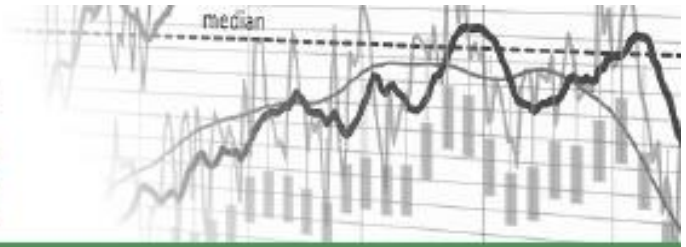
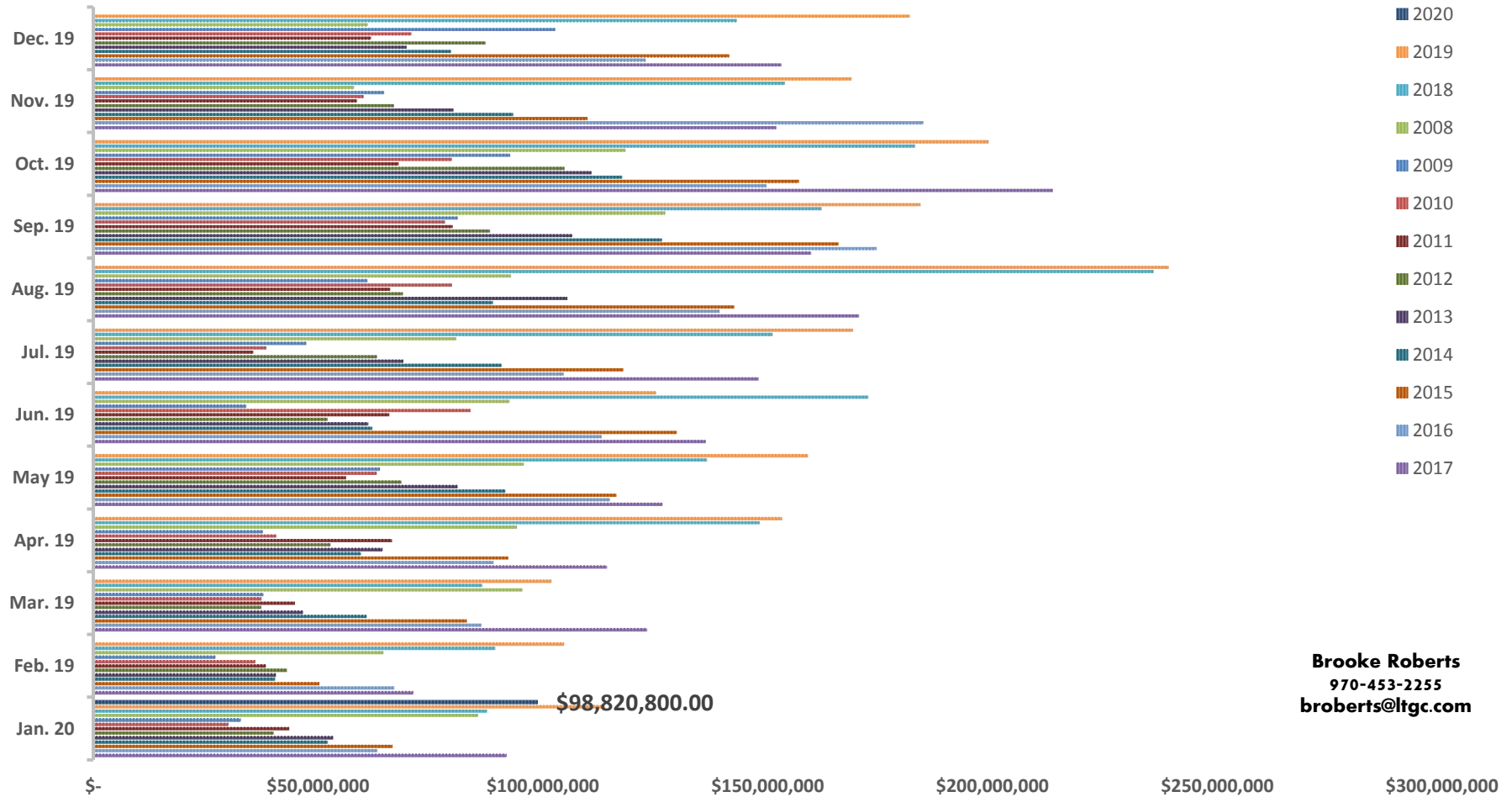




# Summit County Market ANALYSIS



## Historical Gross Sales Volume: 2008 - YTD: 2020



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# Market Analysis by Area

January 2020

All Transaction Summary

Residential Summary

| Area                              | \$ Volume Transactions | % of \$ Volume | # of Transactions | % of Transactions | Average \$ Transaction Price | Median \$ Transaction Price | Average \$ Residential Price | Median \$ Residential Price | Average \$ Residential PPSF |
|-----------------------------------|------------------------|----------------|-------------------|-------------------|------------------------------|-----------------------------|------------------------------|-----------------------------|-----------------------------|
| Blue River & South to County Line | \$5,563,800            | 6%             | 10                | 7%                | \$556,380                    | \$473,500                   | \$847,550                    | \$660,000                   | \$392                       |
| Breckenridge                      | \$21,826,100           | 22%            | 29                | 22%               | \$752,624                    | \$660,000                   | \$802,244                    | \$695,000                   | \$692                       |
| Breckenridge Golf Course          | \$3,290,000            | 3%             | 3                 | 2%                | \$1,096,667                  | \$510,000                   | \$1,477,500                  | n/a                         | \$579                       |
| Copper Mountain                   | \$3,660,900            | 4%             | 7                 | 5%                | \$522,986                    | \$500,000                   | \$592,150                    | \$509,950                   | \$547                       |
| Corinthian Hills & Summerwood     | \$1,751,700            | 2%             | 2                 | 1%                | \$875,850                    | n/a                         | \$875,850                    | n/a                         | \$375                       |
| Dillon Town & Lake                | \$1,400,000            | 1%             | 1                 | 1%                | \$1,400,000                  | n/a                         | \$1,400,000                  | n/a                         | \$281                       |
| Dillon Valley                     | \$446,500              | 0%             | 2                 | 1%                | \$223,250                    | n/a                         | \$223,250                    | n/a                         | \$394                       |
| Farmers Corner                    | \$0                    | 0%             | 0                 | 0%                | \$0                          | n/a                         | n/a                          | n/a                         | \$0                         |
| Frisco                            | \$26,313,200           | 27%            | 29                | 22%               | \$907,352                    | \$804,000                   | \$872,883                    | \$835,000                   | \$514                       |
| Heeney                            | \$0                    | 0%             | 0                 | 0%                | \$0                          | n/a                         | n/a                          | n/a                         | \$0                         |
| Keystone                          | \$7,023,400            | 7%             | 12                | 9%                | \$585,283                    | \$583,750                   | \$577,582                    | \$568,500                   | \$488                       |
| Montezuma                         | \$50,000               | 0%             | 1                 | 1%                | \$50,000                     | n/a                         | n/a                          | n/a                         | \$0                         |
| North Summit County (rural)       | \$4,449,300            | 5%             | 4                 | 3%                | \$1,112,325                  | \$1,078,950                 | \$1,112,325                  | \$1,078,950                 | \$468                       |
| Peak 7                            | \$5,811,500            | 6%             | 5                 | 4%                | \$1,162,300                  | \$999,000                   | \$1,371,625                  | \$1,324,500                 | \$387                       |
| Silverthorne                      | \$7,332,600            | 7%             | 11                | 8%                | \$666,600                    | \$623,000                   | \$742,789                    | \$636,000                   | \$446                       |
| Summit Cove                       | \$813,500              | 1%             | 1                 | 1%                | \$813,500                    | n/a                         | \$813,500                    | n/a                         | \$269                       |
| Wilderness                        | \$5,436,700            | 6%             | 12                | 9%                | \$453,058                    | \$399,350                   | \$453,058                    | \$399,350                   | \$401                       |
| Woodmoor                          | \$2,475,000            | 3%             | 2                 | 1%                | \$1,237,500                  | n/a                         | \$1,237,500                  | n/a                         | \$426                       |
| Deed Restricted Units             | \$1,176,600            | 1%             | 3                 | 2%                | \$392,200                    | \$372,700                   | n/a                          | n/a                         | n/a                         |
| Quit Claim Deeds                  | \$0                    | 0%             | 0                 | 0%                | \$0                          | n/a                         | n/a                          | n/a                         | n/a                         |
| <b>TOTAL</b>                      | <b>\$98,820,800</b>    | <b>100%</b>    | <b>134</b>        | <b>100%</b>       | <b>\$745,376</b>             | <b>\$655,000</b>            | <b>\$791,858</b>             | <b>\$700,000</b>            | <b>\$513</b>                |

|                         |                     |            |           |            |                    |                    |                    |                    |              |
|-------------------------|---------------------|------------|-----------|------------|--------------------|--------------------|--------------------|--------------------|--------------|
| <b>(NEW UNIT SALES)</b> | <b>\$16,281,100</b> | <b>16%</b> | <b>15</b> | <b>11%</b> | <b>\$1,085,407</b> | <b>\$1,067,000</b> | <b>\$1,085,407</b> | <b>\$1,067,000</b> | <b>\$503</b> |
|-------------------------|---------------------|------------|-----------|------------|--------------------|--------------------|--------------------|--------------------|--------------|

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only. Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.

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**Breckenridge**  
**Land Title**  
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 Breckenridge, CO 80424  
 970.453.2255



# Year-to-Date Market Analysis by Area

YTD: Jan. 2020

## All Transaction Summary

## Residential Summary

| Area                              | \$ Volume Transactions | % of \$ Volume | # of Transactions | % of Transactions | Average \$ Transaction Price | Median \$ Transaction Price | Average \$ Residential Price | Median \$ Residential Price | Average \$ Residential PPSF |
|-----------------------------------|------------------------|----------------|-------------------|-------------------|------------------------------|-----------------------------|------------------------------|-----------------------------|-----------------------------|
| Blue River & South to County Line | \$5,563,800            | 6%             | 10                | 7%                | \$556,380                    | \$473,500                   | \$847,550                    | \$660,000                   | \$392                       |
| Breckenridge                      | \$21,826,100           | 22%            | 29                | 22%               | \$752,624                    | \$660,000                   | \$802,244                    | \$695,000                   | \$692                       |
| Breckenridge Golf Course          | \$3,290,000            | 3%             | 3                 | 2%                | \$1,096,667                  | \$510,000                   | \$1,477,500                  | n/a                         | \$579                       |
| Copper Mountain                   | \$3,660,900            | 4%             | 7                 | 5%                | \$522,986                    | \$500,000                   | \$592,150                    | \$509,950                   | \$547                       |
| Corinthian Hills & Summerwood     | \$1,751,700            | 2%             | 2                 | 1%                | \$875,850                    | n/a                         | \$875,850                    | n/a                         | \$375                       |
| Dillon Town & Lake                | \$1,400,000            | 1%             | 1                 | 1%                | \$1,400,000                  | n/a                         | \$1,400,000                  | n/a                         | \$281                       |
| Dillon Valley                     | \$446,500              | 0%             | 2                 | 1%                | \$223,250                    | n/a                         | \$223,250                    | n/a                         | \$394                       |
| Farmers Corner                    | \$0                    | 0%             | 0                 | 0%                | \$0                          | n/a                         | n/a                          | n/a                         | \$0                         |
| Frisco                            | \$26,313,200           | 27%            | 29                | 22%               | \$907,352                    | \$804,000                   | \$872,883                    | \$835,000                   | \$514                       |
| Heeney                            | \$0                    | 0%             | 0                 | 0%                | \$0                          | n/a                         | n/a                          | n/a                         | \$0                         |
| Keystone                          | \$7,023,400            | 7%             | 12                | 9%                | \$585,283                    | \$583,750                   | \$577,582                    | \$568,500                   | \$488                       |
| Montezuma                         | \$50,000               | 0%             | 1                 | 1%                | \$50,000                     | n/a                         | n/a                          | n/a                         | \$0                         |
| North Summit County (rural)       | \$4,449,300            | 5%             | 4                 | 3%                | \$1,112,325                  | \$1,078,950                 | \$1,112,325                  | \$1,078,950                 | \$468                       |
| Peak 7                            | \$5,811,500            | 6%             | 5                 | 4%                | \$1,162,300                  | \$999,000                   | \$1,371,625                  | \$1,324,500                 | \$387                       |
| Silverthorne                      | \$7,332,600            | 7%             | 11                | 8%                | \$666,600                    | \$623,000                   | \$742,789                    | \$636,000                   | \$446                       |
| Summit Cove                       | \$813,500              | 1%             | 1                 | 1%                | \$813,500                    | n/a                         | \$813,500                    | n/a                         | n/a                         |
| Wilderness                        | \$5,436,700            | 6%             | 12                | 9%                | \$453,058                    | \$399,350                   | \$453,058                    | \$399,350                   | \$401                       |
| Woodmoor                          | \$2,475,000            | 3%             | 2                 | 1%                | \$1,237,500                  | n/a                         | \$1,237,500                  | n/a                         | \$426                       |
| Deed Restricted Units             | \$1,176,600            | 1%             | 3                 | 2%                | \$392,200                    | \$372,700                   | n/a                          | n/a                         | n/a                         |
| Quit Claim Deeds                  | \$0                    | 0%             | 0                 | 0%                | \$0                          | n/a                         | n/a                          | n/a                         | n/a                         |
| <b>TOTAL</b>                      | <b>\$98,820,800</b>    | <b>100%</b>    | <b>134</b>        | <b>100%</b>       | <b>\$745,376</b>             | <b>\$655,000</b>            | <b>\$791,858</b>             | <b>\$700,000</b>            | <b>\$513</b>                |

