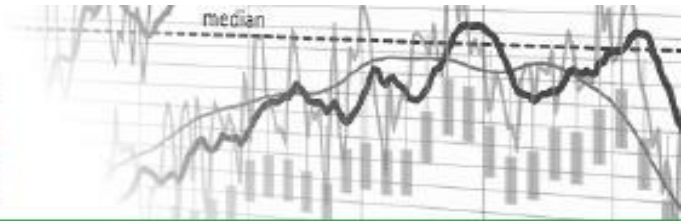
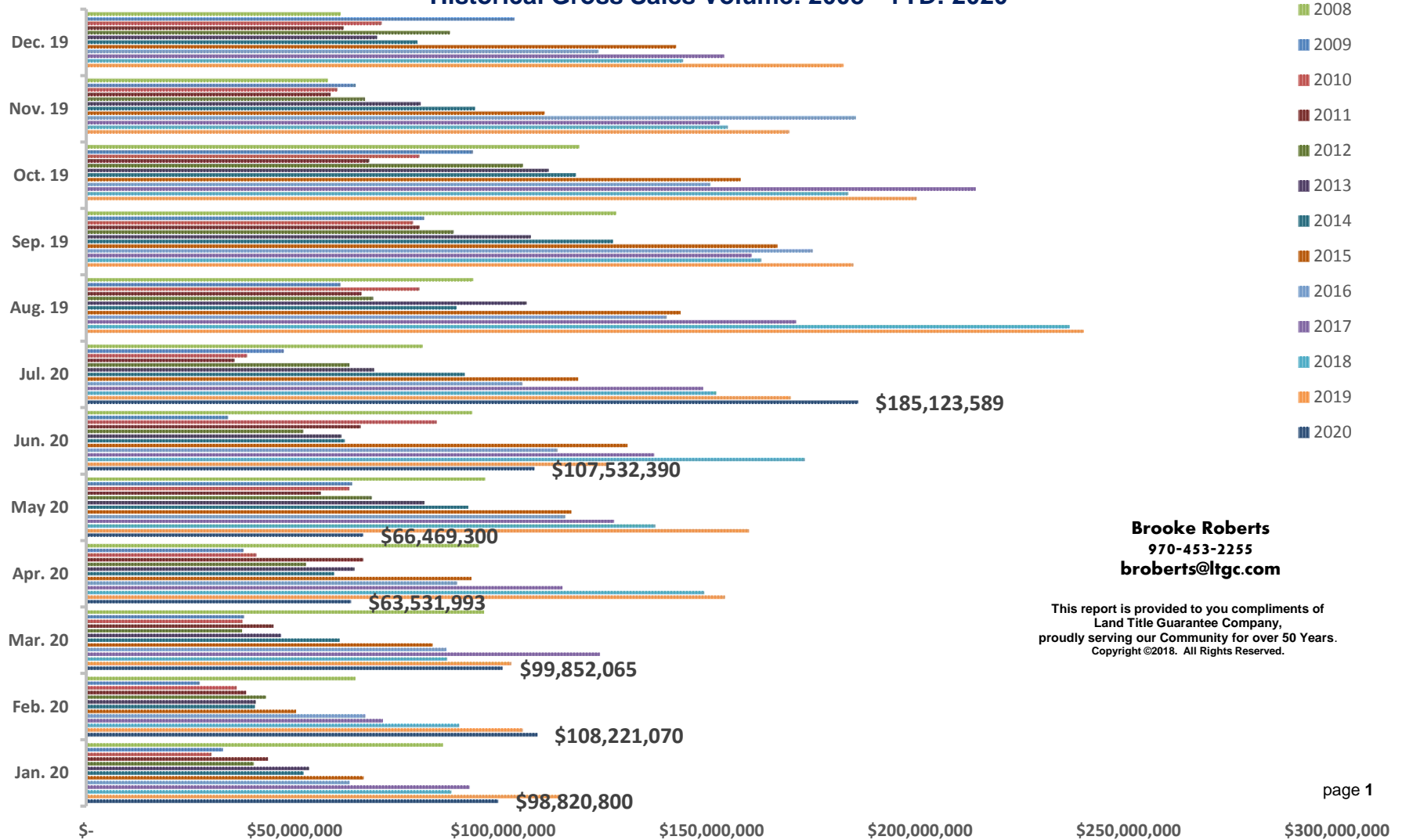




