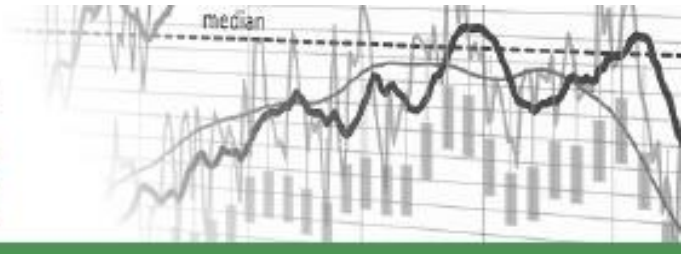
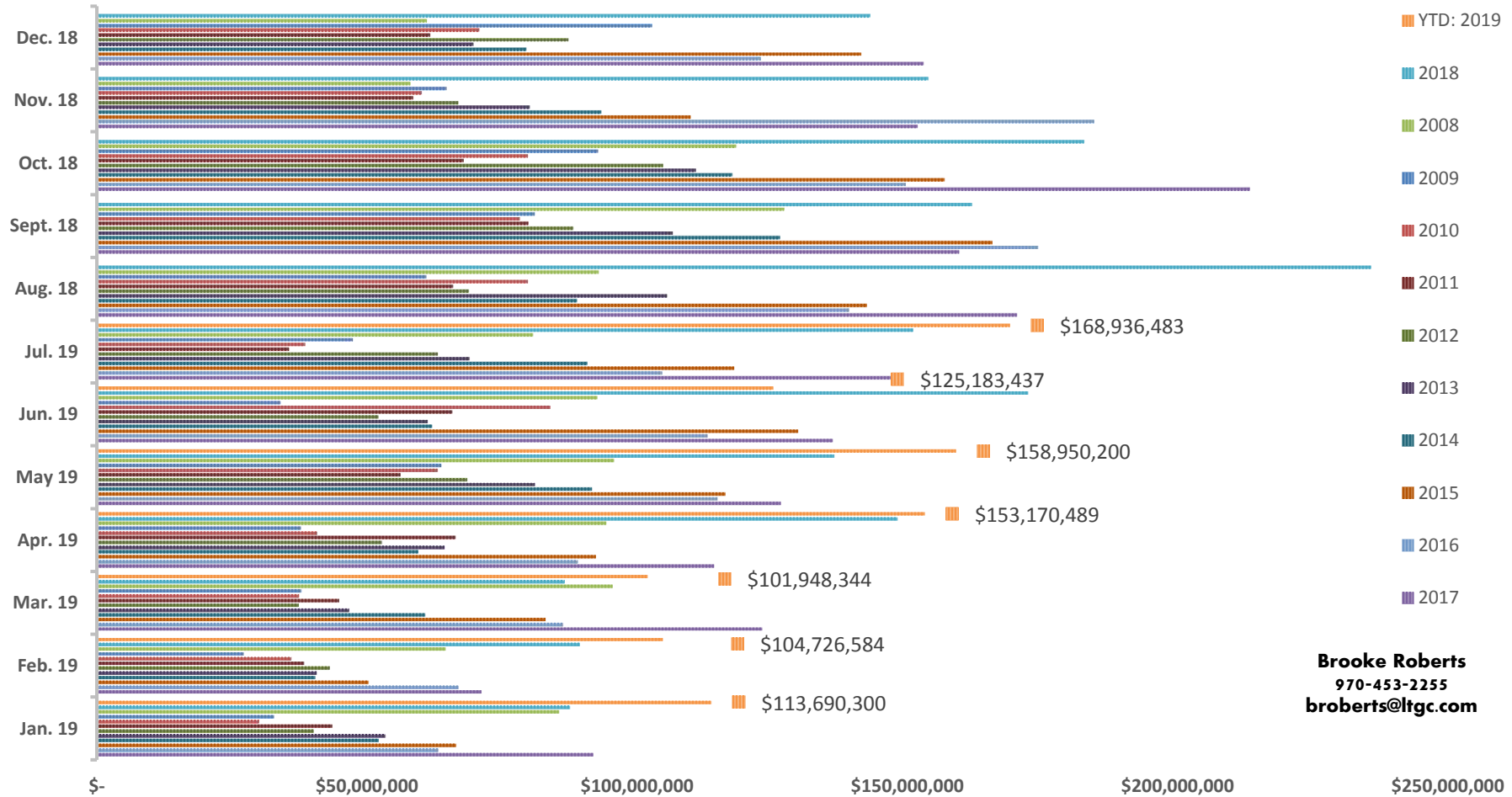




Summit County Market ANALYSIS



Historical Gross Sales Volume: 2008 - YTD: 2019



Brooke Roberts
 970-453-2255
 broberts@ltgc.com

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Market Analysis by Area

July 2019

All Transaction Summary

Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Blue River & South to County Line	\$8,678,500	5%	10	5%	\$867,850	\$717,500	\$1,052,250	\$752,500	\$453
Breckenridge	\$34,426,300	20%	39	18%	\$882,726	\$685,000	\$870,175	\$652,900	\$706
Breckenridge Golf Course	\$15,173,900	9%	17	8%	\$892,582	\$530,000	\$1,325,250	\$1,350,000	\$473
Copper Mountain	\$5,523,442	3%	4	2%	\$1,380,861	\$687,500	\$1,805,314	\$975,000	\$600
Corinthian Hills & Summerwood	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Dillon Town & Lake	\$8,674,500	5%	15	7%	\$578,300	\$599,000	\$608,269	\$625,000	\$481
Dillon Valley	\$4,014,500	2%	9	4%	\$446,056	\$305,000	\$446,056	\$305,000	\$363
Farmers Corner	\$650,000	0%	1	0%	\$650,000	n/a	\$650,000	n/a	\$381
Frisco	\$12,616,525	7%	19	9%	\$664,028	\$615,000	\$664,028	\$615,000	\$454
Heeney	\$500,000	0%	2	1%	\$250,000	n/a	\$335,000	n/a	\$420
Keystone	\$17,976,800	11%	29	13%	\$619,890	\$565,000	\$630,779	\$566,000	\$512
Montezuma	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
North Summit County (rural)	\$3,857,516	2%	3	1%	\$1,285,839	\$1,193,885	\$1,285,839	\$1,193,885	\$449
Peak 7	\$4,114,500	2%	4	2%	\$1,028,625	\$997,250	\$1,028,625	\$997,250	\$398
Silverthorne	\$32,005,600	19%	28	13%	\$1,143,057	\$862,500	\$949,132	\$800,000	\$407
Summit Cove	\$5,706,000	3%	7	3%	\$815,143	\$727,500	\$815,143	\$727,500	\$346
Wilderness	\$11,389,000	7%	21	10%	\$542,333	\$531,000	\$542,333	\$531,000	\$392
Woodmoor	\$500,000	0%	1	0%	\$500,000	n/a	\$500,000	n/a	\$300
Deed Restricted Units	\$3,127,400	12%	8	4%	\$390,925	\$394,800	n/a	n/a	n/a
Quit Claim Deeds	\$2,000	0%	1	0%	\$2,000	n/a	n/a	n/a	n/a
TOTAL	\$168,936,483	100%	218	100%	\$793,335	\$640,000	\$793,435	\$667,000	\$494
(NEW UNIT SALES)	\$27,058,958	16%	22	10%	\$1,229,953	\$872,000	\$1,229,953	\$872,000	\$498

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only. Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.

Brooke Roberts
970-453-2255
 broberts@ltgc.com

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Frisco
Land Title
 60 Main Street
 Frisco, CO 80443
 970.668.2205

Dillon
Land Title
 256 Dillon Ridge
 Dillon, CO 80435

Breckenridge
Land Title
 200 North Ridge Street
 Breckenridge, CO 80424
 970.453.2255



Year-to-Date Market Analysis by Area

YTD: July 2019

All Transaction Summary

Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Blue River & South to County Line	\$39,882,500	4%	58	5%	\$687,629	\$689,650	\$883,149	\$755,000	\$361
Breckenridge	\$269,678,017	29%	230	19%	\$1,172,513	\$779,000	\$1,095,458	\$775,000	\$677
Breckenridge Golf Course	\$88,436,900	10%	81	7%	\$1,091,814	\$726,600	\$1,512,577	\$1,454,500	\$465
Copper Mountain	\$32,412,142	3%	44	4%	\$736,640	\$470,750	\$884,086	\$527,500	\$551
Corinthian Hills & Summerwood	\$8,217,000	1%	9	1%	\$913,000	\$605,000	\$913,000	\$605,000	\$337
Dillon Town & Lake	\$38,717,800	4%	59	5%	\$656,234	\$527,500	\$504,820	\$525,000	\$470
Dillon Valley	\$16,945,528	2%	46	4%	\$368,381	\$287,500	\$376,442	\$290,000	\$370
Farmers Corner	\$2,234,500	0%	5	0%	\$446,900	\$600,000	\$633,167	\$649,500	\$347
Frisco	\$74,257,913	8%	103	9%	\$720,951	\$615,000	\$700,690	\$619,000	\$494
Heeney	\$585,000	0%	4	0%	\$146,250	\$105,000	\$335,000	n/a	\$420
Keystone	\$101,406,957	11%	153	13%	\$662,791	\$550,000	\$645,965	\$556,000	\$506
Montezuma	\$771,000	0%	2	0%	\$385,500	n/a	\$745,000	n/a	\$212
North Summit County (rural)	\$26,118,027	3%	27	2%	\$967,334	\$1,015,000	\$1,100,706	\$1,062,137	\$427
Peak 7	\$14,927,800	2%	20	2%	\$746,390	\$863,000	\$983,269	\$948,000	\$386
Silverthorne	\$92,559,775	10%	104	9%	\$889,998	\$725,000	\$913,522	\$787,950	\$402
Summit Cove	\$24,510,400	3%	39	3%	\$628,472	\$620,000	\$693,482	\$669,250	n/a
Wilderness	\$57,745,700	6%	118	10%	\$489,370	\$411,250	\$503,533	\$425,500	\$400
Woodmoor	\$7,219,000	1%	9	1%	\$802,111	\$615,000	\$838,625	\$640,000	\$358
Deed Restricted Units	\$28,490,665	3%	73	6%	\$390,283	\$394,800	n/a	n/a	n/a
Quit Claim Deeds	\$1,489,213	0%	6	1%	\$248,202	\$227,801	n/a	n/a	n/a
TOTAL	\$926,605,837	100%	1190	100%	\$807,044	\$590,000	\$815,978	\$635,000	\$494

(NEW UNIT SALES) \$133,316,654 14% 102 9% \$1,307,026 \$874,000 \$1,305,823 \$874,000 \$518

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only. Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.

