 500,000	152	\$68,117,500	11%
500,001 to 600,000	118	\$64,772,700	10%
600,001 to 700,000	95	\$61,629,815	10%
700,001 to 800,000	63	\$46,879,700	7%
800,001 to 900,000	46	\$39,425,700	6%
900,001 to 1,000,000	28	\$26,633,900	4%
1,000,001 to 1,500,000	63	\$79,307,500	12%
1,500,001 to 2,000,000	24	\$41,028,700	6%
2,000,001 to 2,500,000	10	\$22,818,000	4%
2,500,001 to 3,000,000	8	\$21,814,000	3%
over \$ 3 Million	5	\$17,325,000	3%
<b>Total:</b>	<b>1184</b>	<b>\$641,544,640</b>	<b>100%</b>

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200 North Ridge  
Street  
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970.453.2255

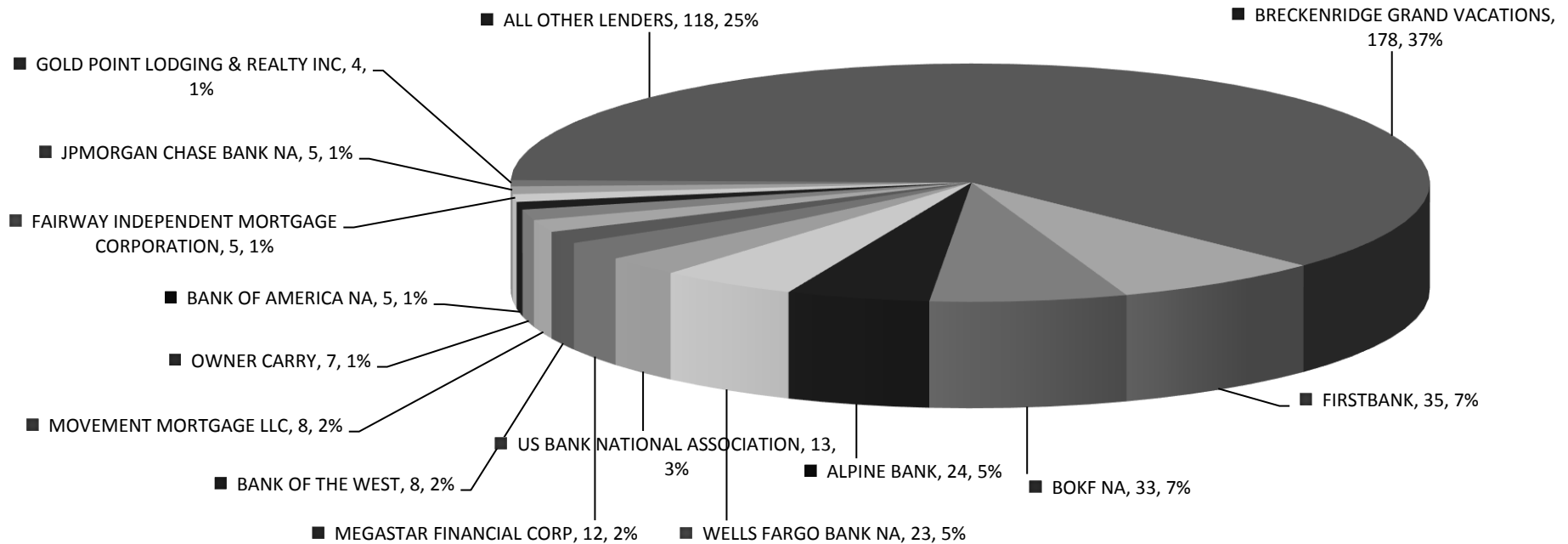




## Lender Analysis

### TOP 75% LENDERS - August 2017

**LOAN BREAKDOWN:** 171 Loans related to Sales 63% of the 272 Sales Transactions.  
 There were 129 Refinance/Equity Loans, and 178 Loans related to Timeshare Sales.  
 The Remainder of Sales: 37% of Real Estate closings were Cash Transactions at the time of closing.  
**Total Loans: 478**



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## Market Highlights

### Market Highlights:

#### August 2017

##### Highest Priced Residential Sale

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Comments
5	6.00	2010	3457	\$ 3,087,500.00	Cottages @ Shock Hill Subd III Lot 3 w/.0868 AC Land	JONATHAN GEAR	\$ 893.12	08/16/2017	21 REGENT DRIVE	

21 Regent Drive



##### Highest Price PSF Residential Sale

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Comments
0	1	1984	393	\$ 369,000.00	Lifside Condo Unit 312	JOHN HADDON	\$ 938.93	08/31/2017	535 S PARK AVE	

##### Bank Sales Detail

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Bank Reference
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There were no Bank Sales in August 2017

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## Foreclosure Document Breakdown