# Summit County Market ANALYSIS



**Historical Gross Sales Volume: 2008 - YTD: 2020**



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# Market Analysis by Area

July 2020

## All Transaction Summary

## Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Blue River & South to County Line	\$10,023,500	5%	11	5%	\$911,227	\$750,000	\$1,213,875	\$939,000	\$423
Breckenridge	\$32,509,500	18%	34	15%	\$956,162	\$729,450	\$939,017	\$729,450	\$661
Breckenridge Golf Course	\$18,322,500	10%	14	6%	\$1,308,750	\$722,750	\$2,035,063	\$1,952,500	\$533
Copper Mountain	\$1,376,000	1%	4	2%	\$344,000	\$362,500	\$426,667	\$385,000	\$613
Corinthian Hills & Summerwood	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Dillon Town & Lake	\$3,836,000	2%	8	3%	\$479,500	\$476,000	\$479,500	\$476,000	\$525
Dillon Valley	\$1,776,400	1%	6	3%	\$296,067	\$315,750	\$296,067	\$315,750	\$415
Farmers Corner	\$3,675,000	2%	2	1%	\$1,837,500	n/a	\$1,837,500	n/a	\$629
Frisco	\$18,002,800	10%	25	11%	\$720,112	\$599,000	\$772,687	\$620,000	\$552
Heeney	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Keystone	\$16,534,200	9%	22	10%	\$751,555	\$607,500	\$782,235	\$687,500	\$506
Montezuma	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
North Summit County (rural)	\$10,961,508	6%	8	3%	\$1,370,189	\$1,128,504	\$1,370,189	\$1,128,504	\$456
Peak 7	\$3,390,000	2%	4	2%	\$847,500	\$835,000	\$847,500	\$835,000	\$421
Silverthorne	\$27,329,500	15%	30	13%	\$910,983	\$822,000	\$1,000,729	\$850,000	\$442
Summit Cove	\$6,070,000	3%	7	3%	\$867,143	\$960,000	\$970,833	\$977,500	\$401
Wilderness	\$17,862,300	10%	34	15%	\$525,362	\$462,500	\$547,416	\$496,250	\$434
Woodmoor	\$6,345,500	3%	3	1%	\$2,115,167	\$2,550,500	\$2,115,167	\$2,550,500	\$529
Deed Restricted Units	\$7,108,881	4%	19	8%	\$374,152	\$278,400	n/a	n/a	n/a
Quit Claim Deeds	\$0	0%	0	0%	\$0	n/a	n/a	n/a	n/a
<b>TOTAL</b>	<b>\$185,123,589</b>	<b>100%</b>	<b>231</b>	<b>100%</b>	<b>\$839,692</b>	<b>\$660,250</b>	<b>\$898,393</b>	<b>\$723,900</b>	<b>\$508</b>

**(NEW UNIT SALES)** \$12,142,408 7% 10 4% \$1,214,241 \$1,192,250 \$1,214,241 \$1,192,250 \$507

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only. Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.

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**Frisco**  
**Land Title**  
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 Frisco, CO 80443  
 970.668.2205