**(NEW UNIT SALES)**      \$16,281,100      16%      15      11%      \$1,085,407      \$1,067,000      \$1,085,407      \$1,067,000      \$503

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only.

Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.

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Breckenridge, CO 80424  
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# Market Snapshot by Area

## Full Year 2019 versus YTD: 2020

| Area                        | Average Price Single Family YTD: |                    |                         | Average Price Multi-Family YTD: |                  |                         | Average Price Vacant Land YTD: |                  |                         |
|-----------------------------|----------------------------------|--------------------|-------------------------|---------------------------------|------------------|-------------------------|--------------------------------|------------------|-------------------------|
|                             | 2019                             | 2020               | % Change vs. Prior Year | 2019                            | 2020             | % Change vs. Prior Year | 2019                           | 2020             | % Change vs. Prior Year |
| Blue River                  | \$944,680                        | \$847,550          | -10%                    | \$304,571                       | \$0              | n/a                     | \$148,554                      | \$119,625        | -19%                    |
| Breckenridge                | \$1,981,790                      | \$1,482,500        | -25%                    | \$691,157                       | \$672,671        | -3%                     | \$364,250                      | \$0              | n/a                     |
| Breckenridge Golf Course    | \$1,854,268                      | \$2,445,000        | 32%                     | \$522,355                       | \$510,000        | -2%                     | \$617,308                      | \$0              | n/a                     |
| Copper Mountain             | \$3,075,236                      | \$0                | n/a                     | \$566,430                       | \$592,150        | 5%                      | \$912,750                      | \$0              | n/a                     |
| Corinthian Hills/Summerwood | \$1,119,944                      | \$836,700          | -25%                    | \$532,000                       | \$915,000        | 72%                     | \$0                            | \$0              | 0%                      |
| Dillon Town & Lake          | \$706,414                        | \$1,400,000        | 98%                     | \$496,638                       | \$0              | n/a                     | \$0                            | \$0              | 0%                      |
| Dillon Valley               | \$632,875                        | \$0                | n/a                     | \$264,270                       | \$223,250        | -16%                    | \$0                            | \$0              | 0%                      |
| Farmers Corner              | \$1,047,500                      | \$0                | n/a                     | \$0                             | \$0              | n/a                     | \$235,000                      | \$0              | n/a                     |
| Frisco                      | \$1,087,412                      | \$858,880          | -21%                    | \$606,616                       | \$882,886        | 46%                     | \$0                            | \$0              | 0%                      |
| Heeneey                     | \$333,300                        | \$0                | n/a                     | \$0                             | \$0              | n/a                     | \$83,333                       | \$0              | n/a                     |
| Keystone                    | \$1,359,323                      | \$1,075,000        | -21%                    | \$565,034                       | \$527,840        | -7%                     | \$556,500                      | \$0              | n/a                     |
| Montezuma                   | \$574,200                        | \$0                | n/a                     | \$0                             | \$0              | n/a                     | \$264,000                      | \$50,000         | -81%                    |
| North Summit County (Rural) | \$1,136,456                      | \$1,112,325        | -2%                     | \$0                             | \$0              | n/a                     | \$346,250                      | \$0              | n/a                     |
| Peak 7                      | \$994,140                        | \$1,371,625        | 38%                     | \$0                             | \$0              | n/a                     | \$310,038                      | \$325,000        | 5%                      |
| Silverthorne                | \$996,265                        | \$929,620          | -7%                     | \$671,929                       | \$509,250        | -24%                    | \$278,456                      | \$323,750        | 16%                     |
| Summit Cove                 | \$874,147                        | \$813,500          | -7%                     | \$386,450                       | \$0              | n/a                     | \$220,667                      | \$0              | n/a                     |
| Wilderness                  | \$789,270                        | \$610,000          | -23%                    | \$426,262                       | \$438,791        | 3%                      | \$259,143                      | \$0              | n/a                     |
| Woodmoor                    | \$1,460,183                      | \$1,237,500        | -15%                    | \$538,377                       | \$0              | n/a                     | \$409,333                      | \$0              | n/a                     |
| <b>Gross Mean:</b>          | <b>\$1,262,929</b>               | <b>\$1,069,346</b> | <b>-15%</b>             | <b>\$559,776</b>                | <b>\$629,329</b> | <b>12%</b>              | <b>\$344,945</b>               | <b>\$187,625</b> | <b>-46%</b>             |

Please note: The above figures are an unofficial tabulation of Summit County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been eliminated.

Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

| Area                        | Median Price Single Family YTD: |                    |                         | Median Price Multi-Family YTD: |                  |                         | Median Price Vacant Land YTD: |                  |                         |
|-----------------------------|---------------------------------|--------------------|-------------------------|--------------------------------|------------------|-------------------------|-------------------------------|------------------|-------------------------|
|                             | 2019                            | 2020               | % Change vs. Prior Year | 2019                           | 2020             | % Change vs. Prior Year | 2019                          | 2020             | % Change vs. Prior Year |
| Blue River                  | \$840,000                       | \$660,000          | -21%                    | \$320,800                      | n/a              | n/a                     | \$109,000                     | \$110,000        | 1%                      |
| Breckenridge                | \$1,510,000                     | \$1,415,000        | -6%                     | \$622,900                      | \$660,000        | 6%                      | \$243,750                     | n/a              | n/a                     |
| Breckenridge Golf Course    | \$1,665,000                     | n/a                | n/a                     | \$505,000                      | n/a              | n/a                     | \$510,000                     | n/a              | n/a                     |
| Copper Mountain             | \$3,215,000                     | n/a                | n/a                     | \$513,500                      | \$509,950        | -1%                     | n/a                           | n/a              | n/a                     |
| Corinthian Hills/Summerwood | \$840,000                       | n/a                | n/a                     | \$575,000                      | n/a              | n/a                     | n/a                           | n/a              | n/a                     |
| Dillon Town & Lake          | \$607,000                       | n/a                | n/a                     | \$524,900                      | n/a              | n/a                     | n/a                           | n/a              | n/a                     |
| Dillon Valley               | \$610,000                       | n/a                | n/a                     | \$252,000                      | n/a              | n/a                     | n/a                           | n/a              | n/a                     |
| Farmers Corner              | \$649,500                       | n/a                | n/a                     | n/a                            | n/a              | n/a                     | n/a                           | n/a              | n/a                     |
| Frisco                      | \$1,057,500                     | \$779,500          | -26%                    | \$552,500                      | \$987,500        | 79%                     | n/a                           | n/a              | n/a                     |
| Heeneey                     | \$335,000                       | n/a                | n/a                     | n/a                            | n/a              | n/a                     | \$45,000                      | n/a              | n/a                     |
| Keystone                    | \$1,310,750                     | n/a                | n/a                     | \$530,000                      | \$549,250        | 4%                      | \$312,500                     | n/a              | n/a                     |
| Montezuma                   | \$745,000                       | n/a                | n/a                     | n/a                            | n/a              | n/a                     | \$79,000                      | n/a              | n/a                     |
| North Summit County (Rural) | \$1,138,600                     | \$1,078,950        | -5%                     | n/a                            | n/a              | n/a                     | \$319,250                     | n/a              | n/a                     |
| Peak 7                      | \$979,000                       | \$1,324,500        | 35%                     | n/a                            | n/a              | n/a                     | \$278,700                     | n/a              | n/a                     |
| Silverthorne                | \$855,000                       | \$822,000          | -4%                     | \$610,000                      | \$576,500        | -5%                     | \$250,500                     | n/a              | n/a                     |
| Summit Cove                 | \$885,000                       | n/a                | n/a                     | \$361,250                      | n/a              | n/a                     | \$214,500                     | n/a              | n/a                     |
| Wilderness                  | \$734,500                       | n/a                | n/a                     | \$385,000                      | \$370,200        | -4%                     | \$260,000                     | n/a              | n/a                     |
| Woodmoor                    | \$1,350,600                     | n/a                | n/a                     | \$520,000                      | n/a              | n/a                     | \$378,000                     | n/a              | n/a                     |
| <b>Gross Mean:</b>          | <b>\$1,025,000</b>              | <b>\$1,025,000</b> | <b>0%</b>               | <b>\$509,000</b>               | <b>\$598,500</b> | <b>18%</b>              | <b>\$262,500</b>              | <b>\$167,500</b> | <b>-36%</b>             |

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# Historical Market Analysis: Percentage Market Change: 2011 - YTD. 2020