<b>August 2017</b>	<b>Total</b>	<b>Timeshare</b>	<b>Fee Simple</b>	<b>Unknown: No legal shown</b>
#1 Notice Election & Demand: (NED)	4	2	2	0
#2 Certificate of Purchase: (CTP)	0	0	0	0
#3 Public Trustee's Deeds: (PTD)	0	0	0	0
<b>Total Foreclosure Docs Filed:</b>	<b>4</b>	<b>2</b>	<b>2</b>	<b>0</b>

### Land Title Historical Foreclosure Summary

<b>2009 Summary:</b>	
NED:	300
Withdrawn NED'S	117
Active NED's for 2009:	183
<b>Public Trustee's Deeds Issued:</b>	<b>86</b>

<b>2010 Summary:</b>	
NED:	367
Withdrawn NED'S	162
Active NED's for 2010:	205
<b>Public Trustee's Deeds Issued:</b>	<b>148</b>

<b>2011 Summary:</b>	
NED:	326
Withdrawn NED'S	148
Active NED's for 2011:	178
<b>Public Trustee's Deeds Issued:</b>	<b>227</b>

<b>2012 Summary:</b>	
NED:	251
Withdrawn NED'S	132
Active NED's for 2012:	119
<b>Public Trustee's Deeds Issued:</b>	<b>165</b>

<b>2013 Summary:</b>	
NED:	138
Withdrawn NED'S	86
Active NED's for 2013:	52
<b>Public Trustee's Deeds Issued:</b>	<b>92</b>

<b>2014 Summary:</b>	
NED:	86
Withdrawn NED'S	27
Active NED's for 2014:	59
<b>Public Trustee's Deeds Issued:</b>	<b>65</b>

<b>2015 Summary:</b>	
NED:	32
Withdrawn NED'S	14
Active NED's for 2015:	18
<b>Public Trustee's Deeds Issued:</b>	<b>26</b>

<b>2016 Summary:</b>	
NED:	35
Withdrawn NED'S	26
Active NED's for 2016:	9
<b>Public Trustee's Deeds Issued:</b>	<b>9</b>

<b>YTD: 2017 Summary</b>	
NED:	21
Withdrawn NED'S	n/a
Active NED's for 2016:	21
<b>Public Trustee's Deeds Issued:</b>	<b>7</b>

<b>Eight Year Foreclosure Summary &amp; Analysis:</b>	
Total Active NED's for Period: 1/1/2009 thru 12/31/2016	822
Total PTD's Issued: 1/1/2009 thru 12/31/2016	817
<b>Unissued Public Trustee's Deeds Remaining:</b>	<b>5</b>

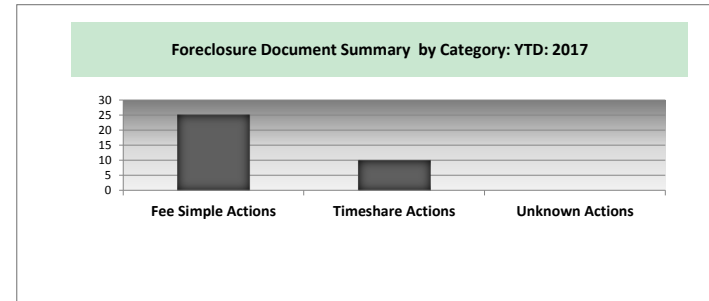
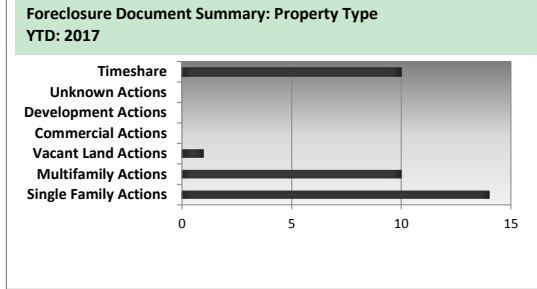
\*data is obtained from the Summit County Treasurer's Office; it is deemed reliable but it is not guaranteed.

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# Summary of Foreclosure Actions

## YTD: August 2017

Property Foreclosure Summary:	
Fee Simple Actions	25
Timeshare Actions	10
Unknown Actions	0
Property Type Breakdown:	
Single Family Actions	14
Multifamily Actions	10
Vacant Land Actions	1
Commercial Actions	0
Development Actions	0
Unknown Actions	0
Timeshare	10



**Location Summary: ALL TYPES**

Blue River	0
Breckenridge	16
Breckenridge Golf Course	0
Central Summit County	0
Copper Mountain	3
Corinthian Hill & Summerwoc	0
Dillon, Town & Lake	1
Dillon Valley	0
Farmers Corner	1
Frisco	1
Heeney	0
Keystone	7
Montezuma	0
North Summit County Rural	0
Peak 7	1
Silverthorne	2
Summit Cove	2
Wilderness	1
Woodmoor	0