**Dillon**  
**Land Title**  
 256 Dillon Ridge  
 Dillon, CO 80435

**Breckenridge**  
**Land Title**  
 200 North Ridge Street  
 Breckenridge, CO 80424  
 970.453.2255



# Year-to-Date Market Analysis by Area

YTD: July 2020

## All Transaction Summary

## Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Blue River & South to County Line	\$46,024,550	6%	65	7%	\$708,070	\$660,000	\$927,884	\$780,000	\$403
Breckenridge	\$185,012,900	25%	180	19%	\$1,027,849	\$757,500	\$1,024,931	\$770,000	\$670
Breckenridge Golf Course	\$54,973,800	8%	51	5%	\$1,077,918	\$625,000	\$1,411,474	\$1,162,000	\$550
Copper Mountain	\$17,427,690	2%	33	4%	\$528,112	\$490,000	\$677,112	\$519,900	\$582
Corinthian Hills & Summerwood	\$3,646,700	0%	5	1%	\$729,340	\$836,700	\$729,340	\$836,700	\$374
Dillon Town & Lake	\$20,555,670	3%	27	3%	\$761,321	\$499,000	\$527,474	\$499,000	\$489
Dillon Valley	\$6,590,900	1%	19	2%	\$346,889	\$292,000	\$346,889	\$292,000	\$356
Farmers Corner	\$6,377,000	1%	5	1%	\$1,275,400	\$1,229,500	\$1,634,833	\$1,425,000	\$546
Frisco	\$85,990,004	12%	100	11%	\$859,900	\$685,000	\$809,415	\$697,950	\$536
Heeney	\$579,000	0%	4	0%	\$144,750	\$32,500	\$489,000	n/a	\$212
Keystone	\$61,486,300	8%	98	11%	\$627,411	\$561,000	\$679,168	\$588,000	\$485
Montezuma	\$670,000	0%	2	0%	\$335,000	n/a	\$620,000	n/a	\$362
North Summit County (rural)	\$40,843,087	6%	32	3%	\$1,276,346	\$1,097,600	\$1,276,346	\$1,097,600	\$458
Peak 7	\$13,806,000	2%	15	2%	\$920,400	\$790,000	\$1,077,583	\$915,000	\$400
Silverthorne	\$89,936,584	12%	105	11%	\$856,539	\$750,000	\$867,002	\$790,000	\$462
Summit Cove	\$18,211,000	2%	28	3%	\$650,393	\$552,000	\$771,581	\$725,500	n/a
Wilderness	\$45,357,900	6%	96	10%	\$472,478	\$410,000	\$493,338	\$413,750	\$427
Woodmoor	\$14,918,000	2%	14	2%	\$1,065,571	\$742,500	\$1,116,077	\$845,000	\$462
Deed Restricted Units	\$15,983,122	2%	42	5%	\$380,551	\$347,250	n/a	n/a	n/a
Quit Claim Deeds	\$1,161,000	0%	8	1%	\$145,125	\$50,000	n/a	n/a	n/a
<b>TOTAL</b>	<b>\$729,551,207</b>	<b>100%</b>	<b>929</b>	<b>100%</b>	<b>\$810,474</b>	<b>\$640,000</b>	<b>\$850,617</b>	<b>\$687,450</b>	<b>\$512</b>

**(NEW UNIT SALES)**                      \$104,765,191                      14%                      95                      10%                      \$1,102,791                      \$1,020,000                      \$1,102,791                      \$1,020,000                      \$539

NOTES: The above figures do not include time share interests or refinance transactions. Average & Median price calculations do not include Quit Claim Deed transactions. Residential Summary includes statistically viable sales only.

Average PPSF is calculated from the heated living area when available from the Summit County Assessor's Office.