Brooke Roberts
970-453-2255

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Frisco
Land Title
60 Main Street
Frisco, CO 80443
970.668.2205

Dillon
Land Title
256 Dillon Ridge
Dillon, CO 80435
970.262.1883

Breckenridge
Land Title
200 North Ridge Street
Breckenridge, CO 80424
970.453.2255



Market Snapshot by Area

Full Year 2018 versus YTD: 2019

Area	Average Price	Average Price	% Change vs. Prior Year	Average Price	Average Price	% Change vs. Prior Year	Average Price	Average Price	% Change vs. Prior Year
	Single Family YTD: 2018	Single Family YTD: 2019		Multi-Family YTD: 2018	Multi-Family YTD: 2019		Vacant Land YTD: 2018	Vacant Land YTD: 2019	
Blue River	\$856,971	\$953,738	11%	\$312,070	\$230,200	-26%	\$118,319	\$151,507	28%
Breckenridge	\$1,551,821	\$2,109,734	36%	\$645,781	\$706,421	9%	\$787,250	\$401,300	-49%
Breckenridge Golf Course	\$1,670,017	\$1,782,358	7%	\$516,389	\$487,410	-6%	\$493,906	\$494,050	0%
Copper Mountain	\$2,691,625	\$3,490,314	30%	\$508,236	\$614,476	21%	\$0	\$1,075,500	n/a
Corinthian Hills/Summerwood	\$1,007,720	\$1,455,500	44%	\$666,200	\$479,000	-28%	\$220,000	\$0	n/a
Dillon Town & Lake	\$715,400	\$676,500	-5%	\$420,450	\$490,209	17%	\$0	\$0	0%
Dillon Valley	\$570,962	\$647,615	13%	\$255,396	\$266,278	4%	\$0	\$0	0%
Farmers Corner	\$700,857	\$633,167	13%	\$0	\$0	n/a	\$279,300	\$235,000	-16%
Frisco	\$1,099,407	\$1,082,415	-2%	\$564,933	\$549,122	-3%	\$432,300	\$0	n/a
Heeney	\$425,286	\$0	n/a	\$0	\$0	n/a	\$220,000	\$83,333	-62%
Keystone	\$1,533,036	\$1,376,269	-10%	\$529,115	\$585,564	11%	\$492,778	\$605,800	23%
Montezuma	\$536,333	\$745,000	9%	\$0	\$0	n/a	\$71,250	\$0	n/a
North Summit County (Rural)	\$1,011,328	\$1,100,706	9%	\$0	\$0	n/a	\$524,914	\$380,500	-28%
Peak 7	\$972,463	\$983,269	1%	\$0	\$0	n/a	\$299,971	\$306,471	2%
Silverthorne	\$889,444	\$1,011,523	14%	\$581,860	\$640,153	10%	\$286,782	\$289,060	1%
Summit Cove	\$841,359	\$844,283	0%	\$345,422	\$378,173	9%	\$215,800	\$0	n/a
Wilderness	\$735,522	\$765,167	4%	\$394,048	\$443,156	12%	\$199,056	\$250,000	26%
Woodmoor	\$1,546,118	\$1,296,667	-16%	\$459,438	\$563,800	n/a	\$382,500	\$510,000	33%
Gross Mean:	\$1,142,905	\$1,279,010	12%	\$523,519	\$558,995	7%	\$366,814	\$328,903	-10%

Please note: The above figures are an unofficial tabulation of Summit County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been eliminated.

Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

Area	Median Price	Median Price	% Change vs. Prior Year	Median Price	Median Price	% Change vs. Prior Year	Median Price	Median Price	% Change vs. Prior Year
	Single Family YTD: 2018	Single Family YTD: 2019		Multi-Family YTD: 2018	Multi-Family YTD: 2019		Vacant Land YTD: 2018	Vacant Land YTD: 2019	
Blue River	\$762,000	\$770,000	1%	\$330,000	\$262,900	-20%	\$90,000	\$94,750	5%
Breckenridge	\$1,325,000	\$1,595,000	20%	\$570,000	\$651,500	14%	\$685,000	\$208,000	-70%
Breckenridge Golf Course	\$1,625,000	\$1,613,750	-1%	\$472,500	\$504,500	7%	\$475,000	\$483,000	2%
Copper Mountain	\$2,689,250	\$3,380,000	26%	\$503,500	\$515,000	2%	n/a	n/a	n/a
Corinthian Hills/Summerwood	\$950,000	\$1,536,000	-1%	\$507,000	\$575,000	n/a	n/a	n/a	n/a
Dillon Town & Lake	\$687,250	\$632,000	n/a	\$415,000	\$507,000	22%	n/a	n/a	n/a
Dillon Valley	\$550,000	\$600,000	9%	\$233,850	\$262,500	12%	n/a	n/a	n/a
Farmers Corner	\$615,000	\$649,500	-1%	n/a	n/a	n/a	\$292,000	n/a	n/a
Frisco	\$997,500	\$1,045,000	5%	\$506,000	\$511,000	1%	\$420,000	n/a	n/a
Heeney	\$390,000	n/a	n/a	n/a	n/a	n/a	\$0	\$45,000	n/a
Keystone	\$1,360,000	\$1,326,500	-1%	\$487,500	\$536,000	10%	\$440,000	\$315,000	-28%
Montezuma	\$520,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
North Summit County (Rural)	\$903,800	\$1,062,137	-1%	n/a	n/a	n/a	\$375,000	\$340,000	-9%
Peak 7	\$860,000	\$948,000	10%	n/a	n/a	n/a	\$278,500	\$278,400	0%
Silverthorne	\$793,500	\$830,000	5%	\$580,000	\$520,000	-10%	\$241,750	\$240,000	-1%
Summit Cove	\$815,000	\$785,000	-1%	\$287,500	\$287,000	0%	\$185,000	\$211,250	n/a
Wilderness	\$640,000	\$790,000	23%	\$375,500	\$393,800	5%	\$197,500	\$235,000	n/a
Woodmoor	\$1,299,000	\$1,200,000	n/a	\$448,750	\$544,000	n/a	\$305,000	n/a	n/a
Gross Mean:	\$940,800	\$983,000	4%	\$460,000	\$500,000	9%	\$279,500	\$242,500	-13%

Brooke Roberts
970-453-2255

broberts@ltgc.com

Frisco
Land Title

60 Main Street
Frisco, CO 80443

970.668.2205

Dillon
Land Title

256 Dillon Ridge
Dillon, CO 80435

970.262.1883

Breckenridge
Land Title

200 North Ridge Street
Breckenridge, CO 80424

970.453.2255

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Historical Market Analysis: Percentage Market Change: 2010 - YTD. 2019

Month to Month Comparison by Gross Volume

Month	2010	% Change 10 to 11	2011	% Change 11 to 12	2012	% Change 12 to 13	2013	% Change 13 to 14	2014	% Change 14 to 15	2015	% Change 15 to 16	2016	% Change 16 to 17	2017	% Change 17 to 18	2018	% Change 18 to 19	2019
January	\$30,051,500	45%	\$44,042,400	-8%	\$42,663,800	33%	\$62,235,670	-2%	\$53,073,051	25%	\$66,536,300	-5%	\$63,231,650	45%	\$91,901,074	-5%	\$87,565,946	30%	\$113,690,300
February	\$36,036,515	6%	\$38,516,800	12%	\$43,683,600	-6%	\$45,837,653	-1%	\$44,671,060	13%	\$50,326,500	33%	\$66,997,100	6%	\$71,152,600	26%	\$89,403,682	17%	\$104,726,584
March	\$37,425,700	20%	\$45,046,200	-17%	\$38,893,960	25%	\$55,149,780	30%	\$67,244,100	24%	\$83,058,500	4%	\$86,347,800	43%	\$123,142,000	-30%	\$86,558,600	18%	\$101,948,344
April	\$40,792,200	63%	\$66,323,300	-20%	\$55,250,700	22%	\$64,956,000	-7%	\$62,554,700	48%	\$92,373,585	-4%	\$89,007,327	28%	\$114,226,938	30%	\$148,159,921	3%	\$153,170,489
May	\$63,039,000	-11%	\$56,177,600	22%	\$73,173,000	18%	\$94,375,050	13%	\$96,773,950	20%	\$116,330,500	-1%	\$114,889,906	10%	\$126,580,300	8%	\$136,423,916	17%	\$158,950,200
June	\$83,871,000	-22%	\$65,751,300	-21%	\$56,820,400	17%	\$70,371,650	1%	\$69,830,150	86%	\$129,754,349	-13%	\$113,032,009	20%	\$136,189,679	27%	\$172,302,600	-27%	\$125,183,437
July	\$38,565,100	-8%	\$35,555,500	77%	\$65,197,855	9%	\$80,849,879	32%	\$95,597,625	23%	\$117,921,469	-11%	\$104,621,918	41%	\$147,927,102	2%	\$151,066,431	12%	\$168,936,483
August	\$79,753,200	-17%	\$65,898,700	4%	\$71,800,475	53%	\$108,430,700	-16%	\$95,422,383	49%	\$142,534,040	-2%	\$139,223,249	22%	\$170,248,375	38%	\$235,727,859	-100%	
September	\$78,228,400	2%	\$79,799,400	10%	\$90,330,100	21%	\$111,130,100	19%	\$147,078,700	13%	\$165,716,318	5%	\$174,179,706	-8%	\$159,591,700	1%	\$161,902,700	-100%	
October	\$79,749,200	-15%	\$73,125,800	54%	\$114,295,400	6%	\$114,722,935	6%	\$130,161,800	21%	\$156,891,050	-5%	\$149,691,558	43%	\$213,311,500	-14%	\$182,673,300	-100%	
November	\$60,172,900	-3%	\$61,748,100	14%	\$74,734,600	20%	\$89,196,800	16%	\$104,587,700	5%	\$109,915,500	68%	\$184,563,658	-18%	\$151,871,354	1%	\$153,815,804	-100%	
December	\$70,755,100	-13%	\$66,168,700	42%	\$88,152,000	-20%	\$75,615,706	14%	\$90,305,800	57%	\$141,435,873	-13%	\$122,880,919	25%	\$153,007,686	-6%	\$143,100,278	-100%	
YTD Comparison	\$329,781,015	7%	\$351,413,100	7%	\$375,683,315	26%	\$473,775,682	3%	\$489,744,636	34%	\$656,301,203	-3%	\$638,127,710	27%	\$811,119,693	5%	\$871,481,096	6%	\$926,605,837
Full Year Cumulative Total	\$698,439,815	0%	\$698,153,800	17%	\$814,995,890	19%	\$972,871,923	9%	\$1,057,301,019	30%	\$1,372,793,984	3%	\$1,408,666,800	18%	\$1,659,150,308	5%	\$1,748,701,037	-47%	\$926,605,837