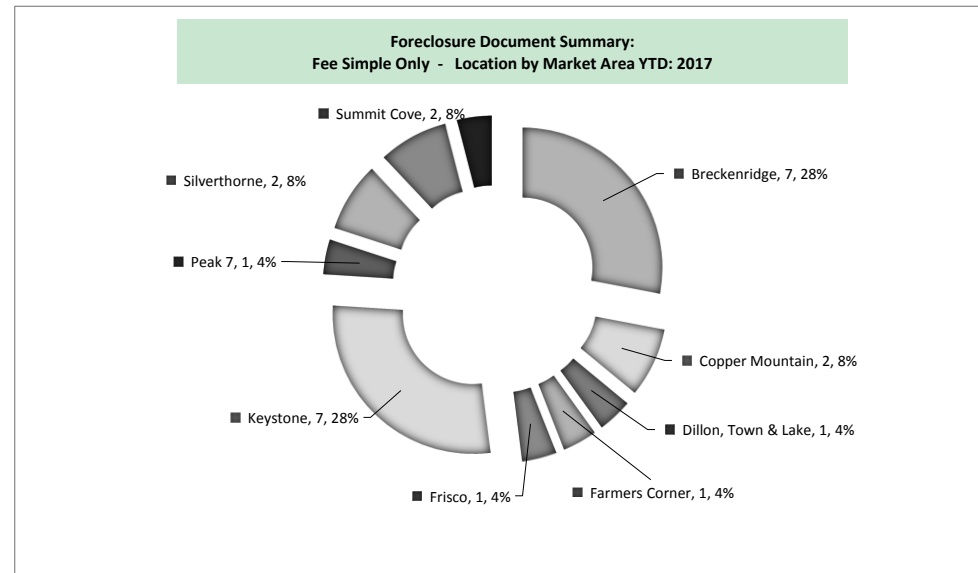
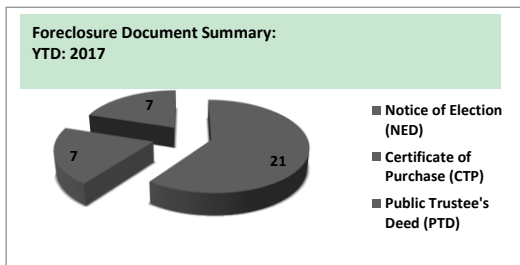
**Location Summary: Fee Simple Only**

Blue River	0
Breckenridge	7
Breckenridge Golf Course	0
Central Summit County	0
Copper Mountain	2
Corinthian Hill & Summerwoc	0
Dillon, Town & Lake	1
Dillon Valley	0
Farmers Corner	1
Frisco	1
Heeney	0
Keystone	7
Montezuma	0
North Summit County Rural	0
Peak 7	1
Silverthorne	2
Summit Cove	2
Wilderness	1
Woodmoor	0

\* Location Summaries do not include recordings with Unknown Legal Descriptions

**Document Summary:**

Notice of Election (NED)	21
Certificate of Purchase (CTP)	7
Public Trustee's Deed (PTD)	7