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970.262.1883

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**Land Title**  
  
200 North Ridge Street  
Breckenridge, CO 80424  
  
970.453.2255



# Market Snapshot by Area

## Full Year 2019 versus YTD: 2020

Area	Average Price Single Family YTD: 2019	Average Price Single Family YTD: 2020	% Change vs. Prior Year	Average Price Multi-Family YTD: 2019	Average Price Multi-Family YTD: 2020	% Change vs. Prior Year	Average Price Vacant Land YTD: 2019	Average Price Vacant Land YTD: 2020	% Change vs. Prior Year
Blue River	\$944,680	\$989,263	5%	\$304,571	\$268,063	-12%	\$148,554	\$134,633	-9%
Breckenridge	\$1,981,790	\$1,564,477	-21%	\$691,157	\$762,721	10%	\$364,250	\$1,090,833	199%
Breckenridge Golf Course	\$1,854,268	\$2,063,111	11%	\$522,355	\$637,656	22%	\$617,308	\$427,400	-31%
Copper Mountain	\$3,075,236	\$3,600,000	17%	\$566,430	\$555,325	-2%	\$912,750	\$0	n/a
Corinthian Hills/Summerwood	\$1,119,944	\$843,350	-25%	\$532,000	\$653,333	23%	\$0	\$0	0%
Dillon Town & Lake	\$706,414	\$987,500	40%	\$496,638	\$483,662	23%	\$0	\$0	0%
Dillon Valley	\$632,875	\$628,750	-1%	\$264,270	\$271,727	3%	\$0	\$0	0%
Farmers Corner	\$1,047,500	\$1,634,833	56%	\$0	\$0	n/a	\$235,000	\$0	n/a
Frisco	\$1,087,412	\$1,010,117	-7%	\$606,616	\$734,152	21%	\$0	\$252,250	n/a
Heeneey	\$333,300	\$489,000	47%	\$0	\$0	n/a	\$83,333	\$0	n/a
Keystone	\$1,359,323	\$1,246,073	-8%	\$565,034	\$594,899	5%	\$556,500	\$0	n/a
Montezuma	\$574,200	\$620,000	8%	\$0	\$0	n/a	\$264,000	\$50,000	-81%
North Summit County (Rural)	\$1,136,456	\$1,276,346	12%	\$0	\$0	n/a	\$346,250	\$0	n/a
Peak 7	\$994,140	\$1,077,583	8%	\$0	\$0	n/a	\$310,038	\$291,667	-6%
Silverthorne	\$996,265	\$1,048,106	5%	\$671,929	\$622,268	-7%	\$278,456	\$281,125	1%
Summit Cove	\$874,147	\$957,533	10%	\$386,450	\$306,700	-21%	\$220,667	\$226,100	2%
Wilderness	\$789,270	\$803,893	2%	\$426,262	\$436,130	2%	\$259,143	\$251,000	-3%
Woodmoor	\$1,460,183	\$1,469,438	1%	\$538,377	\$550,700	2%	\$409,333	\$0	n/a
<b>Gross Mean:</b>	<b>\$1,262,929</b>	<b>\$1,225,790</b>	<b>-3%</b>	<b>\$559,776</b>	<b>\$606,589</b>	<b>8%</b>	<b>\$344,945</b>	<b>\$332,230</b>	<b>-4%</b>

Please note: The above figures are an unofficial tabulation of Summit County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been eliminated.

Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

Area	Median Price Single Family YTD: 2019	Median Price Single Family YTD: 2020	% Change vs. Prior Year	Median Price Multi-Family YTD: 2019	Median Price Multi-Family YTD: 2020	% Change vs. Prior Year	Median Price Vacant Land YTD: 2019	Median Price Vacant Land YTD: 2020	% Change vs. Prior Year
Blue River	\$840,000	\$820,000	-2%	\$320,800	\$255,000	-21%	\$109,000	\$110,000	1%
Breckenridge	\$1,510,000	\$1,315,000	-13%	\$622,900	\$680,000	9%	\$243,750	\$822,500	237%
Breckenridge Golf Course	\$1,665,000	\$1,900,000	14%	\$505,000	\$609,500	21%	\$510,000	\$400,000	-22%
Copper Mountain	\$3,215,000	n/a	n/a	\$513,500	\$509,950	-1%	n/a	n/a	n/a
Corinthian Hills/Summerwood	\$840,000	n/a	n/a	\$575,000	\$555,000	-3%	n/a	n/a	n/a
Dillon Town & Lake	\$607,000	n/a	n/a	\$524,900	\$477,000	-9%	n/a	n/a	n/a
Dillon Valley	\$610,000	\$640,750	5%	\$252,000	\$261,500	4%	n/a	n/a	n/a
Farmers Corner	\$649,500	\$1,425,000	119%	n/a	n/a	n/a	n/a	n/a	n/a
Frisco	\$1,057,500	\$1,050,000	-1%	\$552,500	\$623,750	13%	n/a	n/a	n/a
Heeneey	\$335,000	n/a	n/a	n/a	n/a	n/a	\$45,000	n/a	n/a
Keystone	\$1,310,750	\$1,100,000	-16%	\$530,000	\$561,000	6%	\$312,500	\$226,250	-28%
Montezuma	\$745,000	n/a	n/a	n/a	n/a	n/a	\$79,000	n/a	n/a
North Summit County (Rural)	\$1,138,600	\$1,097,600	-4%	n/a	n/a	n/a	\$319,250	n/a	n/a
Peak 7	\$979,000	\$915,000	-7%	n/a	n/a	n/a	\$278,700	\$285,000	2%
Silverthorne	\$855,000	\$912,000	7%	\$610,000	\$595,000	-2%	\$250,500	\$286,250	14%
Summit Cove	\$885,000	\$960,000	8%	\$361,250	\$296,000	-18%	\$214,500	\$225,000	5%
Wilderness	\$734,500	\$680,250	-7%	\$385,000	\$400,500	4%	\$260,000	\$246,000	-5%
Woodmoor	\$1,350,600	\$1,237,500	-8%	\$520,000	\$587,000	13%	\$378,000	n/a	n/a
<b>Gross Mean:</b>	<b>\$1,025,000</b>	<b>\$1,032,000</b>	<b>1%</b>	<b>\$509,000</b>	<b>\$555,000</b>	<b>9%</b>	<b>\$262,500</b>	<b>\$258,000</b>	<b>-2%</b>