## Month to Month Comparison by Gross Volume

| Month                      | 2011          | % Change 11 to 12 | 2012          | % Change 12 to 13 | 2013          | % Change 13 to 14 | 2014            | % Change 14 to 15 | 2015            | % Change 15 to 16 | 2016            | % Change 16 to 17 | 2017            | % Change 17 to 18 | 2018            | % Change 18 to 19 | 2019            | % Change 19 to 20 | 2020         |
|----------------------------|---------------|-------------------|---------------|-------------------|---------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|--------------|
| January                    | \$44,042,400  | -8%               | \$42,663,800  | 33%               | \$62,235,670  | -2%               | \$53,073,051    | 25%               | \$66,536,300    | -5%               | \$63,231,650    | 45%               | \$91,901,074    | -5%               | \$87,565,946    | 30%               | \$113,690,300   | -13%              | \$98,820,800 |
| February                   | \$38,516,800  | 12%               | \$43,683,600  | -6%               | \$45,837,653  | -1%               | \$44,671,060    | 13%               | \$50,326,500    | 33%               | \$66,997,100    | 6%                | \$71,152,600    | 26%               | \$89,403,682    | 17%               | \$104,726,584   | -100%             |              |
| March                      | \$45,046,200  | -17%              | \$38,893,960  | 25%               | \$55,149,780  | 30%               | \$67,244,100    | 24%               | \$83,058,500    | 4%                | \$86,347,800    | 43%               | \$123,142,000   | -30%              | \$86,558,600    | 18%               | \$101,948,344   | -100%             |              |
| April                      | \$66,323,300  | -20%              | \$55,250,700  | 22%               | \$64,956,000  | -7%               | \$62,554,700    | 48%               | \$92,373,585    | -4%               | \$89,007,327    | 28%               | \$114,226,938   | 30%               | \$148,159,921   | 3%                | \$153,170,489   | -100%             |              |
| May                        | \$56,177,600  | 22%               | \$73,173,000  | 18%               | \$94,375,050  | 13%               | \$96,773,950    | 20%               | \$116,330,500   | -1%               | \$114,889,906   | 10%               | \$126,580,300   | 8%                | \$136,423,916   | 17%               | \$158,950,200   | -100%             |              |
| June                       | \$65,751,300  | -21%              | \$56,820,400  | 17%               | \$70,371,650  | 1%                | \$69,830,150    | 86%               | \$129,754,349   | -13%              | \$113,032,009   | 20%               | \$136,189,679   | 27%               | \$172,302,600   | -27%              | \$125,183,437   | -100%             |              |
| July                       | \$35,555,500  | 77%               | \$65,197,855  | 9%                | \$80,849,879  | 32%               | \$95,597,625    | 23%               | \$117,921,469   | -11%              | \$104,621,918   | 41%               | \$147,927,102   | 2%                | \$151,066,431   | 12%               | \$168,936,483   | -100%             |              |
| August                     | \$65,898,700  | 4%                | \$71,800,475  | 53%               | \$108,430,700 | -16%              | \$95,422,383    | 49%               | \$142,534,040   | -2%               | \$139,223,249   | 22%               | \$170,248,375   | 38%               | \$235,727,859   | 1%                | \$239,126,600   | -100%             |              |
| September                  | \$79,799,400  | 10%               | \$90,330,100  | 21%               | \$111,130,100 | 19%               | \$147,078,700   | 13%               | \$165,716,318   | 5%                | \$174,179,706   | -8%               | \$159,591,700   | 1%                | \$161,902,700   | 14%               | \$183,940,073   | -100%             |              |
| October                    | \$73,125,800  | 54%               | \$114,295,400 | 6%                | \$114,722,935 | 6%                | \$130,161,800   | 21%               | \$156,891,050   | -5%               | \$149,691,558   | 43%               | \$213,311,500   | -14%              | \$182,673,300   | 9%                | \$199,109,927   | -100%             |              |
| November                   | \$61,748,100  | 14%               | \$74,734,600  | 20%               | \$89,196,800  | 16%               | \$104,587,700   | 5%                | \$109,915,500   | 68%               | \$184,563,658   | -18%              | \$151,871,354   | 1%                | \$153,815,804   | 10%               | \$168,612,665   | -100%             |              |
| December                   | \$66,168,700  | 42%               | \$88,152,000  | -20%              | \$75,615,706  | 14%               | \$90,305,800    | 57%               | \$141,435,873   | -13%              | \$122,880,919   | 25%               | \$153,007,686   | -6%               | \$143,100,278   | 27%               | \$181,553,368   | -100%             |              |
| YTD Comparison             | \$698,153,800 | 17%               | \$814,995,890 | 19%               | \$972,871,923 | 9%                | \$1,057,301,019 | 30%               | \$1,372,793,984 | 3%                | \$1,408,666,800 | 18%               | \$1,659,150,308 | 5%                | \$1,748,701,037 | 9%                | \$1,898,948,470 | -95%              | \$98,820,800 |
| Full Year Cumulative Total | \$698,153,800 | 17%               | \$814,995,890 | 19%               | \$972,871,923 | 9%                | \$1,057,301,019 | 30%               | \$1,372,793,984 | 3%                | \$1,408,666,800 | 18%               | \$1,659,150,308 | 5%                | \$1,748,701,037 | 9%                | \$1,898,948,470 | -95%              | \$98,820,800 |

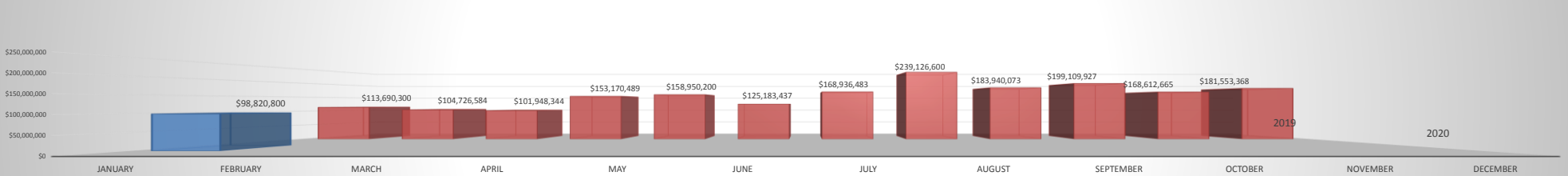
page 5

## Month to Month Comparison by Number of Transaction

| Month                      | 2011  | % Change 11 to 12 | 2012  | % Change 12 to 13 | 2013  | % Change 13 to 14 | 2014  | % Change 14 to 15 | 2015  | % Change 15 to 16 | 2016  | % Change 16 to 17 | 2017  | % Change 17 to 18 | 2018  | % Change 18 to 19 | 2019  | % Change 19 to 20 | 2020 |
|----------------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|------|
| January                    | 90    | 10%               | 102   | 13%               | 116   | -6%               | 107   | 19%               | 127   | -2%               | 124   | 11%               | 138   | 6%                | 146   | -5%               | 138   | -3%               | 134  |
| February                   | 90    | -11%              | 81    | 16%               | 97    | -10%              | 91    | 16%               | 106   | 19%               | 126   | -8%               | 116   | 20%               | 139   | -5%               | 132   | -100%             |      |
| March                      | 103   | -21%              | 86    | 46%               | 128   | 1%                | 125   | 19%               | 149   | -9%               | 136   | 31%               | 178   | -21%              | 140   | -4%               | 135   | -100%             |      |
| April                      | 106   | 7%                | 119   | 19%               | 136   | -13%              | 124   | 23%               | 153   | 1%                | 155   | 22%               | 189   | 10%               | 207   | -20%              | 166   | -100%             |      |
| May                        | 107   | 25%               | 145   | 18%               | 165   | 10%               | 181   | 13%               | 205   | 4%                | 197   | 0%                | 197   | -1%               | 196   | 13%               | 222   | -100%             |      |
| June                       | 104   | 5%                | 124   | 28%               | 151   | 6%                | 155   | 69%               | 262   | -16%              | 220   | 6%                | 234   | 6%                | 249   | -28%              | 179   | -100%             |      |
| July                       | 98    | 29%               | 131   | 23%               | 163   | 26%               | 201   | 0%                | 202   | 6%                | 215   | 18%               | 253   | -17%              | 211   | 3%                | 218   | -100%             |      |
| August                     | 150   | 6%                | 162   | 36%               | 221   | -6%               | 214   | 25%               | 267   | 6%                | 282   | -4%               | 272   | 17%               | 319   | -18%              | 261   | -100%             |      |
| September                  | 162   | -2%               | 164   | 54%               | 254   | 11%               | 286   | 5%                | 301   | -1%               | 297   | -16%              | 248   | 4%                | 259   | -5%               | 245   | -100%             |      |
| October                    | 171   | 43%               | 240   | 5%                | 251   | 5%                | 265   | 7%                | 284   | -7%               | 263   | 22%               | 322   | -27%              | 236   | 21%               | 285   | -100%             |      |
| November                   | 152   | 8%                | 158   | 10%               | 197   | 19%               | 216   | -5%               | 205   | 31%               | 268   | -14%              | 230   | -1%               | 227   | 2%                | 231   | -100%             |      |
| December                   | 147   | 32%               | 188   | -29%              | 138   | 32%               | 186   | 48%               | 276   | -26%              | 203   | 13%               | 230   | -23%              | 178   | 29%               | 230   | -100%             |      |
| YTD Comparison             | 1,480 | 15%               | 1,700 | 19%               | 2,017 | 7%                | 2,151 | 18%               | 2,537 | -2%               | 2,486 | 5%                | 2,607 | -4%               | 2,507 | -3%               | 2,442 | -95%              | 134  |
| Full Year Cumulative Total | 1,480 | 15%               | 1,700 | 19%               | 2,017 | 7%                | 2,151 | 18%               | 2,537 | -2%               | 2,486 | 5%                | 2,607 | -4%               | 2,507 | -3%               | 2,442 | -95%              | 134  |

Please note: The above figures do not include time share interests or Refl's and are an unofficial tabulation of Summit County records that are believed to be reasonably accurate.

Current Month to Month



**Dillon Land Title**  
 Brooke Roberts  
 970-453-2255  
 broberts@ltgc.com  
 256 Dillon Ridge  
 Dillon, CO 80435  
 970.262.1883

**Frisco Land Title**  
 60 Main Street  
 Frisco, CO 80443  
 970.668.2205

**Breckenridge Land Title**  
 200 North Ridge Street  
 Breckenridge, CO 80424  
 970.453.2255

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# Residential Cost Analysis

## Residential Improved Units - Price Point Summary

### January 2020

**Average Price:**

**\$791,858**

|                        | # Transactions | Gross Volume        | Percentage Gross |
|------------------------|----------------|---------------------|------------------|
| <=200,000              | 1              | \$185,000           | 0%               |
| 200,001 to 300,000     | 6              | \$1,631,300         | 2%               |
| 300,001 to 400,000     | 9              | \$3,351,300         | 4%               |
| 400,001 to 500,000     | 14             | \$6,472,500         | 7%               |
| 500,001 to 600,000     | 10             | \$5,509,700         | 6%               |
| 600,001 to 700,000     | 16             | \$10,374,500        | 12%              |
| 700,001 to 800,000     | 10             | \$7,441,800         | 8%               |
| 800,001 to 900,000     | 8              | \$6,718,000         | 8%               |
| 900,001 to 1,000,000   | 9              | \$8,768,000         | 10%              |
| 1,000,001 to 1,500,000 | 24             | \$29,459,100        | 34%              |
| 1,500,001 to 2,000,000 | 2              | \$3,400,000         | 4%               |
| 2,000,001 to 2,500,000 | 2              | \$4,585,000         | 5%               |
| 2,500,001 to 3,000,000 | 0              | \$0                 | 0%               |
| over \$ 3 Million      | 0              | \$0                 | 0%               |
| <b>Total:</b>          | <b>111</b>     | <b>\$87,896,200</b> | <b>100%</b>      |

### January 2020

#### New Construction

|               | Number Trans. | Total Volume | Average Price |
|---------------|---------------|--------------|---------------|
| Single Family | 8             | \$9,661,300  | \$1,207,663   |
| Multi Family  | 7             | \$6,619,800  | \$945,686     |
| Vacant Land   | 0             | \$0          | \$0           |

#### Resales

|               | Number Trans. | Total Volume | Average Price |
|---------------|---------------|--------------|---------------|
| Single Family | 33            | \$34,181,900 | \$1,035,815   |
| Multi Family  | 63            | \$37,433,200 | \$594,178     |
| Vacant Land   | 8             | \$1,501,000  | \$187,625     |

#### Gross Residential Price Index

|               | Number Trans. | Total Volume | Average Price |
|---------------|---------------|--------------|---------------|
| Single Family | 41            | \$43,843,200 | \$1,069,346   |
| Multi Family  | 70            | \$44,053,000 | \$629,329     |
| Vacant Land   | 8             | \$1,501,000  | \$187,625     |

#### YTD: Jan. 2020

|               | Number Trans. | Total Volume | Average Price |
|---------------|---------------|--------------|---------------|
| Single Family | 41            | \$43,843,200 | \$1,069,346   |
| Multi Family  | 70            | \$44,053,000 | \$629,329     |
| Vacant Land   | 8             | \$1,501,000  | \$187,625     |