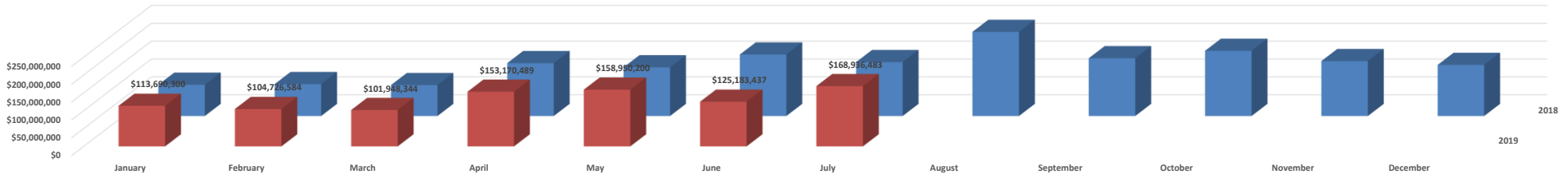
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Month to Month Comparison by Number of Transactions

Month	2010	% Change 10 to 11	2011	% Change 11 to 12	2012	% Change 12 to 13	2013	% Change 13 to 14	2014	% Change 14 to 15	2015	% Change 15 to 16	2016	% Change 16 to 17	2017	% Change 17 to 18	2018	% Change 18 to 19	2019
January	54	61%	90	10%	102	13%	116	-6%	107	19%	127	-2%	124	11%	138	6%	146	-5%	138
February	66	35%	90	-11%	81	16%	97	-10%	91	16%	106	19%	126	-8%	116	20%	139	-5%	132
March	86	19%	103	-21%	86	46%	128	1%	125	19%	149	-9%	136	31%	178	-21%	140	-4%	135
April	91	16%	106	7%	119	19%	136	-13%	124	23%	153	1%	155	22%	189	10%	207	-20%	166
May	94	14%	107	25%	145	18%	165	10%	181	13%	205	-4%	197	0%	197	-1%	196	13%	222
June	138	-25%	104	5%	124	28%	151	6%	155	69%	262	-16%	220	6%	234	6%	249	-28%	179
July	75	31%	98	29%	131	23%	163	26%	201	0%	202	6%	215	18%	253	-17%	211	3%	218
August	117	28%	150	6%	162	36%	221	-6%	214	25%	267	6%	282	-4%	272	17%	319	-100%	
September	149	9%	162	-2%	164	54%	224	11%	286	5%	301	-1%	297	-16%	248	4%	259	-100%	
October	154	5%	171	43%	240	5%	251	5%	265	7%	284	-7%	263	22%	322	-27%	236	-100%	
November	141	1%	152	8%	158	10%	197	19%	216	-5%	205	31%	268	-14%	230	-1%	227	-100%	
December	154	-9%	147	32%	188	-29%	138	32%	186	48%	276	-26%	203	13%	230	-23%	178	-100%	
YTD Comparison	604	16%	698	13%	788	21%	956	3%	984	22%	1,204	-3%	1,173	11%	1,305	-4%	1,288	-8%	1,190
Full Year Cumulative Total	1,319	12%	1,480	15%	1,700	19%	2,017	7%	2,151	18%	2,537	-2%	2,486	5%	2,607	-4%	2,507	-53%	1,190

Please note: The above figures do not include time share interests or Ref's and are an unofficial tabulation of Summit County records that are believed to be reasonably accurate.

Current Month to Month



Brooke Roberts
970-453-2255

broberts@ltgc.com

Dillon
Land Title

256 Dillon Ridge
Dillon, CO 80435
970.262.1883

Frisco
Land Title

60 Main Street
Frisco, CO 80443
970.668.2205

Breckenridge
Land Title

200 North Ridge Street
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970.453.2255

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Residential Cost Analysis

Residential Improved Units - Price Point Summary

July 2019

Average Price:

\$793,435

	# Transactions	Gross Volume	Percentage Gross
<=200,000	1	\$193,500	0%
200,001 to 300,000	8	\$1,990,000	1%
300,001 to 400,000	25	\$8,993,200	6%
400,001 to 500,000	18	\$8,049,400	6%
500,001 to 600,000	24	\$13,175,500	9%
600,001 to 700,000	24	\$15,589,125	11%
700,001 to 800,000	22	\$16,573,000	11%
800,001 to 900,000	16	\$13,617,500	9%
900,001 to 1,000,000	8	\$7,641,500	5%
1,000,001 to 1,500,000	22	\$27,332,317	19%
1,500,001 to 2,000,000	10	\$17,076,999	12%
2,000,001 to 2,500,000	2	\$4,650,000	3%
2,500,001 to 3,000,000	1	\$2,835,600	2%
over \$ 3 Million	2	\$7,480,942	5%
Total:	183	\$145,198,583	100%

July 2019

New Construction

	Number Trans.	Total Volume	Average Price
Single Family	11	\$19,073,458	\$1,733,951
Multi Family	11	\$7,985,500	\$725,955
Vacant Land	0	\$0	\$0

Resales

	Number Trans.	Total Volume	Average Price
Single Family	57	\$57,180,600	\$1,003,168
Multi Family	104	\$60,959,025	\$586,144
Vacant Land	8	\$2,157,500	\$269,688

Gross Residential Price Index

	Number Trans.	Total Volume	Average Price
Single Family	68	\$76,254,058	\$1,121,383
Multi Family	115	\$68,944,525	\$599,518
Vacant Land	8	\$2,157,500	\$269,688

YTD: July 2019

	Number Trans.	Total Volume	Average Price
Single Family	333	\$425,910,343	\$1,279,010
Multi Family	600	\$335,397,113	\$558,995
Vacant Land	78	\$25,654,400	\$328,903

Full Year: 2018

	Number Trans.	Total Volume	Average Price
Single Family	736	\$841,177,997	\$1,142,905
Multi Family	1258	\$658,587,481	\$523,519
Vacant Land	192	\$70,428,209	\$366,814

Full Year: 2017

	Number Trans.	Total Volume	Average Price
Single Family	756	\$822,447,297	\$1,087,893
Multi Family	1429	\$677,148,472	\$473,862
Vacant Land	187	\$60,530,400	\$323,692

Brooke Roberts
970-453-2255
broberts@ltgc.com

Frisco
Land Title
60 Main Street
Frisco, CO 80443
970.668.2205

Dillon
Land Title
256 Dillon Ridge
Dillon, CO 80435
970.262.1883

Breckenridge
Land Title
200 North Ridge Street
Breckenridge, CO
80424
970.453.2255