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# Historical Market Analysis: Percentage Market Change: 2011 - YTD. 2020

## Month to Month Comparison by Gross Volume

Month	2011	% Change 11 to 12	2012	% Change 12 to 13	2013	% Change 13 to 14	2014	% Change 14 to 15	2015	% Change 15 to 16	2016	% Change 16 to 17	2017	% Change 17 to 18	2018	% Change 18 to 19	2019	% Change 19 to 20	2020
January	\$44,042,400	-8%	\$42,663,800	33%	\$62,235,670	-2%	\$53,073,051	25%	\$66,536,300	-5%	\$63,231,650	45%	\$91,901,074	-5%	\$87,565,946	30%	\$113,690,300	-13%	\$98,820,800
February	\$38,516,800	12%	\$43,683,600	-6%	\$45,837,653	-1%	\$44,671,060	13%	\$50,326,500	33%	\$66,997,100	6%	\$71,152,600	26%	\$89,403,682	17%	\$104,726,584	3%	\$108,221,070
March	\$45,046,200	-17%	\$38,893,960	25%	\$55,149,780	30%	\$67,244,100	24%	\$83,058,500	4%	\$86,347,800	43%	\$123,142,000	-30%	\$86,558,600	18%	\$101,948,344	-2%	\$99,852,065
April	\$66,323,300	-20%	\$55,250,700	22%	\$64,956,000	-7%	\$62,554,700	48%	\$92,373,585	-4%	\$89,007,327	28%	\$114,226,938	30%	\$148,159,921	3%	\$153,170,489	-59%	\$63,531,993
May	\$56,177,600	22%	\$73,173,000	18%	\$94,375,050	13%	\$96,773,950	20%	\$116,330,500	-1%	\$114,889,906	10%	\$126,580,300	8%	\$136,423,916	17%	\$158,950,200	-58%	\$66,469,300
June	\$65,751,300	-21%	\$56,820,400	17%	\$70,371,650	1%	\$69,830,150	86%	\$129,754,349	-13%	\$113,032,009	20%	\$136,189,679	27%	\$172,302,600	-27%	\$125,183,437	-14%	\$107,532,390
July	\$35,555,500	77%	\$65,197,855	9%	\$80,849,879	32%	\$95,597,625	23%	\$117,921,469	-11%	\$104,621,918	41%	\$147,927,102	2%	\$151,066,431	12%	\$168,936,483	10%	\$185,123,589
August	\$65,898,700	4%	\$71,800,475	53%	\$108,430,700	-16%	\$95,422,383	49%	\$142,534,040	-2%	\$139,223,249	22%	\$170,248,375	38%	\$235,727,859	1%	\$239,126,600	-100%	
September	\$79,799,400	10%	\$90,330,100	21%	\$111,130,100	19%	\$147,078,700	13%	\$165,716,318	5%	\$174,179,706	-8%	\$159,591,700	1%	\$161,902,700	14%	\$183,940,073	-100%	
October	\$73,125,800	54%	\$114,295,400	6%	\$114,722,935	6%	\$130,161,800	21%	\$156,891,050	-5%	\$149,691,558	43%	\$213,311,500	-14%	\$182,673,300	9%	\$199,109,927	-100%	
November	\$61,748,100	14%	\$74,734,600	20%	\$89,196,800	16%	\$104,587,700	5%	\$109,915,500	68%	\$184,563,658	-18%	\$151,871,354	1%	\$153,815,804	10%	\$168,612,665	-100%	
December	\$66,168,700	42%	\$88,152,000	-20%	\$75,615,706	14%	\$90,305,800	57%	\$141,435,873	-13%	\$122,880,919	25%	\$153,007,686	-6%	\$143,100,278	27%	\$181,553,368	-100%	
YTD Comparison	\$351,413,100	7%	\$375,683,315	26%	\$473,775,682	3%	\$489,744,636	34%	\$656,301,203	-3%	\$638,127,710	27%	\$811,119,693	5%	\$871,481,096	6%	\$926,605,837	-21%	\$729,551,207
Full Year Cumulative Total	\$698,153,800	17%	\$814,995,890	19%	\$972,871,923	9%	\$1,057,301,019	30%	\$1,372,793,984	3%	\$1,408,666,800	18%	\$1,659,150,308	5%	\$1,748,701,037	9%	\$1,898,948,470	-62%	\$729,551,207