#### Full Year: 2019

|               | Number Trans. | Total Volume  | Average Price |
|---------------|---------------|---------------|---------------|
| Single Family | 718           | \$906,783,243 | \$1,262,929   |
| Multi Family  | 1215          | \$680,127,463 | \$559,776     |
| Vacant Land   | 132           | \$45,532,800  | \$344,945     |

#### Full Year: 2018

|               | Number Trans. | Total Volume  | Average Price  |
|---------------|---------------|---------------|----------------|
| Single Family | 736           | \$841,177,997 | \$1,142,904.89 |
| Multi Family  | 1258          | \$658,587,481 | \$523,519      |
| Vacant Land   | 192           | \$70,428,209  | \$366,814      |

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60 Main Street  
Frisco, CO 80443  
970.668.2205

Dillon  
Land Title  
256 Dillon Ridge  
Dillon, CO 80435  
970.262.1883

Breckenridge  
Land Title  
200 North Ridge Street  
Breckenridge, CO  
80424  
970.453.2255



# Historical Residential Cost Analysis

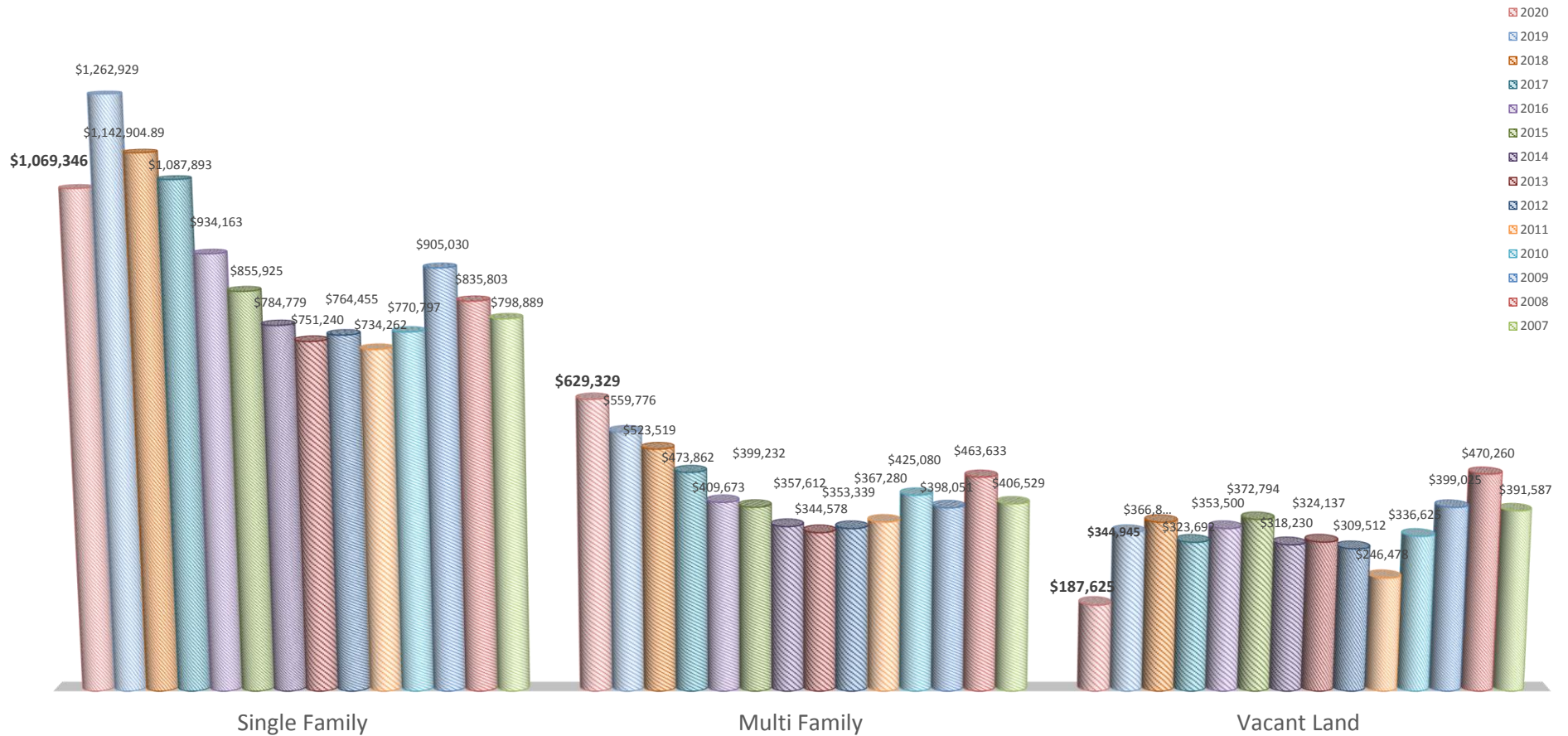
## Historical Residential Improved Units - Price Point Summary

| Full Year 2017: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
|---|---------------|---------------|---------------|
| Single Family                                 | 756           | \$822,447,297 | \$1,087,893   |
| Multi Family                                  | 1429          | \$677,148,472 | \$473,862     |
| Vacant Land                                   | 187           | \$60,530,400  | \$323,692     |
| Full Year 2016: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 677           | \$632,428,549 | \$934,163     |
| Multi Family                                  | 1410          | \$577,639,084 | \$409,673     |
| Vacant Land                                   | 145           | \$51,257,475  | \$353,500     |
| Full Year 2015: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 678           | \$580,317,085 | \$855,925     |
| Multi Family                                  | 1422          | \$567,707,483 | \$399,232     |
| Vacant Land                                   | 156           | \$58,155,900  | \$372,794     |
| Full Year 2014: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 561           | \$440,261,075 | \$784,779     |
| Multi Family                                  | 1170          | \$418,406,606 | \$357,612     |
| Vacant Land                                   | 126           | \$40,097,000  | \$318,230     |
| Full Year 2013: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 569           | \$427,455,600 | \$751,240     |
| Multi Family                                  | 994           | \$342,510,355 | \$344,578     |
| Vacant Land                                   | 118           | \$38,248,200  | \$324,137     |
| Full Year 2012: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 509           | \$389,107,600 | \$764,455     |
| Multi Family                                  | 805           | \$284,438,000 | \$353,339     |
| Vacant Land                                   | 114           | \$35,284,400  | \$309,512     |
| Full Year 2011: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 454           | \$333,355,100 | \$734,262     |
| Multi Family                                  | 722           | \$265,175,800 | \$367,280     |
| Vacant Land                                   | 91            | \$22,429,500  | \$246,478     |
| Full Year 2010: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 415           | \$319,880,900 | \$770,797     |
| Multi Family                                  | 691           | \$293,730,300 | \$425,080     |
| Vacant Land                                   | 77            | \$25,920,100  | \$336,625     |
| Full Year 2009: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 392           | \$354,771,700 | \$905,030     |
| Multi Family                                  | 655           | \$260,723,700 | \$398,051     |
| Vacant Land                                   | 69            | \$27,532,700  | \$399,025     |
| Full Year 2008: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 470           | \$392,827,200 | \$835,803     |
| Multi Family                                  | 1001          | \$464,096,800 | \$463,633     |
| Vacant Land                                   | 151           | \$71,009,300  | \$470,260     |
| Full Year 2007: Gross Residential Price Index | Number Trans. | Total Volume  | Average Price |
| Single Family                                 | 801           | \$639,910,300 | \$798,889     |
| Multi Family                                  | 1779          | \$723,215,400 | \$406,529     |
| Vacant Land                                   | 334           | \$130,790,200 | \$391,587     |

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## Average Price History by Type: 2007 - YTD. 2020



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## Comparative Historical Cost Analysis

### YTD. 2020 Price Point Summary for Residential Volume - Average Price: \$791,858

|                        | # Transactions | Gross Volume        | Percentage Gross |
|------------------------|----------------|---------------------|------------------|
| <=200,000              | 1              | \$185,000           | 0%               |
| 200,001 to 300,000     | 6              | \$1,631,300         | 2%               |
| 300,001 to 400,000     | 9              | \$3,351,300         | 4%               |
| 400,001 to 500,000     | 14             | \$6,472,500         | 7%               |
| 500,001 to 600,000     | 10             | \$5,509,700         | 6%               |
| 600,001 to 700,000     | 16             | \$10,374,500        | 12%              |
| 700,001 to 800,000     | 10             | \$7,441,800         | 8%               |
| 800,001 to 900,000     | 8              | \$6,718,000         | 8%               |
| 900,001 to 1,000,000   | 9              | \$8,768,000         | 10%              |
| 1,000,001 to 1,500,000 | 24             | \$29,459,100        | 34%              |
| 1,500,001 to 2,000,000 | 2              | \$3,400,000         | 4%               |
| 2,000,001 to 2,500,000 | 2              | \$4,585,000         | 5%               |
| 2,500,001 to 3,000,000 | 0              | \$0                 | 0%               |
| over \$ 3 Million      | 0              | \$0                 | 0%               |
| <b>Total:</b>          | <b>111</b>     | <b>\$87,896,200</b> | <b>100%</b>      |

### YTD. 2019 Price Point Summary for Residential Volume - Average Price: \$799,526

|                        | # Transactions | Gross Volume        | Percentage Gross |
|------------------------|----------------|---------------------|------------------|
| <=200,000              | 3              | \$483,000           | 1%               |
| 200,001 to 300,000     | 9              | \$2,290,000         | 3%               |
| 300,001 to 400,000     | 16             | \$5,631,200         | 6%               |
| 400,001 to 500,000     | 13             | \$5,954,700         | 7%               |
| 500,001 to 600,000     | 8              | \$4,551,500         | 5%               |
| 600,001 to 700,000     | 12             | \$7,945,000         | 9%               |
| 700,001 to 800,000     | 8              | \$5,971,000         | 7%               |
| 800,001 to 900,000     | 9              | \$7,664,400         | 9%               |
| 900,001 to 1,000,000   | 8              | \$7,585,000         | 9%               |
| 1,000,001 to 1,500,000 | 11             | \$13,170,000        | 15%              |
| 1,500,001 to 2,000,000 | 7              | \$11,752,500        | 13%              |
| 2,000,001 to 2,500,000 | 1              | \$2,400,000         | 3%               |
| 2,500,001 to 3,000,000 | 3              | \$8,370,000         | 10%              |
| over \$ 3 Million      | 1              | \$3,380,000         | 4%               |
| <b>Total:</b>          | <b>109</b>     | <b>\$87,148,300</b> | <b>100%</b>      |