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# Top Lender Listing

LENDER	NUMBER LOANS	PERCENTAGE TOTAL	
BRECKENRIDGE GRAND VACATIONS	178	37.24%	Top 75% Lenders for August 2017
FIRSTBANK	35	7.32%	Summit County
BOKF NA	33	6.90%	
ALPINE BANK	24	5.02%	
WELLS FARGO BANK NA	23	4.81%	
US BANK NATIONAL ASSOCIATION	13	2.72%	
MEGASTAR FINANCIAL CORP	12	2.51%	
BANK OF THE WEST	8	1.67%	
MOVEMENT MORTGAGE LLC	8	1.67%	
OWNER CARRY	7	1.46%	
BANK OF AMERICA NA	5	1.05%	
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	5	1.05%	
JPMORGAN CHASE BANK NA	5	1.05%	
GOLD POINT LODGING & REALTY INC	4	0.84%	
ALL OTHER LENDERS	118	24.69%	
BNY MELLON NA	3	0.63%	
BRECKENRIDGE TOWN OF	3	0.63%	
CHERRY CREEK MORTGAGE CO INC	3	0.63%	
PREMIER MEMBERS CU	3	0.63%	
TIAA FSB	3	0.63%	
UNITED WHOLESALE MORTGAGE LLC	3	0.63%	
AIR ACADEMY FEDERAL CREDIT UNION	2	0.42%	
BANK OF ENGLAND	2	0.42%	
BAY EQUITY LLC	2	0.42%	
BERKLEY BANK	2	0.42%	
CALIBER HOME LOANS INC	2	0.42%	
COMMERCE HOME MORTGAGE	2	0.42%	
COMPASS BANK	2	0.42%	
CORNERSTONE HOME LENDING INC	2	0.42%	
ENT CREDIT UNION	2	0.42%	
GUARANTEED RATE INC	2	0.42%	
HALLMARK HOME MORTGAGE LLC	2	0.42%	
KEYBANK NATIONAL ASSOCIATION	2	0.42%	
LOANDEPOT.COM LLC	2	0.42%	
NATIONSTAR MORTGAGE LLC	2	0.42%	
NAVY FEDERAL CREDIT UNION	2	0.42%	
PENTAGON FEDERAL CREDIT UNION	2	0.42%	
PEOPLES NATIONAL BANK	2	0.42%	
PNC MORTGAGE	2	0.42%	
UBS BANK USA	2	0.42%	
UNIVERSAL LENDING CORPORATION	2	0.42%	
VECTRA BANK COLORADO	2	0.42%	
WESTERRA CREDIT UNION	2	0.42%	
ACADEMY MORTGAGE CORPORATION	1	0.21%	
ADVANCED MORTGAGE SOLUTIONS LLC	1	0.21%	
ADVANCIAL FEDERAL CREDIT UNION	1	0.21%	
AFFINITY FEDERAL CREDIT UNION	1	0.21%	
AMERICAN LIBERTY MORTGAGE INC	1	0.21%	
AMERICAN SOUTHWEST MORTGAGE FUNDING CORP	1	0.21%	
ANB BANK	1	0.21%	
BROKER SOLUTIONS INC	1	0.21%	
CAPITAL ONE NA	1	0.21%	
CITYWIDE BANKS	1	0.21%	
CITYWIDE HOME LOANS	1	0.21%	
COBIZ PRIVATE BANK - COLORADO	1	0.21%	
CREDIT UNION OF THE ROCKIES	1	0.21%	
DITECH FINANCIAL LLC	1	0.21%	
E MORTGAGE MANAGEMENT LLC	1	0.21%	
EAGLEBANK	1	0.21%	
ELEVATIONS CREDIT UNION	1	0.21%	
ENVOY MORTGAGE LTD	1	0.21%	
FINANCE OF AMERICA MORTGAGE LLC	1	0.21%	
FINEMARK NATIONAL BANK & TRUST	1	0.21%	
FIRST BANK OF NEWTON	1	0.21%	
FIRST DIRECT LENDING LLC	1	0.21%	
FIRST NATIONAL BANK OF CENTRAL TEXAS	1	0.21%	
FIRST OHIO HOME FINANCE INC	1	0.21%	
FLAGSTAR BANK FSB	1	0.21%	
GEORGETOWN MORTGAGE LLC	1	0.21%	
GOLD POINT II CONDOMINIUM ASSOCIATION INC	1	0.21%	
GOLDMAN SACHS BANK USA	1	0.21%	
HOME MORTGAGE ALLIANCE LLC	1	0.21%	
HUETTNER CAPITAL LLC	1	0.21%	
JG WENTWORTH HOME LENDING LLC	1	0.21%	
K&B CAPITAL CORP	1	0.21%	
KIRKPATRICK BANK	1	0.21%	
LEADERONE FINANCIAL CORPORATION	1	0.21%	
M & T BANK	1	0.21%	
MB FINANCIAL BANK NA	1	0.21%	
MORGAN STANLEY PRIVATE BANK NATIONAL ASSOCIATION	1	0.21%	
MORTGAGE COMPANY	1	0.21%	
NBKC BANK	1	0.21%	
NETWORK FUNDING LP	1	0.21%	
NORTHPOINTE BANK	1	0.21%	
NOVA FINANCIAL & INVESTMENT CORPORATION	1	0.21%	
ON Q FINANCIAL INC	1	0.21%	
ORIGIN BANK	1	0.21%	
PARKSIDE LENDING LLC	1	0.21%	
PLATTE VALLEY BANK	1	0.21%	
QUICKEN LOANS INC	1	0.21%	
REDSTONE BANK	1	0.21%	
SIERRA PACIFIC MORTGAGE COMPANY INC	1	0.21%	
SOOPER CREDIT UNION	1	0.21%	
SUMMIT COMBINED HOUSING AUTHORITY	1	0.21%	
SWBC MORTGAGE CORP	1	0.21%	
THE MORTGAGE COMPANY	1	0.21%	
THIRD FEDERAL SAVINGS AND LOAN ASSOCIATION OF CLEVELAND	1	0.21%	
UMB BANK NA	1	0.21%	
US MORTGAGES	1	0.21%	
<b>TOTAL LOANS FOR AUGUST 2017:</b>	<b>478</b>	<b>100.00%</b>	

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# Purchaser Profile Abstract