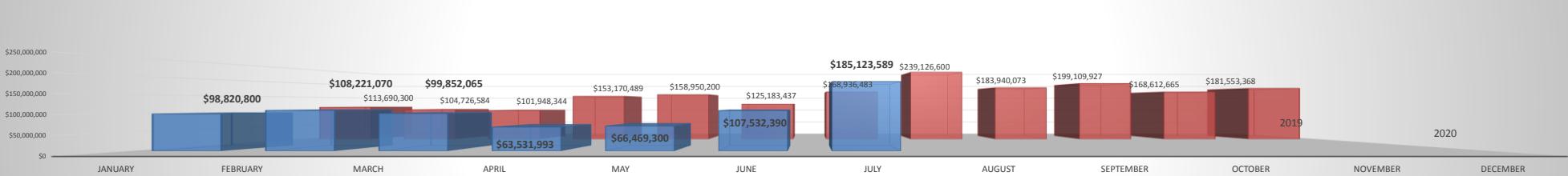
page 5

## Month to Month Comparison by Number of Transaction

Month	2011	% Change 11 to 12	2012	% Change 12 to 13	2013	% Change 13 to 14	2014	% Change 14 to 15	2015	% Change 15 to 16	2016	% Change 16 to 17	2017	% Change 17 to 18	2018	% Change 18 to 19	2019	% Change 19 to 20	2020
January	90	10%	102	13%	116	-6%	107	19%	127	-2%	124	11%	138	6%	146	-5%	138	-3%	134
February	90	-11%	81	16%	97	-10%	91	16%	106	19%	126	-8%	116	20%	139	-5%	132	-5%	126
March	103	-21%	86	46%	128	1%	125	19%	149	-9%	136	31%	178	-21%	140	-4%	135	-1%	133
April	106	7%	119	19%	136	-13%	124	23%	153	1%	155	22%	189	10%	207	-20%	166	-45%	92
May	107	25%	145	18%	165	10%	181	13%	205	-4%	197	0%	197	-1%	196	13%	222	-59%	92
June	104	5%	124	28%	151	6%	155	69%	262	-16%	220	6%	234	6%	249	-28%	179	-32%	121
July	98	29%	131	23%	163	26%	201	0%	202	6%	215	18%	253	-17%	211	3%	218	6%	231
August	150	6%	162	36%	221	-6%	214	25%	267	6%	282	-4%	272	17%	319	-18%	261	-100%	
September	162	-2%	164	54%	254	11%	286	5%	301	-1%	297	-16%	248	4%	259	-5%	245	-100%	
October	171	43%	240	5%	251	5%	265	7%	284	-7%	263	22%	322	-27%	236	21%	285	-100%	
November	152	8%	158	10%	197	19%	216	-5%	205	31%	268	-14%	230	-1%	227	2%	231	-100%	
December	147	32%	188	-29%	138	32%	186	48%	276	-26%	203	13%	230	-23%	178	29%	230	-100%	
YTD Comparison	698	13%	788	21%	956	3%	984	22%	1,204	-3%	1,173	11%	1,305	-4%	1,288	-8%	1,190	-22%	929
Full Year Cumulative Total	1,480	15%	1,700	19%	2,017	7%	2,151	18%	2,537	-2%	2,486	5%	2,607	-4%	2,507	-3%	2,442	-62%	929