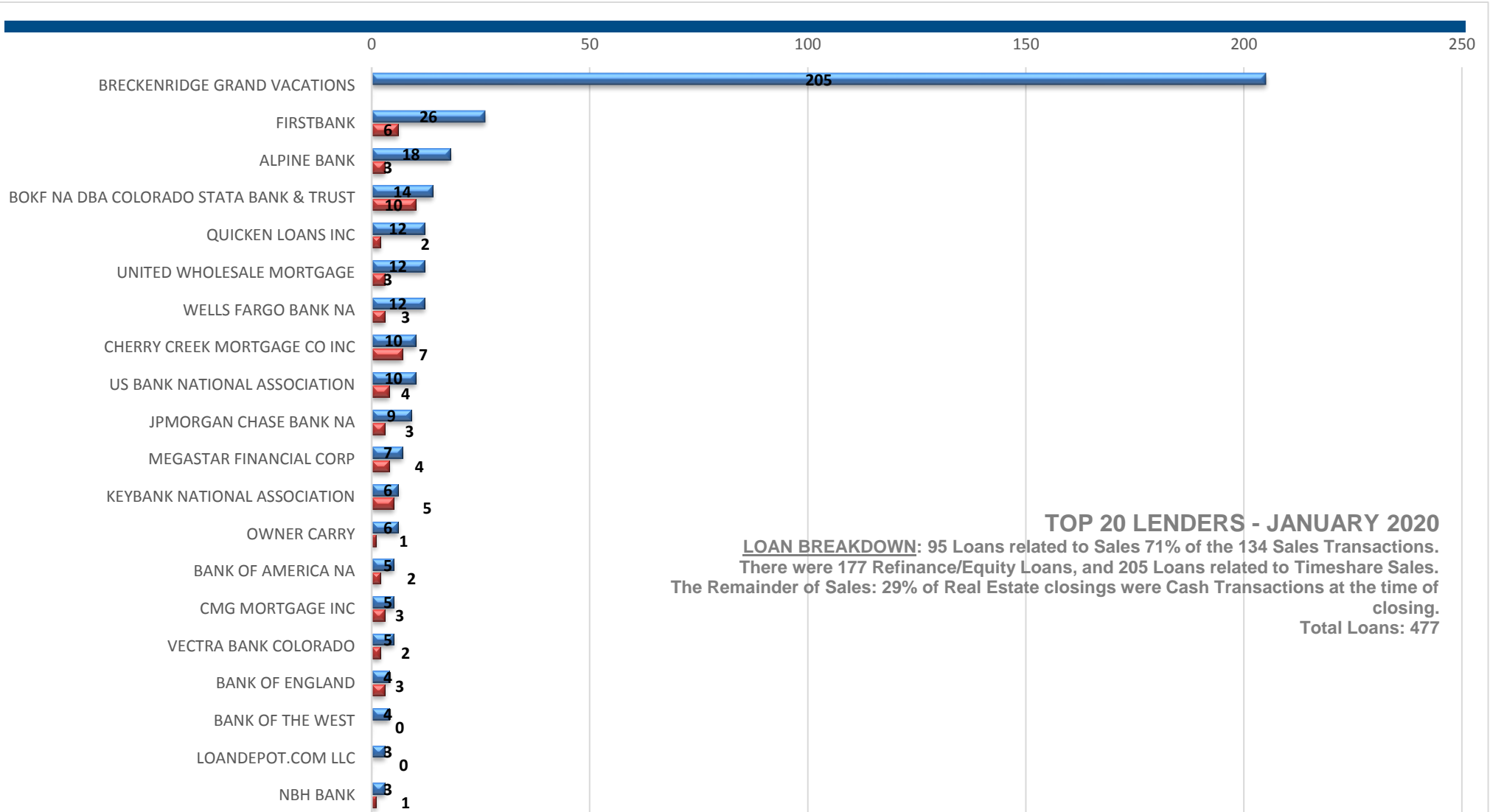
### YTD. 2018 Price Point Summary for Residential Volume - Average Price: \$728,856

|                        | # Transactions | Gross Volume        | Percentage Gross |
|------------------------|----------------|---------------------|------------------|
| <=200,000              | 6              | \$1,050,900         | 1%               |
| 200,001 to 300,000     | 7              | \$1,795,900         | 2%               |
| 300,001 to 400,000     | 19             | \$6,789,000         | 9%               |
| 400,001 to 500,000     | 11             | \$5,057,500         | 7%               |
| 500,001 to 600,000     | 12             | \$6,593,920         | 9%               |
| 600,001 to 700,000     | 3              | \$1,933,900         | 3%               |
| 700,001 to 800,000     | 14             | \$10,372,400        | 14%              |
| 800,001 to 900,000     | 6              | \$5,200,900         | 7%               |
| 900,001 to 1,000,000   | 9              | \$8,592,100         | 11%              |
| 1,000,001 to 1,500,000 | 10             | \$12,430,543        | 16%              |
| 1,500,001 to 2,000,000 | 2              | \$3,514,000         | 5%               |
| 2,000,001 to 2,500,000 | 4              | \$9,295,000         | 12%              |
| 2,500,001 to 3,000,000 | 0              | \$0                 | 0%               |
| over \$ 3 Million      | 1              | \$3,175,000         | 4%               |
| <b>Total:</b>          | <b>104</b>     | <b>\$75,801,063</b> | <b>100%</b>      |

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# Lender Analysis



## TOP 20 LENDERS - JANUARY 2020

**LOAN BREAKDOWN:** 95 Loans related to Sales 71% of the 134 Sales Transactions.  
 There were 177 Refinance/Equity Loans, and 205 Loans related to Timeshare Sales.  
 The Remainder of Sales: 29% of Real Estate closings were Cash Transactions at the time of closing.  
**Total Loans: 477**

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**Land Title Guarantee Company,**  
 proudly serving our Community for over 50 Years.

# Market Highlights

## January 2020

### Top Priced Improved Residential Sale:

|                    |  |
|--------------------|--|
| <b>ACCOUNT</b>     | 6507358                                  |
| <b>BEDROOM</b>     | 5  |
| <b>BATH</b>        | 6.00                                     |
| <b>YOC</b>         | 2001                                     |
| <b>HEATED SQFT</b> | 4011                                     |
| <b>LANDSIZE</b>    | 1.1421                                   |
| <b>RECEPTION</b>   | 1218641                                  |
| <b>PRICE</b>       | \$ 2,445,000.00                          |
| <b>AREA</b>        | BRECKGC                                  |
| <b>LEGAL</b>       | HIGHLANDS AT BRECKENRIDGE Filing 9 Lot 3 |
| <b>PPSF</b>        | \$ 609.57                                |
| <b>DATE</b>        | 01/16/2020                               |



### Top Priced PSF Improved Residential Sale:

|   |
|---|
| 6516626   |
| 1   |
| 2.00  |
| 2014  |
| 791   |
| 1217389   |
| \$ 850,000.00   |
| BRECKEN   |
| WATER HOUSE ON MAIN STREET CONDO Unit 6409, BUILDING WEST |
| \$ 1,074.59   |
| 01/02/2020  |



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This report is provided to you compliments of  
Land Title Guarantee Company,  
proudly serving our Community for over 50 Years.



# Foreclosure Document Breakdown

| January 2020                         | Total    | Timeshare | Fee Simple | Unknown: No legal shown |
|--------------------------------------|----------|-----------|------------|-------------------------|
| #1 Notice Election & Demand: (NED)   | 0        | 0         | 0          | 0                       |
| #2 Certificate of Purchase: (CTP)    | 0        | 0         | 0          | 0                       |
| #3 Public Trustee's Deeds: (PTD)     | 0        | 0         | 0          | 0                       |
| <b>Total Foreclosure Docs Filed:</b> | <b>0</b> | <b>0</b>  | <b>0</b>   | <b>0</b>                |

## Land Title Historical Foreclosure Summary

| 2009 Summary:   |            | 2010 Summary:                         |            |
|---|------------|---------------------------------------|------------|
| NED:  | 300        | NED:                                  | 367        |
| Withdrawn NED'S   | 117        | Withdrawn NED'S                       | 162        |
| Active NED's for 2009:                                  | 183        | Active NED's for 2010:                | 205        |
| <b>Public Trustee's Deeds Issued:</b>                   | <b>86</b>  | <b>Public Trustee's Deeds Issued:</b> | <b>148</b> |
| 2011 Summary:   |            | 2012 Summary:                         |            |
| NED:  | 326        | NED:                                  | 251        |
| Withdrawn NED'S   | 148        | Withdrawn NED'S                       | 132        |
| Active NED's for 2011:                                  | 178        | Active NED's for 2012:                | 119        |
| <b>Public Trustee's Deeds Issued:</b>                   | <b>227</b> | <b>Public Trustee's Deeds Issued:</b> | <b>165</b> |
| 2013 Summary:   |            | 2014 Summary:                         |            |
| NED:  | 138        | NED:                                  | 86         |
| Withdrawn NED'S   | 86         | Withdrawn NED'S                       | 27         |
| Active NED's for 2013:                                  | 52         | Active NED's for 2014:                | 59         |
| <b>Public Trustee's Deeds Issued:</b>                   | <b>92</b>  | <b>Public Trustee's Deeds Issued:</b> | <b>65</b>  |
| 2015 Summary:   |            | 2016 Summary:                         |            |
| NED:  | 32         | NED:                                  | 35         |
| Withdrawn NED'S   | 14         | Withdrawn NED'S                       | 26         |
| Active NED's for 2015:                                  | 18         | Active NED's for 2016:                | 9          |
| <b>Public Trustee's Deeds Issued:</b>                   | <b>26</b>  | <b>Public Trustee's Deeds Issued:</b> | <b>9</b>   |
| 2017 Summary  |            | 2018 Summary                          |            |
| NED:  | 37         | NED:                                  | 35         |
| Withdrawn NED'S   | 21         | Withdrawn NED'S                       | 28         |
| Active NED's for 2017:                                  | 16         | Active NED's for 2018:                | 7          |
| <b>Public Trustee's Deeds Issued:</b>                   | <b>8</b>   | <b>Public Trustee's Deeds Issued:</b> | <b>18</b>  |
| YTD: 2019 Summary                                       |            | YTD: 2020 Summary                     |            |
| NED:  | 28         | NED:                                  | 0          |
| Withdrawn NED'S   | 13         | Withdrawn NED'S                       | N/A        |
| Active NED's for 2017:                                  | 15         | Active NED's for 2017:                | N/A        |
| <b>Public Trustee's Deeds Issued:</b>                   | <b>14</b>  | <b>Public Trustee's Deeds Issued:</b> | <b>0</b>   |
| Summary Foreclosure Actions:                            |            |                                       |            |
| Total Active NED's for Period: 1/1/2009 thru 12/31/2019 |            | 860                                   |            |
| Total PTD's Issued: 1/1/2009 thru 12/31/2019            |            | 857                                   |            |
| <b>Unissued Public Trustee's Deeds Remaining:</b>       |            | <b>4</b>                              |            |

\*data is obtained from the Summit County Treasurer's Office; it is deemed reliable but it is not guaranteed.



# Summary of Foreclosure Actions

**YTD: Jan. 2020**

**Property Foreclosure Summary:**

|                    |   |
|--------------------|---|
| Fee Simple Actions | 0 |
| Timeshare Actions  | 0 |
| Unknown Actions    | 0 |

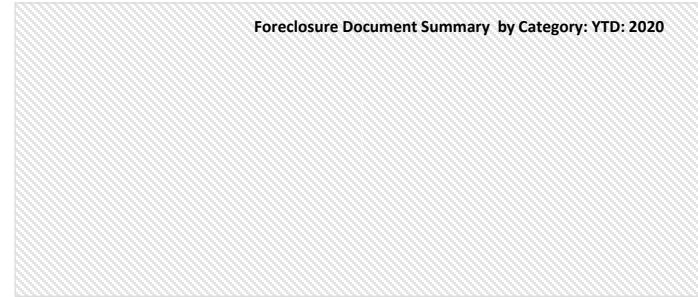
**Property Type Breakdown:**

|                       |   |
|-----------------------|---|
| Single Family Actions | 0 |
| Multifamily Actions   | 0 |
| Vacant Land Actions   | 0 |
| Commercial Actions    | 0 |
| Development Actions   | 0 |
| Unknown Actions       | 0 |
| Timeshare             | 0 |

**Foreclosure Document Summary: Property Type  
YTD: 2020**

|                       |   |
|-----------------------|---|
| Timeshare             | 0 |
| Unknown Actions       | 0 |
| Development Actions   | 0 |
| Commercial Actions    | 0 |
| Vacant Land Actions   | 0 |
| Multifamily Actions   | 0 |
| Single Family Actions | 0 |

**Foreclosure Document Summary by Category: YTD: 2020**



**Location Summary: ALL TYPES**

|                             |   |
|-----------------------------|---|
| Blue River                  | 0 |
| Breckenridge                | 0 |
| Breckenridge Golf Course    | 0 |
| Central Summit County       | 0 |
| Copper Mountain             | 0 |
| Corinthian Hill & Summerwoc | 0 |
| Dillon, Town & Lake         | 0 |
| Dillon Valley               | 0 |
| Farmers Corner              | 0 |
| Frisco                      | 0 |
| Heeney                      | 0 |
| Keystone                    | 0 |
| Montezuma                   | 0 |
| North Summit County Rural   | 0 |
| Peak 7                      | 0 |
| Silverthorne                | 0 |
| Summit Cove                 | 0 |
| Wilderness                  | 0 |
| Woodmoor                    | 0 |