August 2017

Upper End Purchaser Details

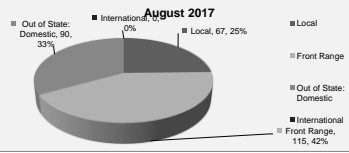
Brm	Bath	Year Built	Size	Price	Legal	PPSF	Date	Street Address	Origin of Buyer: City	Origin of Buyer: State
5	6.00	2010	3457	\$ 3,087,500.00	Cottages At Shock Hill Phase 3 Lot 3	\$ 893.12	08/16/2017	21 REGENT DRIVE	GREENWOOD VILLAGE	CO
5	6	2014	4063	\$ 2,950,000.00	Alberts Addition Subd Lot 2A	\$ 726.06	08/21/2017	112 N RIDGE STREET	MENARD	MO
4	5	2006	4899	\$ 2,800,000.00	Gold Flake Subd F1 3A Lot 5	\$ 576.25	08/21/2017	41 STRILSON	BOULDER	CO
4	5	1990	4899	\$ 2,450,000.00	Spruce Valley Ranch Filing 1 Lot 22	\$ 500.10	08/28/2017	659 SPRUCE VALLEY DRIVE	SIERRA MADRE	CA
5	5	2004	4943	\$ 2,450,000.00	Goldenview Subd Filing 1 Lot 309	\$ 495.65	08/28/2017	62 GOLDENVIEW DRIVE	WEST DES MOINES	IA
16	16.00	1973	8216	\$ 2,000,000.00	Wm. Reed Roberts's 1/8 Subd. Blk 3, 1/4-1/4th Tract 100 Acres	\$ 243.43	08/30/2017	821 PITYN ST	FRESNO	CA
4	5	2006	4538	\$ 1,850,000.00	Highlands At Breck-Bradstock Hill Lot 31	\$ 407.67	08/10/2017	493 HIGHFIELD TRAIL	HOUSTON	TX
5	6	2016	4069	\$ 1,729,000.00	South Maryland Creek Ranch Filing 1 Lot 34	\$ 424.92	08/30/2017	N/A	SIOUX FALLS	SD
6	6	2001	6130	\$ 1,600,000.00	Eastes Nest Golf Course Subd Filing 4 Lot 32	\$ 251.97	08/08/2017	605 TWO CABINS DRIVE	BROOMFIELD	CO
6	6.00	2007	4544	\$ 1,585,000.00	Old Keystone Golf Course Subd Lot 8	\$ 341.30	08/02/2017	561 ELK CIRCLE	CORONA	TN
3	4.00	2015	2570	\$ 1,525,000.00	Shores At The Highlands Lot 35A	\$ 612.84	08/14/2017	181 SHORES LANE	AUSTIN	TX
4	5	2003	6516	\$ 1,540,000.00	Highlands At Breckenridge Filing 1D Lot 41	\$ 236.34	08/18/2017	186 GOLDEN AGE DRIVE	AUSTIN	TX
4	4.00	2000	1901	\$ 1,500,000.00	Main Street Station Condo Unit 1309 BHW	\$ 789.06	08/02/2017	405 S MAIN STREET	TOWN & COUNTRY	MO
5	4	1997	2336	\$ 1,450,000.00	Freshmint Subd Lot 2	\$ 620.72	08/03/2017	312 N BIRCH STREET	BEAUMONT	TX
6	6	2001	5639	\$ 1,450,000.00	Highland Meadows Pwd Lot 10	\$ 257.14	08/18/2017	643 ALPENSEE DRIVE	LITTLETON	CO
6	6	2001	5639	\$ 1,450,000.00	Highland Meadows Pwd Lot 10	\$ 257.14	08/18/2017	643 ALPENSEE DRIVE	LITTLETON	CO
5	4	2001	4717	\$ 1,448,100.00	Old Keystone Golf Course Subd Lot 1	\$ 307.00	08/29/2017	671 ELK CIRCLE	KEYSTONE	CO
6	8	1999	7256	\$ 1,445,000.00	Highlands At Breckenridge Filing 5 Lot 126	\$ 199.15	08/04/2017	35 FULTON COURT	BRECKENRIDGE	CO
4	5	2003	3821	\$ 1,440,000.00	Eastes Nest Golf Course Subd Filing 1 Lot 70	\$ 376.86	08/18/2017	525 TWO CABINS DRIVE	CEDAR RAPIDS	IA
2	3	2006	2628	\$ 1,395,000.00	Warrors Mark West Subd Filing 5 Block 1 Lot 6	\$ 530.82	08/03/2017	90 NEW ENGLAND DRIVE	LITTLETON	CO
3	4.00	2016	3474	\$ 1,378,000.00	Corkscrew Flats Subd Lot 46	\$ 899.52	08/02/2017	583 CORKSCREW DRIVE	DENVER	CO
4	4	2000	3002	\$ 1,360,000.00	Reserve At Erisco Filing 2 Phase 2 Block 1 Lot 8	\$ 399.76	08/10/2017	109 SILVERBELL COURT	BELLAIRE	TX
4	5	2003	3889	\$ 1,352,500.00	Eastes Nest Golf Course Subd Filing 2 Lot 41	\$ 347.78	08/31/2017	2800 HUNTERS KNOB ROAD	GERMANTOWN	TN
4	4	2006	3983	\$ 1,349,000.00	Hamilton Creek Subd Filing 1 Lot 28	\$ 338.69	08/10/2017	230 LAKEVIEW CIRCLE	ELM GROVE	WI
3	4.00	2016	2047	\$ 1,325,000.00	Alberts Addition Subd Lot 1B Block 1	\$ 647.28	08/21/2017	308 NORTH FRINGO STREET	DENVER	CO
5	1980	3576	\$ 1,300,000.00	Lincoln West Mall Condo Units G1 G2 G8 G9	\$ 363.53	08/25/2017	100 S MAIN STREET	FAIRFIELD	IA	
4	5	1995	2356	\$ 1,288,000.00	Pines At 4 O'Clock Subd Lot 6	\$ 546.69	08/01/2017	89 TALL PINES DRIVE	GOLDEN	CO
3	3	1967	3105	\$ 1,279,000.00	Ten Mile Vista Subd Filing 1 Lot 44	\$ 411.62	08/18/2017	0071 UPLAND DR	PARKER	CO
6	6	2003	4583	\$ 1,275,000.00	Ten Mile Vista Subd Filing 1 Lot 9	\$ 772.36	08/12/2017	535 DELAWARE CIR	WICHITA	KS
4	4	2005	2734	\$ 1,230,000.00	Brooks Hill Amended Subd Unit 5	\$ 453.21	08/20/2017	1208 BROOKS HILL DRIVE	FORT LAUDERDALE	FL
6	5.00	1998	5866	\$ 1,225,000.00	Winterwood Subd Lot 50 Greenbelt	\$ 208.83	08/02/2017	228 SNOWSHOE CIR	BRECKENRIDGE	CO
4	4	1983	3268	\$ 1,182,000.00	Gold Flake Subd Lot 4	\$ 361.69	08/25/2017	121 S GOLD FLAKE TERRACE	LUCAS	TX
4	5	2016	2448	\$ 1,179,600.00	South Maryland Creek Ranch Filing 1 Lot 29	\$ 342.11	08/28/2017	N/A	DENVER	CO
6	5	1997	4146	\$ 1,159,000.00	Highlands At Breck-Golf Course Filing 3 Lot 31	\$ 279.55	08/23/2017	120 MARKS LANE	FORT COLLINS	CO
3	3	2000	2944	\$ 1,098,000.00	South Forty Subd Block F Lot 5	\$ 372.96	08/28/2017	0127 HILLSIDE DRIVE	DENVER	CO
4	5.00	2016	3119	\$ 1,077,700.00	South Maryland Creek Ranch Filing 1 Lot 34	\$ 345.53	08/18/2017	N/A	SIOUX FALLS	SD
3	3	2000	2334	\$ 1,050,000.00	Warrors Mark West Subd Filing 2 Block 1 Unit 6	\$ 449.87	08/14/2017	29 WHITE CLOUD DRIVE	WEST DES MOINES	IA
4	3	2012	1902	\$ 1,040,000.00	Warrors Mark West Subd Filing 6 Lot 2B	\$ 546.79	08/30/2017	568 WHITE CLOUD DRIVE	COLORADO SPRINGS	CO
4	4	2016	2858	\$ 1,026,900.00	Whispering Pines Ranch Subd Filing 9 Block 15 Lot 16	\$ 359.31	08/29/2017	50 TELLURIDE COURT	SILVERTHORNE	CO
3	3	1995	1785	\$ 1,005,000.00	One Breckenridge Place Lot 36	\$ 563.03	08/28/2017	315 S PARK AVE	KINGWOOD	TX