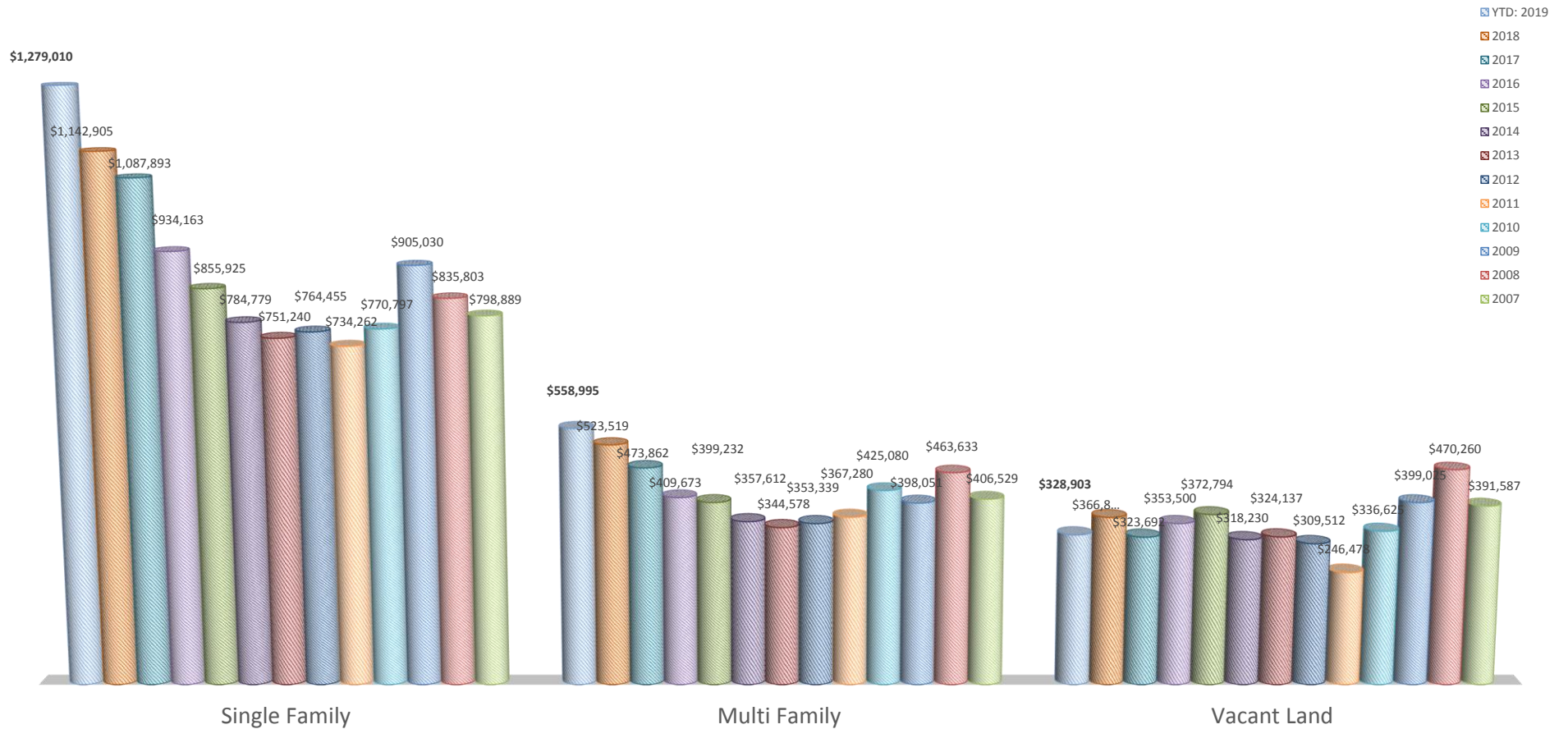
Historical Residential Cost Analysis

Historical Residential Improved Units - Price Point Summary

Full Year 2016: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	677	\$632,428,549	\$934,163
Multi Family	1410	\$577,639,084	\$409,673
Vacant Land	145	\$51,257,475	\$353,500
Full Year 2015: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	678	\$580,317,085	\$855,925
Multi Family	1422	\$567,707,483	\$399,232
Vacant Land	156	\$58,155,900	\$372,794
Full Year 2014: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	561	\$440,261,075	\$784,779
Multi Family	1170	\$418,406,606	\$357,612
Vacant Land	126	\$40,097,000	\$318,230
Full Year 2013: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	569	\$427,455,600	\$751,240
Multi Family	994	\$342,510,355	\$344,578
Vacant Land	118	\$38,248,200	\$324,137
Full Year 2012: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	509	\$389,107,600	\$764,455
Multi Family	805	\$284,438,000	\$353,339
Vacant Land	114	\$35,284,400	\$309,512
Full Year 2011: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	454	\$333,355,100	\$734,262
Multi Family	722	\$265,175,800	\$367,280
Vacant Land	91	\$22,429,500	\$246,478
Full Year 2010: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	415	\$319,880,900	\$770,797
Multi Family	691	\$293,730,300	\$425,080
Vacant Land	77	\$25,920,100	\$336,625
Full Year 2009: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	392	\$354,771,700	\$905,030
Multi Family	655	\$260,723,700	\$398,051
Vacant Land	69	\$27,532,700	\$399,025
Full Year 2008: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	470	\$392,827,200	\$835,803
Multi Family	1001	\$464,096,800	\$463,633
Vacant Land	151	\$71,009,300	\$470,260
Full Year 2007: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	801	\$639,910,300	\$798,889
Multi Family	1779	\$723,215,400	\$406,529
Vacant Land	334	\$130,790,200	\$391,587

Brooke Roberts
970-453-2255
broberts@ltgc.com

Average Price History by Type: 2007 - YTD. 2019



Brooke Roberts
 970-453-2255
 broberts@ltgc.com



Comparative Historical Cost Analysis

YTD. 2019 Price Point Summary for Residential Volume - Average Price: \$815,978

	# Transactions	Gross Volume	Percentage Gross
<=200,000	9	\$1,482,600	0%
200,001 to 300,000	76	\$19,518,000	3%
300,001 to 400,000	124	\$44,542,728	6%
400,001 to 500,000	104	\$46,686,860	6%
500,001 to 600,000	120	\$66,149,600	9%
600,001 to 700,000	98	\$63,868,725	8%
700,001 to 800,000	76	\$57,286,400	8%
800,001 to 900,000	76	\$64,666,737	8%
900,001 to 1,000,000	41	\$39,010,017	5%
1,000,001 to 1,500,000	122	\$148,601,691	20%
1,500,001 to 2,000,000	48	\$81,224,999	11%
2,000,001 to 2,500,000	12	\$28,172,600	4%
2,500,001 to 3,000,000	11	\$30,380,600	4%
over \$ 3 Million	16	\$69,715,899	9%
Total:	933	\$761,307,456	100%

YTD. 2018 Price Point Summary for Residential Volume - Average Price: \$726,883

	# Transactions	Gross Volume	Percentage Gross
<=200,000	32	\$5,385,000	1%
200,001 to 300,000	87	\$21,975,000	3%
300,001 to 400,000	154	\$54,859,300	7%
400,001 to 500,000	126	\$56,891,700	8%
500,001 to 600,000	121	\$66,630,020	9%
600,001 to 700,000	93	\$61,150,400	8%
700,001 to 800,000	103	\$77,275,400	10%
800,001 to 900,000	56	\$47,769,100	6%
900,001 to 1,000,000	72	\$68,415,821	9%
1,000,001 to 1,500,000	108	\$129,984,443	17%
1,500,001 to 2,000,000	39	\$66,307,500	9%
2,000,001 to 2,500,000	17	\$38,175,000	5%
2,500,001 to 3,000,000	7	\$19,540,300	3%
over \$ 3 Million	8	\$29,242,500	4%
Total:	1023	\$743,601,484	100%

YTD. 2017 Price Point Summary for Residential Volume - Average Price: \$671,875

	# Transactions	Gross Volume	Percentage Gross
<=200,000	64	\$10,623,300	1%
200,001 to 300,000	147	\$38,110,600	5%
300,001 to 400,000	193	\$67,809,993	9%
400,001 to 500,000	133	\$58,977,138	8%
500,001 to 600,000	98	\$53,920,617	7%
600,001 to 700,000	87	\$56,986,900	8%
700,001 to 800,000	82	\$61,713,410	8%
800,001 to 900,000	61	\$51,590,855	7%
900,001 to 1,000,000	47	\$44,972,200	6%
1,000,001 to 1,500,000	96	\$115,496,832	16%
1,500,001 to 2,000,000	37	\$63,689,600	9%
2,000,001 to 2,500,000	16	\$35,457,300	5%
2,500,001 to 3,000,000	13	\$36,389,100	5%
over \$ 3 Million	8	\$31,230,500	4%
Total:	1082	\$726,968,345	100%

Brooke Roberts
970-453-2255
broberts@ltgc.com

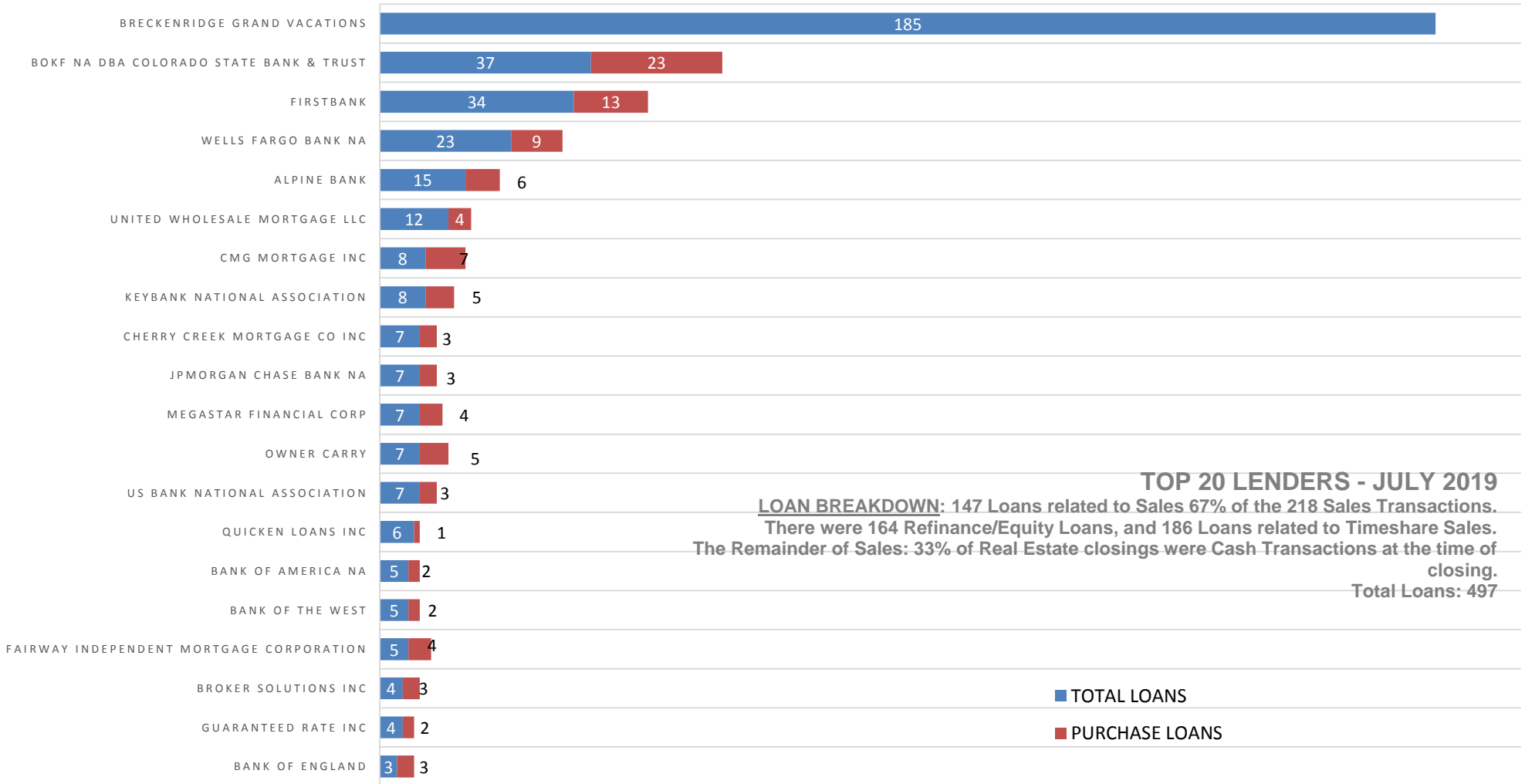
Frisco
Land Title
60 Main Street
Frisco, CO 80443
970.668.2205