**Location Summary: Fee Simple Only**

|                             |   |
|-----------------------------|---|
| Blue River                  | 0 |
| Breckenridge                | 0 |
| Breckenridge Golf Course    | 0 |
| Central Summit County       | 0 |
| Copper Mountain             | 0 |
| Corinthian Hill & Summerwoc | 0 |
| Dillon, Town & Lake         | 0 |
| Dillon Valley               | 0 |
| Farmers Corner              | 0 |
| Frisco                      | 0 |
| Heeney                      | 0 |
| Keystone                    | 0 |
| Montezuma                   | 0 |
| North Summit County Rural   | 0 |
| Peak 7                      | 0 |
| Silverthorne                | 0 |
| Summit Cove                 | 0 |
| Wilderness                  | 0 |
| Woodmoor                    | 0 |

\* Location Summaries do not include recordings with Unknown Legal Descriptions

**Document Summary:**

|                               |   |
|-------------------------------|---|
| Notice of Election (NED)      | 0 |
| Certificate of Purchase (CTP) | 0 |
| Public Trustee's Deed (PTD)   | 0 |

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**Foreclosure Document Summary:  
Fee Simple Only - Location by Market Area YTD: 2020**

|                              |   |
|------------------------------|---|
| Woodmoor                     | 0 |
| Wilderness                   | 0 |
| Summit Cove                  | 0 |
| Silverthorne                 | 0 |
| Peak 7                       | 0 |
| North Summit County Rural    | 0 |
| Montezuma                    | 0 |
| Keystone                     | 0 |
| Heeney                       | 0 |
| Frisco                       | 0 |
| Farmers Corner               | 0 |
| Dillon Valley                | 0 |
| Dillon, Town & Lake          | 0 |
| Corinthian Hill & Summerwood | 0 |
| Copper Mountain              | 0 |
| Central Summit County        | 0 |
| Breckenridge Golf Course     | 0 |
| Breckenridge                 | 0 |
| Blue River                   | 0 |

**Foreclosure Document Summary:  
YTD: 2020**



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# Top Lender Listing

| LENDER                                   | NUMBER LOANS | (PURCHASE LOANS) | PERCENTAGE TOTAL |
|--|--------------|------------------|------------------|
| BRECKENRIDGE GRAND VACATIONS             | 205          |                  | 42.98%           |
| FIRSTBANK                                | 26           | 6                | 5.45%            |
| ALPINE BANK                              | 18           | 3                | 3.77%            |
| BOKF NA DBA COLORADO STATA BANK & TRUST  | 14           | 10               | 2.94%            |
| QUICKEN LOANS INC                        | 12           | 2                | 2.52%            |
| UNITED WHOLESAL MORTGAGE                 | 12           | 3                | 2.52%            |
| WELLS FARGO BANK NA                      | 12           | 3                | 2.52%            |
| CHERRY CREEK MORTGAGE CO INC             | 10           | 7                | 2.10%            |
| US BANK NATIONAL ASSOCIATION             | 10           | 4                | 2.10%            |
| JPMORGAN CHASE BANK NA                   | 9            | 3                | 1.89%            |
| MEGASTAR FINANCIAL CORP                  | 7            | 4                | 1.47%            |
| KEYBANK NATIONAL ASSOCIATION             | 6            | 5                | 1.26%            |
| OWNER CARRY                              | 6            | 1                | 1.26%            |
| BANK OF AMERICA NA                       | 5            | 2                | 1.05%            |
| CMG MORTGAGE INC                         | 5            | 3                | 1.05%            |
| VECTRA BANK COLORADO                     | 5            | 2                | 1.05%            |
| BANK OF ENGLAND                          | 4            | 3                | 0.84%            |
| BANK OF THE WEST                         | 4            |                  | 0.84%            |
| LOANDEPOT.COM LLC                        | 3            |                  | 0.63%            |
| NBH BANK                                 | 3            | 1                | 0.63%            |
| AMERICAN FINANCIAL NETWORK INC           | 2            |                  | 0.42%            |
| AMERICAN FINANCING CORPORATION           | 2            |                  | 0.42%            |
| CALIBER HOME LOANS INC                   | 2            | 1                | 0.42%            |
| CITIBANK NA                              | 2            | 1                | 0.42%            |
| COUNTY OF SUMMIT                         | 2            | 2                | 0.42%            |
| ELEVATIONS CREDIT UNION                  | 2            |                  | 0.42%            |
| FAIRWAY INDEPENDENT MORTGAGE CORPORATION | 2            |                  | 0.42%            |
| FIRST WESTERN TRUST BANK                 | 2            |                  | 0.42%            |
| HOME POINT FINANCIAL CORPORATION         | 2            | 1                | 0.42%            |
| LIBERTY BANK                             | 2            |                  | 0.42%            |
| LIBERTY SAVINGS BANK FSB                 | 2            | 1                | 0.42%            |
| MORGAN STANLEY PRIVATE BANK              | 2            | 1                | 0.42%            |
| NBKC BANK                                | 2            | 1                | 0.42%            |
| NFM INC                                  | 2            |                  | 0.42%            |
| SILVERTHORNE TOWN OF                     | 2            | 1                | 0.42%            |
| UBS BANK USA                             | 2            |                  | 0.42%            |
| USAA FEDERAL SAVINGS BANK                | 2            |                  | 0.42%            |
| 1ST CONSTITUTION BANK                    | 1            | 1                | 0.21%            |
| AMERICAN FINANCING CORPORATION           | 1            |                  | 0.21%            |
| AMERICAN INTERNET MORTGAGE INC           | 1            |                  | 0.21%            |
| AMERIFIRST FINANCIAL INC                 | 1            | 1                | 0.21%            |
| ARVEST BANK                              | 1            |                  | 0.21%            |
| AURORA SCHOOLS FCU                       | 1            |                  | 0.21%            |
| BANK-FUND STAFF FEDERAL CREDIT UNION     | 1            |                  | 0.21%            |
| BETTER MORTGAGE CORPORATION ISAOA        | 1            | 1                | 0.21%            |
| BNC NATIONAL BANK                        | 1            |                  | 0.21%            |
| BROKER SOLUTIONS                         | 1            |                  | 0.21%            |
| BROKERS SOLUTIONS INC                    | 1            |                  | 0.21%            |
| CANVAS CREDIT UNION                      | 1            |                  | 0.21%            |
| CITIZENS BANK N A                        | 1            |                  | 0.21%            |
| CITYWIDE HOME LOANS LLC                  | 1            |                  | 0.21%            |
| COLLEGIATE PEAKS BANK                    | 1            |                  | 0.21%            |
| COLORADO HOUSING AND FINANCE AUTHORITY   | 1            | 1                | 0.21%            |
| COLORADO STATE OF                        | 1            |                  | 0.21%            |
| COMMERCE BANK                            | 1            | 1                | 0.21%            |
| CORNERSTONE BANK                         | 1            |                  | 0.21%            |
| CORNERSTONE HOME LENDING INC             | 1            | 1                | 0.21%            |
| CROSSCOUNTRY MORTGAGE LLC                | 1            |                  | 0.21%            |
| DISCOVER BANK                            | 1            |                  | 0.21%            |
| DRAPER AND KRAMER MORTGAGE CORP          | 1            | 1                | 0.21%            |
| ENT CREDIT UNION                         | 1            |                  | 0.21%            |
| EQUITY BANK                              | 1            | 1                | 0.21%            |
| FBC MORTGAGE LLC                         | 1            |                  | 0.21%            |
| FIDELITY BANK                            | 1            | 1                | 0.21%            |
| FIRST CHOICE LOAN SERVICES               | 1            | 1                | 0.21%            |
| FIRST REPUBLIC BANK                      | 1            |                  | 0.21%            |
| FIRST SAVINGS BANK                       | 1            | 1                | 0.21%            |
| FLAGSTAR BANK, FSB                       | 1            |                  | 0.21%            |
| FREEDOM MORTGAGE CORPORATION             | 1            |                  | 0.21%            |
| GATEWAY AT KEYSTONE MOUNTAIN LLC         | 1            | 1                | 0.21%            |
| GUARANTEED RATE INC                      | 1            | 1                | 0.21%            |
| HOME MORTGAGE ALLIANCE LLC               | 1            |                  | 0.21%            |
| HOMEBRIDGE FINANCIAL SERVICES INC        | 1            | 1                | 0.21%            |
| INDEPENDENT BANK                         | 1            | 1                | 0.21%            |
| LAKEVIEW LOAN SERVICING LLC              | 1            |                  | 0.21%            |
| LARRY FEINGERSH                          | 1            |                  | 0.21%            |
| LENDUS LLC                               | 1            | 1                | 0.21%            |
| MACS MORTGAGE INC                        | 1            |                  | 0.21%            |
| MEGA CAPITAL FUNDING INC                 | 1            |                  | 0.21%            |
| MIDWEST COMMUNITY BANK                   | 1            |                  | 0.21%            |
| MIDWEST EQUITY MORTGAGE                  | 1            |                  | 0.21%            |
| MORTGAGE FIRM INC                        | 1            |                  | 0.21%            |
| MOUNTAIN WEST FINANCIAL INC              | 1            |                  | 0.21%            |
| MOVEMENT MORTGAGE LLC                    | 1            |                  | 0.21%            |
| NATIONSTAR MORTGAGE LLC                  | 1            |                  | 0.21%            |
| NAVY FEDERAL CREDIT UNION                | 1            | 1                | 0.21%            |
| NEWREZ LLC                               | 1            | 1                | 0.21%            |
| NORTHERN TRUST COMPANY                   | 1            |                  | 0.21%            |
| NORTHPOINTE BANK                         | 1            |                  | 0.21%            |
| NOVA FINANCIAL INVESTMENT CORPORATION    | 1            | 1                | 0.21%            |
| PROVIDENT FUNDING ASSOCIATES L P         | 1            |                  | 0.21%            |
| PROVIDENT FUNDING ASSOCIATES LP          | 1            | 1                | 0.21%            |
| SANDIA LABORATORY FEDERAL CREDIT UNION   | 1            |                  | 0.21%            |
| SECURITY SERVICE FEDERAL CREDIT UNION    | 1            | 1                | 0.21%            |
| SECURITYNATIONAL MORTGAGE COMPANY        | 1            |                  | 0.21%            |
| SOOPER CREDIT UNION                      | 1            |                  | 0.21%            |
| STIFEL BANK & TRUST                      | 1            |                  | 0.21%            |
| TCF NATIONAL BANK                        | 1            | 1                | 0.21%            |
| UMB BANK N A                             | 1            |                  | 0.21%            |
| UMB BANK NA                              | 1            |                  | 0.21%            |
| V I P MORTGAGE INC                       | 1            | 1                | 0.21%            |
| VETERANS UNITED HOME LOANS               | 1            |                  | 0.21%            |
| WATERMARK CAPITAL INC                    | 1            |                  | 0.21%            |
| ZENITH HOME LOANS LLC                    | 1            |                  | 0.21%            |
| <b>TOTAL LOANS FOR JANUARY 2020:</b>     | <b>477</b>   | <b>95</b>        | <b>100.00%</b>   |