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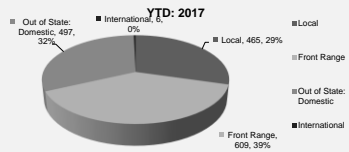
All Sales: August 2017

Origin of Buyer	# of Trans.	% Overall
Local	67	25%
Front Range	116	42%
Out of State: Domestic	90	33%
International	0	0%
<b>Total Sales</b>	<b>272</b>	<b>100%</b>



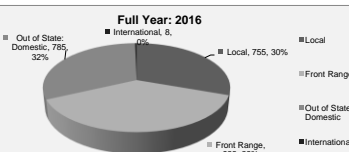
YTD: August 2017

Origin of Buyer	# of Trans.	% Overall
Local	465	29%
Front Range	609	39%
Out of State: Domestic	497	32%
International	6	0%
<b>Total Sales</b>	<b>1577</b>	<b>100%</b>



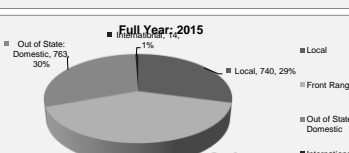
All Sales: 2016

Origin of Buyer	# of Trans.	% Overall
Local	755	30%
Front Range	938	38%
Out of State: Domestic	785	32%
International	8	0%
<b>Total Sales</b>	<b>2486</b>	<b>100%</b>



All Sales: 2015

Origin of Buyer	# of Trans.	% Overall
Local	465	29%
Front Range	1020	40%
Out of State: Domestic	763	30%
International	14	1%
<b>Total Sales</b>	<b>2537</b>	<b>100%</b>



All Sales: 2014

Origin of Buyer	# of Trans.	% Overall
Local	432	24%
Front Range	896	44%
Out of State: Domestic	635	31%
International	19	1%
<b>Total Sales</b>	<b>2042</b>	<b>100%</b>