Dillon
Land Title
256 Dillon Ridge
Dillon, CO 80435
970.262.1883

Breckenridge
Land Title
200 North Ridge
Street
Breckenridge, CO
80424
970.453.2255



Lender Analysis



TOP 20 LENDERS - JULY 2019
LOAN BREAKDOWN: 147 Loans related to Sales 67% of the 218 Sales Transactions.
 There were 164 Refinance/Equity Loans, and 186 Loans related to Timeshare Sales.
 The Remainder of Sales: 33% of Real Estate closings were Cash Transactions at the time of closing.
 Total Loans: 497

■ TOTAL LOANS
 ■ PURCHASE LOANS

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Brooke Roberts
 970-453-2255
 broberts@ltgc.com

Market Highlights

July 2019

Top Priced Improved Residential Sale:

ACCOUNT	6510368
BEDROOM	7
BATH	8.00
YOC	2017
HEATED SQFT	7222
LANDSIZE	0.2600
RECEPTION	1203997
PRICE	\$ 4,040,942.00
AREA	COPPMTN
LEGAL	LEWIS RANCH AT COPPER Lot 4
PPSF	\$ 559.53
DATE	7/31/2019

Top Priced PSF Improved Residential Sale:

6514468
3
3.00
2008
1382
1203092
\$ 1,700,000.00
BRECKEN
ONE SKI HILL PLACE CONDO Unit 8403
\$ 1,230.10
7/19/2019



Brooke Roberts
970-453-2255
broberts@ltgc.com



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Foreclosure Document Breakdown

July 2019	Total	Timeshare	Fee Simple	Unknown: No legal shown
#1 Notice Election & Demand: (NED)	1	0		1
#2 Certificate of Purchase: (CTP)	0	0		0
#3 Public Trustee's Deeds: (PTD)	0	0		0
Total Foreclosure Docs Filed:	1	0		1

Land Title Historical Foreclosure Summary

2009 Summary:		2010 Summary:	
NED:	300	NED:	367
Withdrawn NED'S	117	Withdrawn NED'S	162
Active NED's for 2009:	183	Active NED's for 2010:	205

Public Trustee's Deeds Issued:	86	Public Trustee's Deeds Issued:	148
---------------------------------------	-----------	---------------------------------------	------------

2011 Summary:		2012 Summary:	
NED:	326	NED:	251
Withdrawn NED'S	148	Withdrawn NED'S	132
Active NED's for 2011:	178	Active NED's for 2012:	119

Public Trustee's Deeds Issued:	227	Public Trustee's Deeds Issued:	165
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2013 Summary:		2014 Summary:	
NED:	138	NED:	86
Withdrawn NED'S	86	Withdrawn NED'S	27
Active NED's for 2013:	52	Active NED's for 2014:	59

Public Trustee's Deeds Issued:	92	Public Trustee's Deeds Issued:	65
---------------------------------------	-----------	---------------------------------------	-----------

2015 Summary:		2016 Summary:	
NED:	32	NED:	35
Withdrawn NED'S	14	Withdrawn NED'S	26
Active NED's for 2015:	18	Active NED's for 2016:	9

Public Trustee's Deeds Issued:	26	Public Trustee's Deeds Issued:	9
---------------------------------------	-----------	---------------------------------------	----------

2017 Summary		2018 Summary	
NED:	37	NED:	35
Withdrawn NED'S	21	Withdrawn NED'S	28
Active NED's for 2017:	16	Active NED's for 2018:	7

Public Trustee's Deeds Issued:	8	Public Trustee's Deeds Issued:	18
---------------------------------------	----------	---------------------------------------	-----------

YTD: 2019 Summary			
NED:	16		
Withdrawn NED'S	0		
Active NED's for 2017:	16		

Public Trustee's Deeds Issued:	7
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Summary Foreclosure Actions:	
Total Active NED's for Period: 1/1/2009 thru 12/31/2018	845
Total PTD's Issued: 1/1/2009 thru 12/31/2018	843

Unissued Public Trustee's Deeds Remaining:	2
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*data is obtained from the Summit County Treasurer's Office; it is deemed reliable but it is not guaranteed.

Summary of Foreclosure Actions

YTD: July 2019

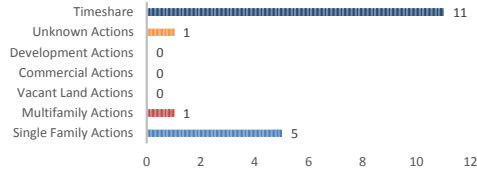
Property Foreclosure Summary:

Fee Simple Actions	6
Timeshare Actions	18
Unknown Actions	1

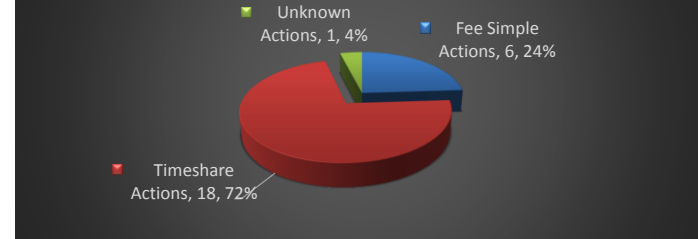
Property Type Breakdown:

Single Family Actions	5
Multifamily Actions	1
Vacant Land Actions	0
Commercial Actions	0
Development Actions	0
Unknown Actions	1
Timeshare	11

Foreclosure Document Summary: Property Type YTD: 2019



Foreclosure Document Summary by Category: YTD: 2019



Location Summary: ALL TYPES

Blue River	2
Breckenridge	18
Breckenridge Golf Course	0
Central Summit County	0
Copper Mountain	0
Corinthian Hill & Summerwoc	0
Dillon, Town & Lake	1
Dillon Valley	0
Farmers Corner	0
Frisco	0
Heeney	0
Keystone	2
Montezuma	0
North Summit County Rural	0
Peak 7	0
Silverthorne	1
Summit Cove	0
Wilderness	0
Woodmoor	0

Location Summary: Fee Simple Only

Blue River	2
Breckenridge	0
Breckenridge Golf Course	0
Central Summit County	0
Copper Mountain	0
Corinthian Hill & Summerwoc	0
Dillon, Town & Lake	1
Dillon Valley	0
Farmers Corner	0
Frisco	0
Heeney	0
Keystone	2
Montezuma	0
North Summit County Rural	0
Peak 7	0
Silverthorne	1
Summit Cove	0
Wilderness	0
Woodmoor	0

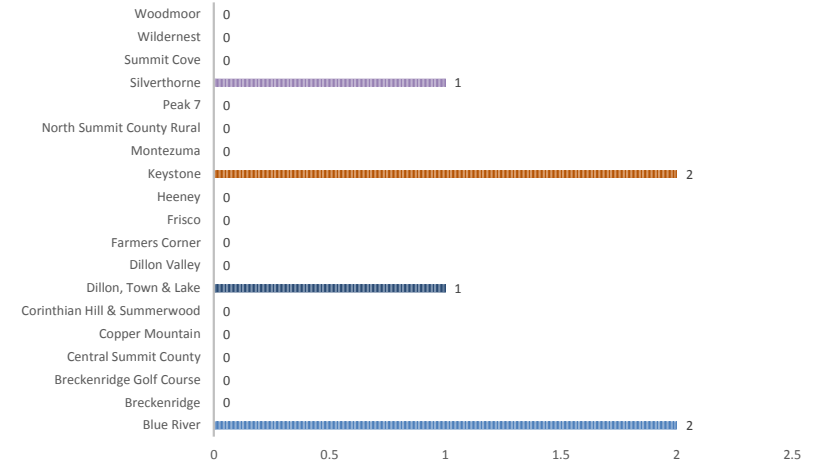
* Location Summaries do not include recordings with Unknown Legal Descriptions

Document Summary:

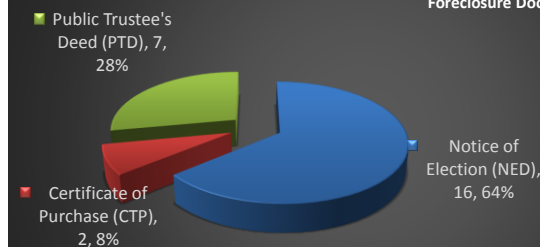
Notice of Election (NED)	16
Certificate of Purchase (CTP)	2
Public Trustee's Deed (PTD)	7

Brooke Roberts
970-453-2255
broberts@ltgc.com

Foreclosure Document Summary: Fee Simple Only - Location by Market Area YTD: 2019



Foreclosure Document Summary: YTD: 2019



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Top Lender Listing

LENDER	NUMBER LOANS	(PURCHASE LOANS)	PERCENTAGE TOTAL
BRECKENRIDGE GRAND VACATIONS	185		37.22%
BOKF NA DBA COLORADO STATE BANK & TRUST	37	23	7.44%
FIRSTBANK	34	13	6.84%
WELLS FARGO BANK NA	23	9	4.63%
ALPINE BANK	15	6	3.02%
UNITED WHOLESAL MORTGAGE LLC	12	4	2.41%
CMG MORTGAGE INC	8	7	1.61%
KEYBANK NATIONAL ASSOCIATION	8	5	1.61%
CHERRY CREEK MORTGAGE CO INC	7	3	1.41%
JPMORGAN CHASE BANK NA	7	3	1.41%
MEGASTAR FINANCIAL CORP	7	4	1.41%
OWNER CARRY	7	5	1.41%
US BANK NATIONAL ASSOCIATION	7	3	1.41%
QUICKEN LOANS INC	6	1	1.21%
BANK OF AMERICA NA	5	2	1.01%
BANK OF THE WEST	5	2	1.01%
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	5	4	1.01%
BROKER SOLUTIONS INC	4	3	0.80%
GUARANTEED RATE INC	4	2	0.80%
BANK OF ENGLAND	3	3	0.60%
COMMERCE HOME MORTGAGE LLC	3	2	0.60%
FINANCE OF AMERICA MORTGAGE LLC	3	1	0.60%
NOVA FINANCIAL & INVESTMENT CORPORATION	3		0.60%
SILVERTHORNE TOWN OF	3	3	0.60%
UMB BANK NA	3	1	0.60%
BAY EQUITY LLC	2	2	0.40%
BERKLEY BANK	2	1	0.40%
CALIBER HOME LOANS INC	2	1	0.40%
CITYWIDE BANKS	2		0.40%
CITYWIDE HOME LOANS LLC	2	1	0.40%
COLORADO HOUSING AND FINANCE AUTHORITY	2	2	0.40%
COLORADO LENDING SOURCE LTD	2		0.40%
CORNERSTONE HOME LENDING INC	2	1	0.40%
ENT CREDIT UNION	2	2	0.40%
FLAGSTAR BANK FSB	2		0.40%
MIDFIRST BANK	2		0.40%
MORGAN STANLEY PRIVATE BANK NATIONAL ASSOCIATION	2		0.40%
NBKC BANK	2		0.40%
TOWN OF BRECKENRIDGE HOUSING AUTHORITY	2		0.40%
UNIVERSAL LENDING CORPORATION	2	1	0.40%
ALLIANT CREDIT UNION	1		0.20%
AMERICAN FINANCING CORPORATION	1		0.20%
AMERICAN LIBERTY MORTGAGE INC	1	1	0.20%
BELLCO CREDIT UNION	1	1	0.20%
BETTER MORTGAGE CORPORATION	1		0.20%
BLUE BRICK FINANCIAL LLC	1		0.20%
BMO HARRIS BANK NA	1	1	0.20%
BRECKENRIDGE TOWN OF	1	1	0.20%
CADENCE BANK NA	1	1	0.20%
CARDINAL FINANCIAL COMPANY	1		0.20%
CASTLE & COOKE MORTGAGE LLC	1	1	0.20%
CITIZENS BANK NA	1		0.20%
CONSTRUCTION LOAN SERVICES II LLC	1		0.20%
CRESTMARK	1		0.20%
CROSSCOUNTRY MORTGAGE INC	1		0.20%
DSW MORTGAGE INC	1	1	0.20%
EMK CLIENT SERVICES INC	1		0.20%
EXCHANGE BANK	1	1	0.20%
FIRST NATIONAL BANK OF OMAHA	1	1	0.20%
FIRST WESTERN TRUST BANK	1	1	0.20%
FORTIS PRIVATE BANK	1	1	0.20%
GO DIRECT LENDERS INC	1		0.20%
GUARANTY HOME MORTGAGE CORPORATION	1	1	0.20%
GUARDIAN MORTGAGE	1	1	0.20%
HOME MORTGAGE ALLIANCE LLC	1	1	0.20%
HOMEBRIDGE FINANCIAL SERVICES INC	1	1	0.20%
HOMESERVICES LENDING LLC	1		0.20%
HUNTINGTON NATIONAL BANK	1	1	0.20%
IBERIABANK	1		0.20%
INDEPENDENT BANK	1	1	0.20%
INLAND BANK AND TRUST	1		0.20%
JG WENTWORTH HOME LENDING LLC	1		0.20%
K & B CAPITAL CORP	1		0.20%
KDCX CAPITAL LLC	1		0.20%
LEADERONE FINANCIAL CORPORATION	1	1	0.20%
LENDERFI INC	1		0.20%
LIBERTY SAVINGS BANK FSB	1		0.20%
LOANDEPOT.COM LLC	1		0.20%
MIDWEST EQUITY MORTGAGE LLC	1	1	0.20%
MORTGAGE COMPANY LLC	1		0.20%
MOVEMENT MORTGAGE LLC	1	1	0.20%
NATIONS LENDING CORPORATION	1		0.20%
NATIONSTAR MORTGAGE LLC	1		0.20%
NAVY FEDERAL CREDIT UNION	1	1	0.20%
NBH BANK	1	1	0.20%
ON TAP CREDIT UNION	1		0.20%
PARAMOUNT RESIDENTIAL MORTGAGE GROUP INC	1	1	0.20%
PARKSIDE LENDING LLC	1		0.20%
PENTAGON FEDERAL CREDIT UNION	1		0.20%
PHH MORTGAGE CORPORATION	1		0.20%
PLUM CREEK FUNDING INC	1		0.20%
POINT DIGITAL FINANCE INC	1		0.20%
RAYMOND JAMES BANK NA	1		0.20%
RED MOUNTAIN ASSOCIATES LLC	1	1	0.20%
SERVIFIRST BANK	1		0.20%
SISTAR MORTGAGE COMPANY	1	1	0.20%
SPRINGS VALLEY BANK & TRUST COMPANY	1		0.20%
STEARNS LENDING LLC	1		0.20%
UBS BANK USA	1	1	0.20%
USAA FEDERAL SAVINGS BANK	1	1	0.20%
VECTRA BANK COLORADO	1		0.20%
VERUS BANK OF COMMERCE	1		0.20%
WINGS FINANCIAL CREDIT UNION	1		0.20%
TOTAL LOANS FOR JULY 2019:	497	147	100.00%