# Upper End Transaction Detail

## January 2020

### Upper End Purchaser Details

| Brm | Bath | Year Built | Size    | Price           | Legal  | PPSF      | Date       | Street Address                         | Origin of Buyer: City | Origin of Buyer: State |
|-----|------|------------|---------|-----------------|--|-----------|------------|--|-----------------------|------------------------|
|     |      | 1979       | 8220    | \$ 2,800,000.00 | PLAZA CONDO Units 10 &11                         | \$ 340.63 | 01/15/2020 | 699 TEN MILE DRIVE                     | BRECKENRIDGE          | CO                     |
| 5   | 6.00 | 2001       | 4011    | \$ 2,445,000.00 | HIGHLANDS AT BRECKENRIDGE Filing 9 Lot 3         | \$ 609.57 | 01/16/2020 | 56 PRESTON WAY BRECKENRIDGE            | KINGWOOD              | TX                     |
| 5   | 7.00 | 2019       | 5501    | \$ 2,140,000.00 | BARTON CREEK RESERVE Lot 18                      | \$ 389.02 | 01/31/2020 | 60 BARTON RIDGE DRIVE                  | BRECKENRIDGE          | CO                     |
| 3   | 4.00 | 2014       | 2282    | \$ 1,750,000.00 | COLUMBIA LODE SUBD Lot 8                         | \$ 766.87 | 01/13/2020 | 77 LUISA DRIVE BRECKENRIDGE            | BOW                   | NH                     |
| 3   | 4.00 | 2007       | 3689    | \$ 1,650,000.00 | WINTERWOOD SUBD Lot 40                           | \$ 447.28 | 01/09/2020 | 209 SNOWSHOE CIRCLE BRECKENRIDGE       | DALLAS                | TX                     |
|     |      |            | 4646 AC | \$ 1,650,000.00 | CABIN PRESERVE SUBD Block 17 Lots 13-18          | N/A       | 01/24/2020 | 212 SOUTH 6TH AVENUE FRISCO            | FRISCO                | CO                     |
| 3   | 5.00 | 1992       | 3802    | \$ 1,498,300.00 | GOLD KING PLACER UNSUBD Lot 25                   | \$ 394.08 | 01/22/2020 | 563 COUNTY ROAD BRECKENRIDGE           | AMBLER                | PA                     |
| 4   | 5.00 | 1994       | 2528    | \$ 1,475,000.00 | PINES AT 4 O'CLOCK SUBD Lot 12                   | \$ 583.47 | 01/14/2020 | 120 TALL PINES DRIVE BRECKENRIDGE      | DENVER                | CO                     |
| 4   | 5.00 | 2000       | 4718    | \$ 1,418,100.00 | EAGLES NEST SUBD Filing 5 Lot 37                 | \$ 300.57 | 01/27/2020 | 1808 FLACON DRIVE SILVERTHORNE         | DENVER                | CO                     |
| 3   | 3.00 | 2006       | 2686    | \$ 1,410,000.00 | TIMBERLINE COVE CONDO Unit 305                   | \$ 524.94 | 01/10/2020 | 1101 9000 DIVIDE ROAD FRISCO           | FRISCO                | CO                     |
| 5   | 5.00 | 2005       | 4978    | \$ 1,400,000.00 | DILLON NEW TOWN SUBD Block H Lot 1               | \$ 281.24 | 01/03/2020 | 114 GOLD RUN CIRCLE DILLON             | GREENWOOD VLG         | CO                     |
| 4   | 4.00 | 2005       | 2714    | \$ 1,355,000.00 | BROOKS HILL AMENDED SUBD Lot 5                   | \$ 499.26 | 01/15/2020 | 1208 BROOKS HILL DRIVE BRECKENRIDGE    | LYONS                 | CO                     |
| 4   | 4.00 | 1995       | 2248    | \$ 1,350,000.00 | PINES AT 4 O'CLOCK SUBD Lot 11A AKA UNIT 10      | \$ 600.53 | 01/02/2020 | 101 TALL PINES DRIVE BRECKENRIDGE      | AUSTIN                | TX                     |
| 3   | 3.00 | 2017       | 2689    | \$ 1,320,000.00 | LOMA VERDE SUBD Filing 2 Lot 33                  | \$ 490.89 | 01/02/2020 | 493 LAKEVIEW DRIVE BRECKENRIDGE        | SPRING                | TX                     |
| 4   | 4.00 | 1995       | 2996    | \$ 1,315,000.00 | CASTLEWOOD SUBD Lot 71B                          | \$ 438.92 | 01/21/2020 | 718 W MAIN STREET FRISCO               | GRAND JUNCTION        | CO                     |
| 3   | 4.00 | 1999       | 3421    | \$ 1,300,000.00 | RESERVE AT FRISCO Filing 4 Phase 3 Block 7 Lot 4 | \$ 380.01 | 01/28/2020 | 210 LUPINE LANE FRISCO                 | OMAHA                 | NE                     |
| 4   | 4.00 | 2018       | 2881    | \$ 1,275,000.00 | SOUTH MARYLAND CREEK RANCH Filing 7 Lot 132      | \$ 442.55 | 01/07/2020 | 854 MARYLAND CREEK RD SILVERTHORNE     | GOLDEN                | CO                     |
| 3   | 4.00 | 2016       | 2901    | \$ 1,275,000.00 | WOODMOOR AT BRECKENRIDGE SUBD Lot 30A            | \$ 439.50 | 01/21/2020 | 260 N FULLER PLACER DRIVE BRECKENRIDGE | AUSTIN                | TX                     |
| 3   | 4.00 | 2016       | 2905    | \$ 1,200,000.00 | WOODMOOR AT BRECKENRIDGE SUBD Lot 30B            | \$ 413.08 | 01/14/2020 | 264 N FULLER PLACER DRIVE BRECKENRIDGE | HIGHLANDS RANCH       | CO                     |
| 2   | 4.00 | 2012       | 2194    | \$ 1,169,600.00 | RIDGEVIEW COURT TH Lot B                         | \$ 533.09 | 01/21/2020 | 213B FRISCO STREET FRISCO              | CHAMPAIGN             | IL                     |
| 3   | 3.00 | 2019       | 1903    | \$ 1,139,800.00 | ESTATES ON GALENA Lot 9                          | \$ 598.95 | 01/17/2020 | 190 GALENA STREET FRISCO               | LOUISVILLE            | CO                     |
| 3   | 3.00 | 2019       | 1903    | \$ 1,100,000.00 | ESTATES ON GALENA Lot 7                          | \$ 578.03 | 01/07/2020 | 190 GALENA STREET FRISCO               | MONTCLAIR             | NJ                     |
| 4   | 3.00 | 2019       | 2317    | \$ 1,097,200.00 | SOUTH MARYLAND CREEK RANCH Filing 7 Lot 126      | \$ 473.54 | 01/17/2020 | 1208 MARYLAND CREEK ROAD               | DENVER                | CO                     |
| 4   | 4.00 | 1979       | 3044    | \$ 1,075,000.00 | SAW WHISKERS SUBD Lot 3                          | \$ 353.15 | 01/08/2020 | 1648 SODA RIDGE ROAD KEYSTONE          | DILLON                | CO                     |
| 3   | 3.00 | 2018       | 1903    | \$ 1,067,000.00 | ESTATES ON GALENA Lot 2                          | \$ 560.69 | 01/21/2020 | 190 GALENA STREET FRISCO               | SILVERTHORNE          | CO                     |
| 3   | 3.00 | 2018       | 1903    | \$ 1,067,000.00 | ESTATES ON GALENA Lot 3                          | \$ 560.69 | 01/09/2020 | 190 GALENA STREET FRISCO               | LITTLETON             | CO                     |
| 3   | 4.00 | 2019       | 2106    | \$ 1,060,700.00 | SOUTH MARYLAND CREEK RANCH Filing 8 Lot 108      | \$ 503.66 | 01/03/2020 | 105 HART TRAIL SILVERTHORNE            | LAKEWOOD              | CO                     |
| 3   | 3.00 | 2018       | 1964    | \$ 1,050,000.00 | 416 GALENA STREET ALLEY Lot A                    | \$ 534.62 | 01/30/2020 | 416 GALENA ST ALY FRISCO               | BRECKENRIDGE          | CO                     |
| 3   | 3.00 | 1999       | 2306    | \$ 1,025,000.00 | SAGE CREEK CANYON SUBD Block 1 Lot 23            | \$ 444.49 | 01/28/2020 | 0058 SAGE HILL DRIVE SILVERTHORNE      | DILLON                | CO                     |
| 4   | 2.50 | 2019       | 2250    | \$ 1,016,400.00 | SOUTH MARYLAND CREEK RANCH Cabin 43 Tract EE     | \$ 451.73 | 01/21/2020 | 40 WEST BARON WAY                      | DENVER                | CO                     |
| 3   | 3.00 | 1975       | 1555    | \$ 1,000,000.00 | PEREGRINE CONDO Unit 305                         | \$ 643.09 | 01/02/2020 | 85 WHEELER PL COPPER MOUNTAIN          | EVERGREEN             | CO                     |
| 3   | 3.00 | 2018       | 1903    | \$ 1,000,000.00 | ESTATES ON GALENA Lot 1                          | \$ 525.49 | 01/02/2020 | 190 GALENA STREET FRISCO               | FRISCO                | CO                     |



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# Purchaser Titlement Abstract

January 2020

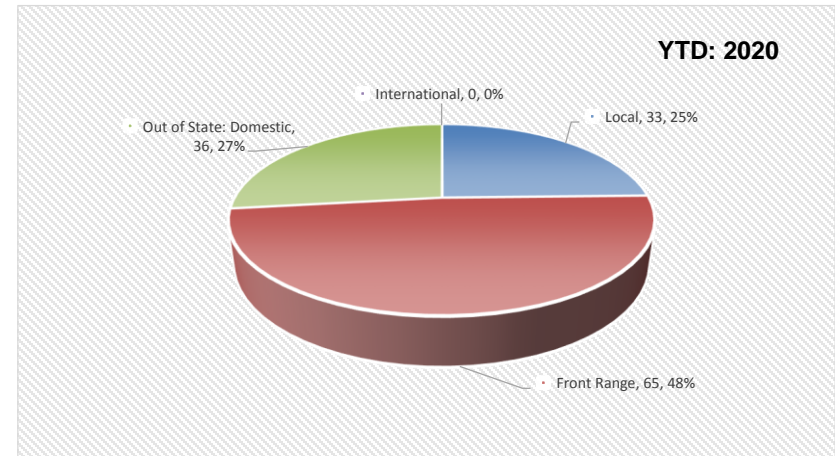
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| Origin of Buyer        | # of Trans. | % Overall   |
|------------------------|-------------|-------------|
| Local                  | 33          | 25%         |
| Front Range            | 65          | 49%         |
| Out of State: Domestic | 36          | 27%         |
| International          | 0           | 0%          |
| <b>Total Sales</b>     | <b>134</b>  | <b>100%</b> |

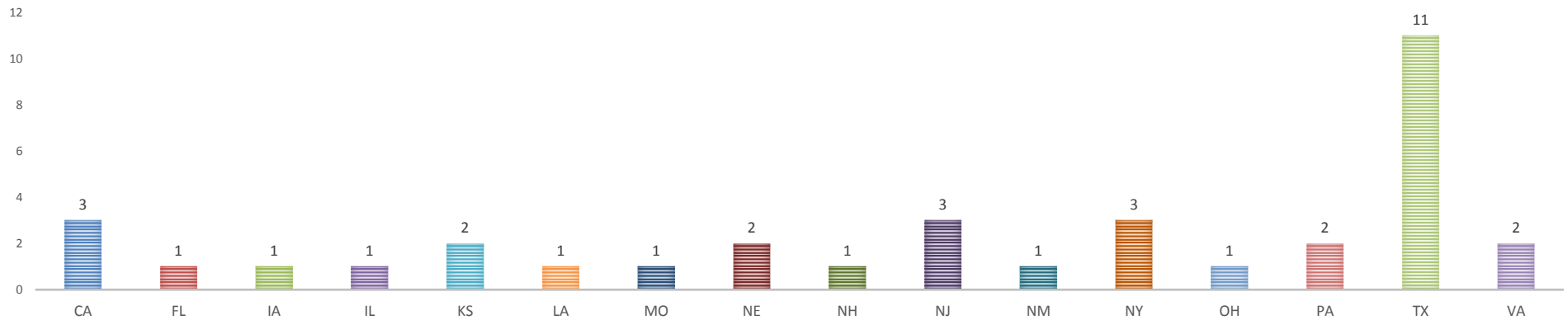
**YTD: 2020**

| Origin of Buyer        | # of Trans. | % Overall   |
|------------------------|-------------|-------------|
| Local                  | 33          | 25%         |
| Front Range            | 65          | 49%         |
| Out of State: Domestic | 36          | 27%         |
| International          | 0           | 0%          |
| <b>Total Sales</b>     | <b>134</b>  | <b>100%</b> |