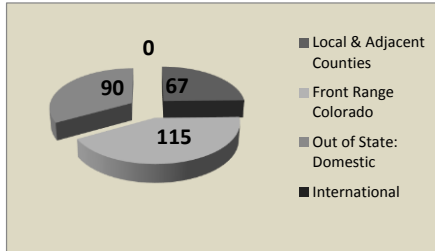
All Sales: 2013

Origin of Buyer	# of Trans.	% Overall
Local	502	26%
Front Range	765	40%
Out of State: Domestic	624	33%
International	17	1%
<b>Total Sales</b>	<b>1908</b>	<b>100%</b>

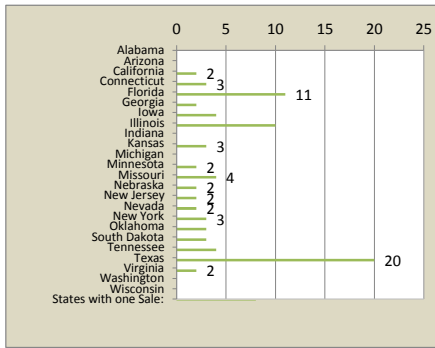
# Purchaser Detailed Profile

August 2017

Purchaser Origin



Out-of-State Breakout



**Brooke Roberts**  
970-453-2255  
broberts@ltgc.com

## Purchaser Point of Origin:

Origin	Number Sales	% All Sales
Local & Adjacent Counties	67	24.63%
Front Range Colorado	115	42.28%
Out of State: Domestic	90	33.09%
International	0	0.00%

## Out-of-State Breakout:

State	Number Sales	% All Sales
Alabama	0	0.00%
Arizona	0	0.00%
California	2	2.22%
Connecticut	3	3.33%
Florida	11	12.22%
Georgia	2	2.22%
Iowa	4	4.44%
Illinois	10	11.11%
Indiana	0	0.00%
Kansas	3	3.33%
Michigan	0	0.00%
Minnesota	2	2.22%
Missouri	4	4.44%
Nebraska	2	2.22%
New Jersey	2	2.22%
Nevada	2	2.22%
New York	3	3.33%
Oklahoma	3	3.33%
South Dakota	3	3.33%
Tennessee	4	4.44%
Texas	20	22.22%
Virginia	2	2.22%
Washington	0	0.00%
Wisconsin	0	0.00%
<b>States with one Sale:</b>	<b>8</b>	<b>8.89%</b>
AZ, HI, LA, MD, OH, PA, WA, WI		
<b>Total</b>	<b>90</b>	

## International Breakout:

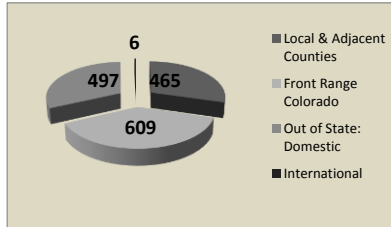
Country	Number Sales	% INT'L Sales
<b>Countries with one sale:</b>	<b>1</b>	<b>100.00%</b>
United Kingdom		
<b>Total International:</b>	<b>1</b>	<b>100.00%</b>

Note: This Summary does not include data on INTERVAL transactions.

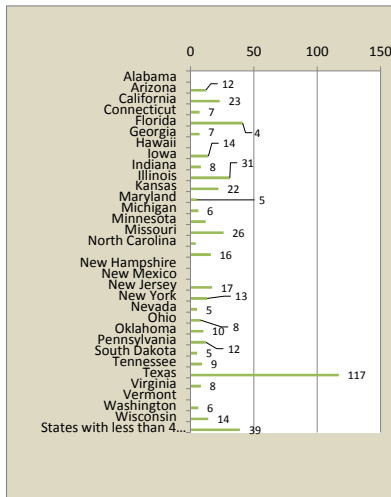
## Purchaser Detailed Profile

YTD: August 2017

Purchaser Origin



Out-of-State Breakout



Brooke Roberts  
970-453-2255  
broberts@ltgc.com

### Purchaser Point of Origin:

Origin	Number Sales	% All Sales
Local & Adjacent Counties	465	29.49%
Front Range Colorado	609	38.62%
Out of State: Domestic	497	31.52%
International	6	0.38%

### Out-of-State Breakout:

State	Number Sales	% All Sales
Alabama	0	0.00%
Arizona	12	2.41%
California	23	4.63%
Connecticut	7	1.41%
Florida	41	8.25%
Georgia	7	1.41%
Hawaii	0	0.00%
Iowa	14	2.82%
Indiana	8	1.61%
Illinois	31	6.24%
Kansas	22	4.43%
Maryland	5	1.01%
Michigan	6	1.21%
Minnesota	12	2.41%
Missouri	26	5.23%
North Carolina	4	0.80%
Nebraska	16	3.22%
New Hampshire	0	0.00%
New Mexico	0	0.00%
New Jersey	17	3.42%
New York	13	2.62%
Nevada	5	1.01%
Ohio	8	1.61%
Oklahoma	10	2.01%
Pennsylvania	12	2.41%
South Dakota	5	1.01%
Tennessee	9	1.81%
Texas	117	23.54%
Virginia	8	1.61%
Vermont	0	0.00%
Washington	6	1.21%
Wisconsin	14	2.82%
States with less than 4 Sales:	39	7.85%
AK,AL,AR,DC,DE,ID,KY,LA,MA,MT		
MS,NH,NM,NV,SC,UT,VT,WY	497	

### International Breakout:

Country	Number Sales	% INT'L Sales
Mexico, United Kingdom	5	
Countries with one sale:	1	100.00%
Brazil		
<b>Total International:</b>	<b>6</b>	<b>100.00%</b>

Note: This Summary does not include data on INTERVAL transactions.