Upper End Transaction Detail

July 2019

Upper End Purchaser Details

Brm	Bath	Year Built	Size	Price	Legal	PPSF	Date	Street Address	Origin of Buyer: City	Origin of Buyer: State
7	8.00	2017	7222	\$ 4,040,942.00	LEWIS RANCH AT COPPER Lot 4	\$ 559.53	7/31/2019	1028 BEELER PLACE	AUSTIN	TX
5	6.00	1993	5885	\$ 3,440,000.00	SPRUCE VALLEY RANCH Filing 1 Lot 5	\$ 584.54	7/31/2019	31 TARNWOOD COURT	EVERGREEN	CO
		1974	2347	\$ 3,135,000.00	FOURTH STREET CROSSING SUBD Lots 1R 5R 6R 7R 8R & 10R	\$ 1,335.75	7/2/2019	37 W 4TH STREET	LOUISVILLE	CO
4	5.00	2014	2399	\$ 2,835,600.00	SHOCK HILL LANDING Phase 2 Lot 11	\$ 1,181.99	7/24/2019	65 UNION TRAIL	MADISON	MS
			.9493 AC	\$ 2,774,100.00	SILVERTHORNE, LOT 13R, BLOCK B & LOTS 1-4, LOTS 14-18, BLOCK B	N/A	7/2/2019	N/A	ARVADA	CO
			1.44 AC	\$ 2,520,000.00	SILVERTHORNE, LOTS 8-12, & 19-21, Block B aka Fourth Street Crossing	N/A	7/2/2019	N/A	ARVADA	CO
4	5.00	2017	2785	\$ 2,450,000.00	SHOCK HILL OVERLOOK Filing 3 Lot 18	\$ 879.71	7/16/2019	84 WEST POINT LODE	PARK RIDGE	IL
4	6.00	2018	4007	\$ 2,200,000.00	HIGHLANDS @ BRECK DISCOVERY HILL Filing 2 Lot 138	\$ 549.04	7/18/2019	1330 DISCOVERY HILL DRIVE	MIAMI	FL
6	6.00	1974	3126	\$ 2,100,000.00	FOURTH STREET CROSSING SUBD Lot 2R	\$ 671.79	7/2/2019	37 W 4TH STREET	LINCOLN	NE
6	8.00	1999	7256	\$ 1,950,000.00	HIGHLANDS AT BRECKENRIDGE Filing 5 Lot 126	\$ 268.74	7/19/2019	35 FLETCHER COURT	BROOMFIELD	CO
3	4.00	2018	2722	\$ 1,765,000.00	SHORES AT THE HIGHLANDS Filing 9 Lot 23A	\$ 648.42	7/17/2019	147 SHORES LANE	NAPLES	FL
4	5.00	2000	1957	\$ 1,759,000.00	MAIN STREET STATION CONDO Unit 3401	\$ 898.82	7/11/2019	505C S MAIN STREET	BRECKENRIDGE	CO
5	5.00	1993	4889	\$ 1,750,000.00	EAGLES NEST SUBD Filing 5 Phase 1 Lot 1	\$ 357.95	7/1/2019	1821 FALCON DRIVE	SILVERTHORNE	CO
4	5.00	2001	4913	\$ 1,712,500.00	EAGLES NEST GOLF COURSE SUBD Filing 1 Lot 50	\$ 348.57	7/30/2019	200 MIDDLE PARK COURT	SAN ANTONIO	TX
3	3.00	2008	1382	\$ 1,700,000.00	ONE SKI HILL PLACE CONDO Unit 8403	\$ 1,230.10	7/19/2019	1521 SKI HILL ROAD	DENVER	CO
4	5.00	2007	3782	\$ 1,675,000.00	EAGLES NEST GOLF COURSE SUBD Filing 2 Lot 48	\$ 442.89	7/8/2019	315 GAME TRAIL ROAD	LAS VEGAS	NV
3	3.00	2014	1554	\$ 1,650,000.00	WATER HOUSE ON MAIN STREET CONDO Unit 6405, Bldg WEST	\$ 1,061.78	7/11/2019	610 COLUMBINE ROAD	LAFAYETTE	CO
3	4.00	2006	3498	\$ 1,602,500.00	HIGHLANDS AT BRECKENRIDGE Filing 10 Lot 34	\$ 458.12	7/31/2019	432 PRESTON WAY	BRECKENRIDGE	CO
4	5.00	2018	3448	\$ 1,512,999.00	SOUTH MARYLAND CREEK RANCH Filing 7 Lot 134	\$ 438.80	7/24/2019	814 MARYLAND CREEK ROAD	DENVER	CO
3	4.00	1984	2086	\$ 1,475,000.00	CHATEAUX CONDO HOTEL Unit 405	\$ 707.09	7/11/2019	405 VILLAGE ROAD	MIAMI BEACH	FL
		1997	8311	\$ 1,454,000.00	ENTERPRISE PARK SUBD Block 1 Lots 2 & 7	\$ 174.95	7/10/2019	230 WARREN AVENUE	SILVERTHORNE	CO
4	4.00	2003	2869	\$ 1,450,000.00	VISTA POINT SUBD Filing 2 Block 1 Lot 6	\$ 505.40	7/10/2019	58 SHEPPARD CIRCLE	NORTHPORT	NY
3	3.00	1999	1962	\$ 1,400,000.00	TIMBERS ON RIVER RUN CONDO Unit 3074	\$ 713.56	7/24/2019	224 TRAILHEAD DRIVE	AUSTIN	TX
5	5.00	2007	4593	\$ 1,395,000.00	WHISPERING PINES RANCH SUBD Filing 8 Block 16 Lot 8	\$ 303.72	7/8/2019	100 MULE DEER COURT	ENGLEWOOD	CO
3	4.00	2018	2546	\$ 1,375,000.00	SHORES AT THE HIGHLANDS Filing 8 Lot 17B	\$ 540.06	7/8/2019	115 RED QUILL LANE	LODI	CA
4	3.00	1994	2904	\$ 1,375,000.00	BILLS RANCH SUBD TRACT 81	\$ 473.48	7/22/2019	764 HUNTERS CIR	ENGLEWOOD	CO
3	4.00	2018	2298	\$ 1,325,000.00	SHORES AT THE HIGHLANDS Filing 7 Lot 11B	\$ 576.59	7/3/2019	26 RED QUILL LANE	TORONTO	ONTARIO
3	4.00	2016	2106	\$ 1,311,300.00	RIVER RUN TH Filing 1 Lot 4A BUILDINGS 1 2 3 & 4	\$ 622.65	7/18/2019	57 ERICKSON LOOP	SAINT LOUIS	MO
3	4.00	1984	1709	\$ 1,300,000.00	CHATEAUX CONDO HOTEL Unit 202	\$ 760.68	7/31/2019	405 VILLAGE ROAD	BRECKENRIDGE	CO
3	4.00	2017	2737	\$ 1,295,000.00	SHORES AT THE HIGHLANDS Filing 8 Lot 15B	\$ 473.15	7/16/2019	77 RED QUILL LANE	DILLON	CO
3	3.00	1997	2899	\$ 1,240,000.00	UPPER SLOPE SUBD Lot 9	\$ 427.73	7/3/2019	442 SLALOM DRIVE	DENVER	CO
4	3.00	1997	2868	\$ 1,225,000.00	RESERVE AT FRISCO Filing 2 Phase 1 Block 3 Lot 5	\$ 427.13	7/17/2019	112 WINDFLOWER LANE	DENVER	CO
		1975	5542	\$ 1,200,000.00	SILVERTHORNE, TOWN OF LOTS 1&2, BLOCK C	\$ 216.53	7/24/2019	401 BLUE RIVER PARKWAY	SILVERTHORNE	CO
3	4.00	2018	2345	\$ 1,193,885.00	SOUTH MARYLAND CREEK RANCH Filing 4 Lot 67	\$ 509.12	7/19/2019	94 BYERS VALLEY ROAD	DENVER	CO
3	3.00	2014	2191	\$ 1,175,000.00	ANGLER MTN RANCH LAKESIDE TH Filing 5 Lot 30B	\$ 536.28	7/18/2019	231 FLY LINE DRIVE	DENVER	CO
4	4.00	2018	2881	\$ 1,150,632.00	SOUTH MARYLAND CREEK RANCH Filing 7 Lot 132	\$ 399.39	7/3/2019	854 MARYLAND CREEK ROAD	FRISCO	CO
3	4.00	2007	2710	\$ 1,148,000.00	FOX VALLEY RANCH AT THREE PEAKS SUBD Lot 9	\$ 423.62	7/2/2019	120 TALON CIRCLE	FRISCO	CO
2	2.00	2014	1058	\$ 1,129,000.00	WATER HOUSE ON MAIN STREET CONDO Unit 6307, Bldg WEST	\$ 1,067.11	7/16/2019	610 COLUMBINE ROAD	EVERGREEN	CO
4	4.00	1996	3556	\$ 1,110,000.00	WILLOW CREEK HIGHLANDS Filing 4 Lot 4	\$ 312.15	7/10/2019	728 WILD ROSE ROAD	SILVERTHORNE	CO
4	4.00	2005	2934	\$ 1,100,000.00	EAGLES NEST SUBD Filing 1 Phase 1 Block 6 Lot 13	\$ 374.91	7/30/2019	1764 RED HAWK ROAD	DENVER	CO
3	2.00	1991	1564	\$ 1,075,000.00	COTTONWOOD THICKET CONDO Unit B	\$ 687.34	7/9/2019	306 1/2 S RIDGE STREET	SOUTHLAKE	TX
5	4.00	1993	2905	\$ 1,075,000.00	MOUNTAIN PINES SUBD Filing 1 Lot 13	\$ 370.05	7/10/2019	690 GOLD DUST STREET	LONE TREE	CO
3	3.00	1973	2152	\$ 1,009,500.00	PEAK SEVEN WEST SUBD Lot 40	\$ 469.10	7/31/2019	1398 AMERICAN WAY	PUEBLO	CO

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Purchaser Titlement Abstract

July 2019

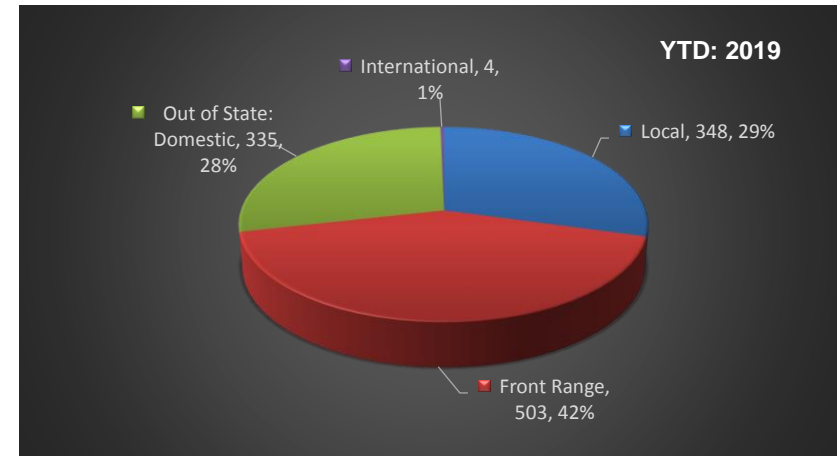
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Brooke Roberts
970-453-2255
broberts@ltgc.com

Origin of Buyer	# of Trans.	% Overall
Local	74	34%
Front Range	86	39%
Out of State: Domestic	57	26%
International	1	0%
Total Sales	218	100%