Colorado Purchasers: 98

**NON-COLORADO YTD: 2020**





# Purchaser Titlement Abstract History

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## All Sales: 2019

| Origin of Buyer        | # of Trans. | % Overall   |
|------------------------|-------------|-------------|
| Local                  | 709         | 29%         |
| Front Range            | 1019        | 42%         |
| Out of State: Domestic | 707         | 29%         |
| International          | 7           | 0%          |
| <b>Total Sales</b>     | <b>2442</b> | <b>100%</b> |

## All Sales: 2018

| Origin of Buyer        | # of Trans. | % Overall   |
|------------------------|-------------|-------------|
| Local                  | 757         | 30%         |
| Front Range            | 1042        | 42%         |
| Out of State: Domestic | 699         | 28%         |
| International          | 9           | 0%          |
| <b>Total Sales</b>     | <b>2507</b> | <b>100%</b> |

## All Sales: 2017

| Origin of Buyer        | # of Trans. | % Overall   |
|------------------------|-------------|-------------|
| Local                  | 719         | 28%         |
| Front Range            | 1048        | 40%         |
| Out of State: Domestic | 830         | 32%         |
| International          | 10          | 0%          |
| <b>Total Sales</b>     | <b>2607</b> | <b>100%</b> |

## All Sales: 2016

| Origin of Buyer        | # of Trans. | % Overall   |
|------------------------|-------------|-------------|
| Local                  | 755         | 30%         |
| Front Range            | 938         | 38%         |
| Out of State: Domestic | 785         | 32%         |
| International          | 8           | 0%          |
| <b>Total Sales</b>     | <b>2486</b> | <b>100%</b> |

## All Sales: 2015

| Origin of Buyer        | # of Trans. | % Overall   |
|------------------------|-------------|-------------|
| Local                  | 740         | 29%         |
| Front Range            | 1020        | 40%         |
| Out of State: Domestic | 763         | 30%         |
| International          | 14          | 1%          |
| <b>Total Sales</b>     | <b>2537</b> | <b>100%</b> |

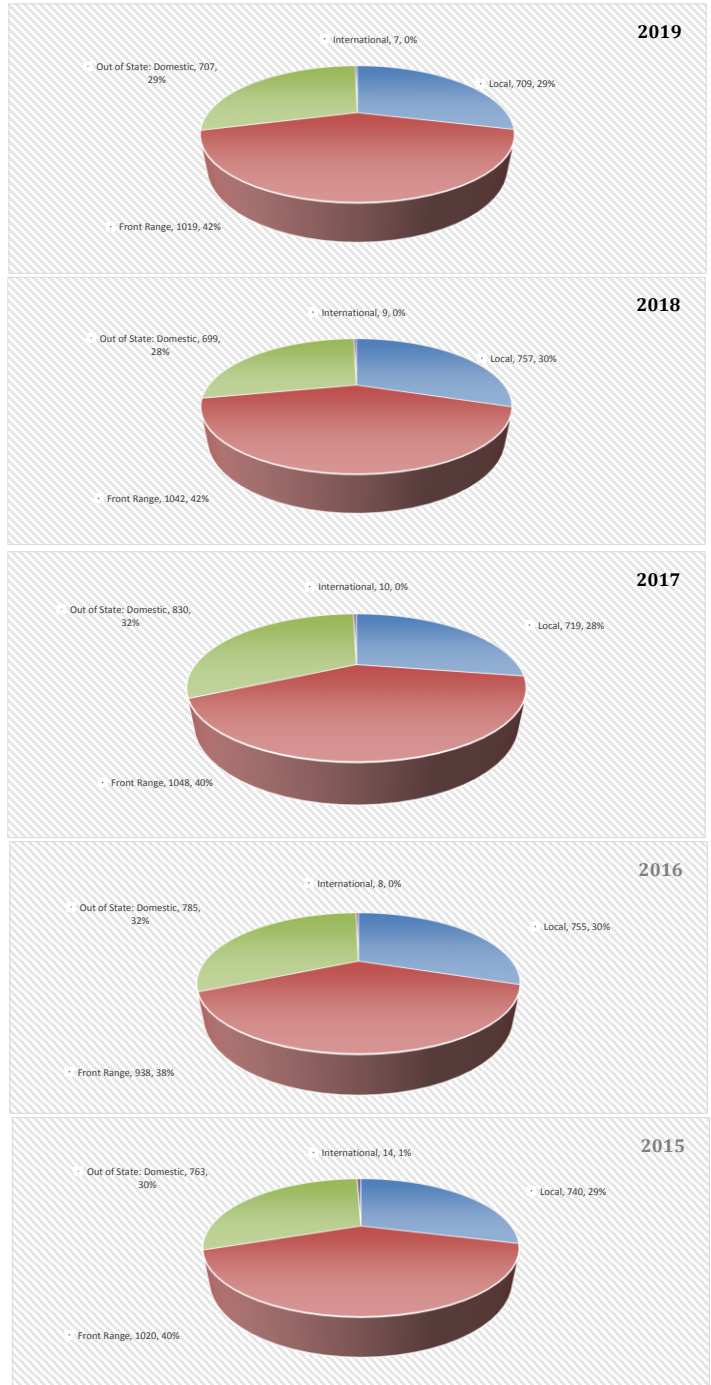
## All Sales: 2014

| Origin of Buyer        | # of Trans. | % Overall   |
|------------------------|-------------|-------------|
| Local                  | 492         | 24%         |
| Front Range            | 896         | 44%         |
| Out of State: Domestic | 635         | 31%         |
| International          | 19          | 1%          |
| <b>Total Sales</b>     | <b>2042</b> | <b>100%</b> |

## All Sales: 2013

| Origin of Buyer        | # of Trans. | % Overall   |
|------------------------|-------------|-------------|
| Local                  | 502         | 26%         |
| Front Range            | 765         | 40%         |
| Out of State: Domestic | 624         | 33%         |
| International          | 17          | 1%          |
| <b>Total Sales</b>     | <b>1908</b> | <b>100%</b> |

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## New Development Summary

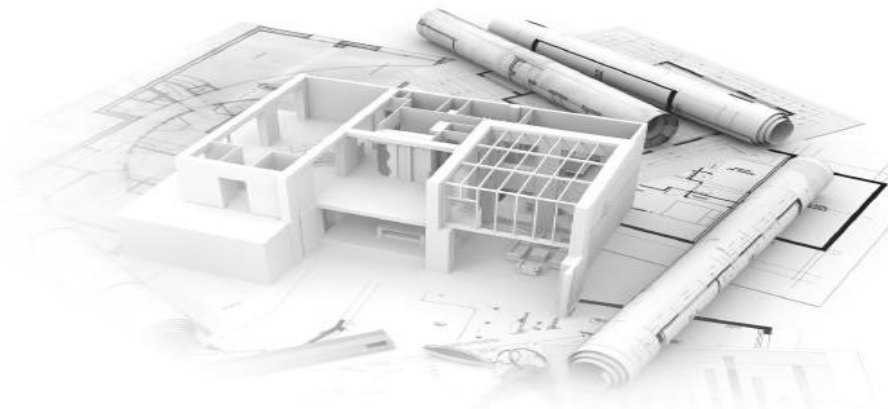
### January 2020

#### Improved Residential New Unit Sales:

| Brm | Bath | Year Built | Size | Price           | Legal   | Unit Type | PPSF      | Address                   |
|-----|------|------------|------|-----------------|---|-----------|-----------|---------------------------|
| 3   | 4.00 | 2016       | 2901 | \$ 1,275,000.00 | WOODMOOR AT BRECKENRIDGE SUBD Lot 30A         | SINGLEFAM | \$ 439.50 | 260 N FULLER PLACER DRIVE |
| 3   | 3.00 | 2019       | 1903 | \$ 1,100,000.00 | ESTATES ON GALENA Lot 7                       | MULTIFAM  | \$ 578.03 | 190 GALENA STREET         |
| 2   | 2.00 | 2019       | 1100 | \$ 623,000.00   | BLUE RIVER FLATS CONDOS Bldg 3 Unit 102       | MULTIFAM  | \$ 566.36 | 1080 BLUE RIVER PARKWAY   |
| 3   | 4.00 | 2016       | 2905 | \$ 1,200,000.00 | WOODMOOR AT BRECKENRIDGE SUBD Lot 30B         | SINGLEFAM | \$ 413.08 | 264 N FULLER PLACER DRIVE |
| 3   | 3.00 | 2019       | 1903 | \$ 1,139,800.00 | ESTATES ON GALENA Lot 9                       | MULTIFAM  | \$ 598.95 | 190 GALENA STREET         |
| 4   | 3.00 | 2019       | 2317 | \$ 1,097,200.00 | SOUTH MARYLAND CREEK RANCH Filing 7 Lot 126   | SINGLEFAM | \$ 473.54 | 1208 MARYLAND CREEK ROAD  |
| 3   | 3.00 | 2018       | 1903 | \$ 1,067,000.00 | ESTATES ON GALENA Lot 3                       | MULTIFAM  | \$ 560.69 | 190 GALENA STREET         |
| 3   | 4.00 | 2019       | 2106 | \$ 1,060,700.00 | SOUTH MARYLAND CREEK RANCH Filing 8 Lot 108   | SINGLEFAM | \$ 503.66 | 105 HART TRAIL            |
| 4   | 2.50 | 2019       | 2250 | \$ 1,016,400.00 | SOUTH MARYLAND CREEK RANCH Cabin 43 Tract EE  | SINGLEFAM | \$ 451.73 | 40 WEST BARON WAY         |
| 3   | 4.00 | 2019       | 2163 | \$ 822,000.00   | WILLOWBROOK MEADOWS SUBD Filing 4 Lots 2T-R-A | SINGLEFAM | \$ 380.03 | 437 WEST COYOTE DRIVE     |
| 2   | 2.00 | 2019       | 1100 | \$ 623,000.00   | BLUE RIVER FLATS CONDOS Bldg 3 Unit 101       | MULTIFAM  | \$ 566.36 | 1080 BLUE RIVER PARKWAY   |
| 5   | 7.00 | 2019       | 5501 | \$ 2,140,000.00 | BARTON CREEK RESERVE Lot 18                   | SINGLEFAM | \$ 389.02 | 60 BARTON RIDGE DRIVE     |
| 3   | 3.00 | 2018       | 1903 | \$ 1,067,000.00 | ESTATES ON GALENA Lot 2                       | MULTIFAM  | \$ 560.69 | 190 GALENA STREET         |
| 3   | 3.00 | 2018       | 1964 | \$ 1,050,000.00 | 416 GALENA STREET ALLEY Lot A                 | SINGLEFAM | \$ 534.62 | 416 GALENA ST ALY         |
| 3   | 3.00 | 2018       | 1903 | \$ 1,000,000.00 | ESTATES ON GALENA Lot 1                       | MULTIFAM  | \$ 525.49 | 190 GALENA STREET         |

#### Summary of Improved Residential New Unit Sales:

|                 |    |            |
|-----------------|----|------------|
| Average Price:  | \$ | 1,085,407  |
| Average PPSF:   | \$ | 502.78     |
| Median Price:   | \$ | 1,067,000  |
| # Transactions: |    | 15         |
| Gross Volume:   | \$ | 16,281,100 |



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NOTE: The above figures do not include time share interests, new vacant site transactions, or new commercial unit transactions. Data is deemed reliable but not guaranteed.