## New Development Summary

### August 2017

#### Improved Residential New Unit Sales Detail:

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
3	3.00	2017	1540	\$ 486,300.00	Lincoln Park At The Wellington Nbhd Block 2 Lot 19	DEED RESTRICTED	\$ 315.78	19 FAIR FOUNTAIN GREEN
3	4.00	2016	3474	\$ 1,373,000.00	Corkscrew Flats Subd Lot 36	SINGLEFAM	\$ 395.22	563 CORKSCREW DRIVE
3	4.00	2016	2047	\$ 1,325,000.00	Abbetts Addition Subd Lot 1R, Block 1	SINGLEFAM	\$ 647.29	308 NORTH FRENCH STREET
4	5	2016	3448	\$ 1,179,600.00	South Maryland Creek Ranch Filing 1 Lot 29	SINGLEFAM	\$ 342.11	N/A
4	4	2016	2858	\$ 1,026,900.00	Whispering Pines Ranch Subd Filing 9 Block 15 Lot 16	SINGLEFAM	\$ 359.31	50 TELLURIDE COURT
3	4	2016	2348	\$ 998,000.00	Shores At The Highlands Lot 18A	SINGLEFAM	\$ 425.04	60 SHORES LANE
3	4	2016	2565	\$ 927,500.00	South Maryland Creek Ranch Filing 1 Lot 12	SINGLEFAM	\$ 361.60	N/A
5	6	2014	4063	\$ 2,950,000.00	Abbetts Addition Subd Lot 3A	SINGLEFAM	\$ 726.06	112 N RIDGE STREET
4	5	2016	2263	\$ 889,300.00	South Maryland Creek Ranch Filing 1 Lot 28	SINGLEFAM	\$ 392.97	N/A
5	6	2016	4069	\$ 1,729,000.00	South Maryland Creek Ranch Filing 1 Lot 34	SINGLEFAM	\$ 424.92	N/A
4	5.00	2016	3119	\$ 1,077,700.00	South Maryland Creek Ranch Filing 1 Lot 14	SINGLEFAM	\$ 345.53	N/A
3	4.00	2016	2565	\$ 848,000.00	South Maryland Creek Ranch Filing 1 Lot 27	SINGLEFAM	\$ 330.60	N/A
3	4.00	2015	2570	\$ 1,575,000.00	Shores At The Highlands Lot 25A	SINGLEFAM	\$ 612.84	181 SHORES LANE
3	3.00	2017	2085	\$ 789,000.00	Angler Mtn Ranch Lakeside Townhomes Filing 9 Lot 41A	MULTIFAM	\$ 378.42	480 FLY LINE DRIVE
3	2.50	2017	2085	\$ 779,000.00	Angler Mtn Ranch Lakeside Townhomes Filing 9 Lot 41B	MULTIFAM	\$ 373.62	468 FLY LINE DRIVE
3	3.00	2017	2115	\$ 795,000.00	Alders Townhomes Phase 3 Lot 1A Bldgs 1 2 And 3	MULTIFAM	\$ 375.89	817 INDEPENDENCE ROAD
3	3.00	2017	2115	\$ 810,000.00	Alders Townhomes Phase 3 Lot 2A Buildings 1 2 And 3	MULTIFAM	\$ 382.98	799 INDEPENDENCE ROAD
3	5.00	2016	1758	\$ 679,000.00	Treehouse Condo Phase 12 Bldg M Units M-2	MULTIFAM	\$ 386.23	333 LODGE POLE CIRCLE
3	5.00	2016	1759	\$ 674,000.00	Treehouse Condo Phase 12 Bldg M Units M-1	MULTIFAM	\$ 383.17	335 LODGE POLE CIRCLE
3	2.50	2017	2085	\$ 789,000.00	Angler Mtn Ranch Lakeside Townhomes Filing 9 Lot 43B	MULTIFAM	\$ 378.42	76 DAMSEFLY LOOP
3	3.00	2017	2062	\$ 795,000.00	Alders Townhomes Phase 3 Lot 2B Buildings 1 2 And 3	MULTIFAM	\$ 385.55	801 INDEPENDENCE ROAD
3	3.00	2017	2115	\$ 810,000.00	Alders Townhomes Phase 3 Lot 1B Buildings 1 2 And 3	MULTIFAM	\$ 382.98	819 INDEPENDENCE ROAD

#### Summary of Improved Residential New Unit Sales:

Average Price:	\$ 1,059,332
Average PPSF:	\$ 413.93
Median Price:	\$ 868,650
# Transactions:	15
Gross Volume:	\$ 23,305,300

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