YTD: 2019

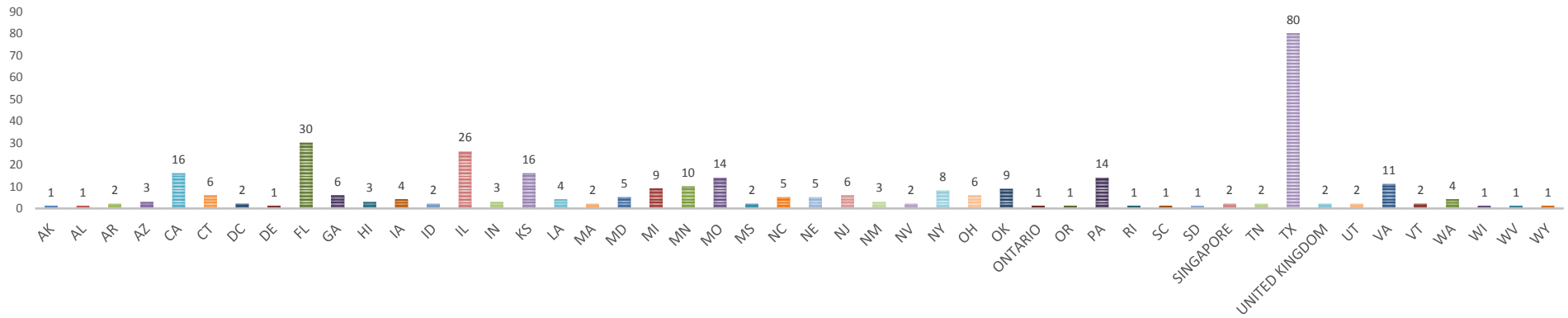
Origin of Buyer	# of Trans.	% Overall
Local	348	29%
Front Range	503	42%
Out of State: Domestic	335	28%
International	4	0%
Total Sales	1190	100%



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Colorado Purchasers: 851

NON-COLORADO YTD: 2019





Purchaser Titlement Abstract History

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All Sales: 2018

Origin of Buyer	# of Trans.	% Overall
Local	757	30%
Front Range	1042	42%
Out of State: Domestic	699	28%
International	9	0%
Total Sales	2507	100%

All Sales: 2017

Origin of Buyer	# of Trans.	% Overall
Local	719	28%
Front Range	1048	40%
Out of State: Domestic	830	32%
International	10	0%
Total Sales	2607	100%

All Sales: 2016

Origin of Buyer	# of Trans.	% Overall
Local	755	30%
Front Range	938	38%
Out of State: Domestic	785	32%
International	8	0%
Total Sales	2486	100%

All Sales: 2015

Origin of Buyer	# of Trans.	% Overall
Local	740	29%
Front Range	1020	40%
Out of State: Domestic	763	30%
International	14	1%
Total Sales	2537	100%

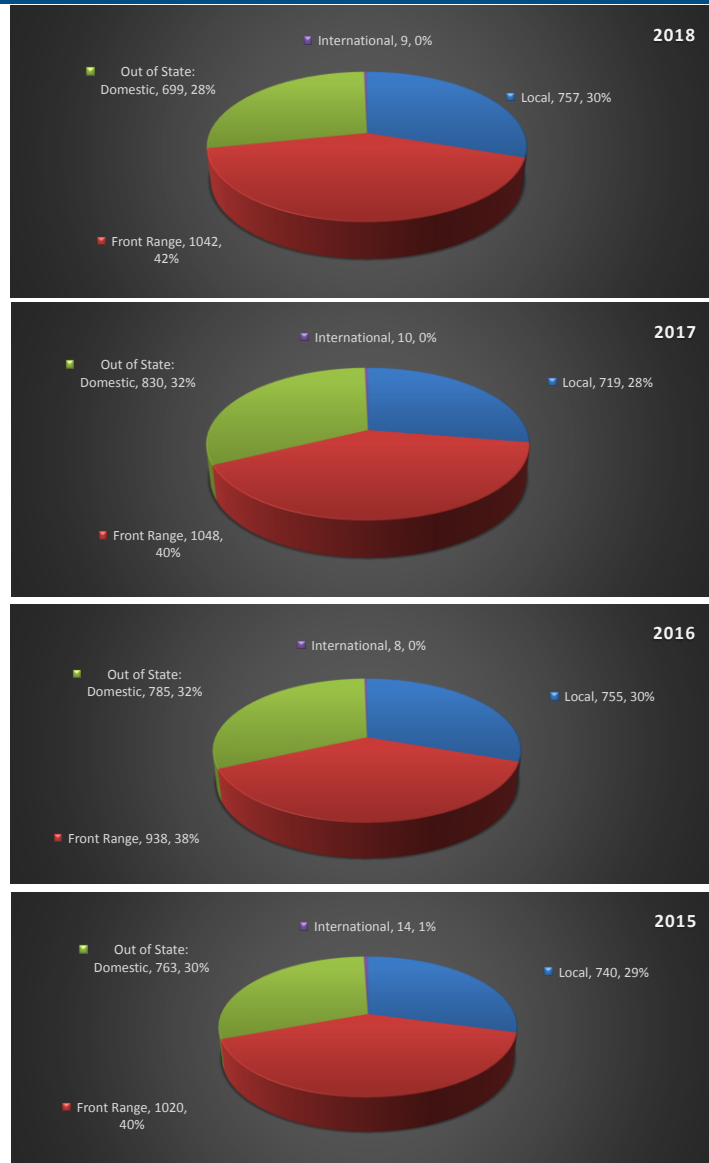
All Sales: 2014

Origin of Buyer	# of Trans.	% Overall
Local	492	24%
Front Range	896	44%
Out of State: Domestic	635	31%
International	19	1%
Total Sales	2042	100%

All Sales: 2013

Origin of Buyer	# of Trans.	% Overall
Local	502	26%
Front Range	765	40%
Out of State: Domestic	624	33%
International	17	1%
Total Sales	1908	100%

Brooke Roberts
970-453-2255
broberts@ltgc.com





New Development Summary

June 2018

Improved Residential New Unit Sales:

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
3	4.00	2018	2298	\$ 1,325,000.00	SHORES AT THE HIGHLANDS Filing 7 Lot 11B	SINGLEFAM	\$ 576.59	26 RED QUILL LANE
7	8.00	2017	7222	\$ 4,040,942.00	LEWIS RANCH AT COPPER Lot 4	SINGLEFAM	\$ 559.53	1028 BEELER PLACE
4	5.00	2017	2785	\$ 2,450,000.00	SHOCK HILL OVERLOOK Filing 3 Lot 1B	SINGLEFAM	\$ 879.71	84 WEST POINT LODE
4	6.00	2018	4007	\$ 2,200,000.00	HIGHLANDS @ BRECK DISCOVERY HILL Filing 2 Lot 138	SINGLEFAM	\$ 549.04	1330 DISCOVERY HILL DRIVE
3	4.00	2018	2722	\$ 1,765,000.00	SHORES AT THE HIGHLANDS Filing 9 Lot 23A	SINGLEFAM	\$ 648.42	147 SHORES LANE
3	4.00	2018	2546	\$ 1,375,000.00	SHORES AT THE HIGHLANDS Filing 8 Lot 17B	SINGLEFAM	\$ 540.06	115 RED QUILL LANE
3	3.00	2018	1946	\$ 759,000.00	ALDERS TH Phase 4 Lot 3B	MULTIFAM	\$ 390.03	0742 INDEPENDENCE ROAD
2	2.00	2019	1099	\$ 539,000.00	SAIL LOFTS AT LAKE DILLON Unit 1306	MULTIFAM	\$ 490.45	205 E LA BONTE STREET
2	2.00	2019	1099	\$ 535,000.00	SAIL LOFTS AT LAKE DILLON Unit 1302	MULTIFAM	\$ 486.81	205 E LA BONTE STREET
4	5.00	2018	3448	\$ 1,512,999.00	SOUTH MARYLAND CREEK RANCH Filing 7 Lot 134	SINGLEFAM	\$ 438.80	814 MARYLAND CREEK ROAD
3	4.00	2018	2345	\$ 1,193,885.00	SOUTH MARYLAND CREEK RANCH Filing 4 Lot 67	SINGLEFAM	\$ 509.12	94 BYERS VALLEY ROAD
3	4.00	2018	2300	\$ 879,000.00	ALDERS TH Phase 4 Lot 2A	MULTIAM	\$ 382.17	0758 INDEPENDENCE ROAD
3	4.00	2018	2300	\$ 865,000.00	ALDERS TH Phase 4 Lot 2C	MULTIAM	\$ 376.09	0750 INDEPENDENCE ROAD
3	3.00	2019	1617	\$ 818,500.00	SAIL LOFTS AT LAKE DILLON Unit 1304	MULTIAM	\$ 506.18	205 E LA BONTE STREET
3	2.50	2019	1617	\$ 815,000.00	SAIL LOFTS AT LAKE DILLON Unit 1301	MULTIAM	\$ 504.02	205 E LA BONTE STREET
3	2.50	2019	1617	\$ 815,000.00	SAIL LOFTS AT LAKE DILLON Unit 1308	MULTIAM	\$ 504.02	205 E LA BONTE STREET
3	2.00	2018	1484	\$ 765,000.00	VALLEY OF THE BLUE SUBD Lot 119	SINGLEFAM	\$ 515.50	282 SALLY CIRCLE
3	3.00	2018	1946	\$ 759,000.00	ALDERS TH Phase 4 Unit 2B	MULTIFAM	\$ 390.03	754 INDEPENDENCE ROAD
3	4.00	2017	2737	\$ 1,295,000.00	SHORES AT THE HIGHLANDS Filing 8 Lot 15B	SINGLEFAM	\$ 473.15	77 RED QUILL LANE
4	4.00	2018	2881	\$ 1,150,632.00	SOUTH MARYLAND CREEK RANCH Filing 7 Lot 132	SINGLEFAM	\$ 399.39	854 MARYLAND CREEK ROAD
3	3.00	2019	1734	\$ 835,000.00	SAIL LOFTS AT LAKE DILLON Unit 1305	MULTIFAM	\$ 481.55	205 E LA BONTE STREET
1	1.00	2019	1040	\$ 366,000.00	SAIL LOFTS AT LAKE DILLON Unit 1303	MULTIFAM	\$ 351.92	205 E LA BONTE STREET

Summary of Improved Residential New Unit Sales:

Average Price:	\$	1,229,953
Average PPSF:	\$	497.84
Median Price:	\$	872,000
# Transactions:		22
Gross Volume:	\$	27,058,958

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