Please note: The above figures do not include time share interests or Refl's and are an unofficial tabulation of Summit County records that are believed to be reasonably accurate.

## Current Month to Month



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# Residential Cost Analysis

## Residential Improved Units - Price Point Summary

### July 2020

**Average Price:**

**\$898,393**

	# Transactions	Gross Volume	Percentage Gross
<=200,000	1	\$189,900	0%
200,001 to 300,000	7	\$1,804,500	1%
300,001 to 400,000	20	\$7,135,800	4%
400,001 to 500,000	18	\$8,091,700	5%
500,001 to 600,000	24	\$13,439,000	8%
600,001 to 700,000	19	\$12,404,800	7%
700,001 to 800,000	17	\$12,730,300	8%
800,001 to 900,000	12	\$10,208,000	6%
900,001 to 1,000,000	12	\$11,568,000	7%
1,000,001 to 1,500,000	35	\$41,147,908	25%
1,500,001 to 2,000,000	7	\$11,480,000	7%
2,000,001 to 2,500,000	5	\$11,252,300	7%
2,500,001 to 3,000,000	5	\$13,825,500	8%
over \$ 3 Million	3	\$10,925,000	7%
<b>Total:</b>	<b>185</b>	<b>\$166,202,708</b>	<b>100%</b>

### July 2020

#### New Construction

	Number Trans.	Total Volume	Average Price
Single Family	7	\$9,016,508	\$1,288,073
Multi Family	3	\$3,125,900	\$1,041,967
Vacant Land	0	\$0	\$0

#### Resales

	Number Trans.	Total Volume	Average Price
Single Family	72	\$95,546,700	\$1,327,038
Multi Family	103	\$58,513,600	\$568,093
Vacant Land	13	\$5,539,500	\$426,115

#### Gross Residential Price Index

	Number Trans.	Total Volume	Average Price
Single Family	79	\$104,563,208	\$1,323,585
Multi Family	106	\$61,639,500	\$581,505
Vacant Land	13	\$5,539,500	\$426,115

#### YTD: July 2020

	Number Trans.	Total Volume	Average Price
Single Family	294	\$360,382,387	\$1,225,790
Multi Family	452	\$274,178,244	\$606,589
Vacant Land	61	\$20,266,000	\$332,230

#### Full Year: 2019

	Number Trans.	Total Volume	Average Price
Single Family	718	\$906,783,243	\$1,262,929
Multi Family	1215	\$680,127,463	\$559,776
Vacant Land	132	\$45,532,800	\$344,945

#### Full Year: 2018

	Number Trans.	Total Volume	Average Price
Single Family	736	\$841,177,997	\$1,142,904.89
Multi Family	1258	\$658,587,481	\$523,519
Vacant Land	192	\$70,428,209	\$366,814

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Land Title  
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Frisco, CO 80443  
970.668.2205

Dillon  
Land Title  
256 Dillon Ridge  
Dillon, CO 80435  
970.262.1883

Breckenridge  
Land Title  
200 North Ridge Street  
Breckenridge, CO  
80424  
970.453.2255



# Historical Residential Cost Analysis

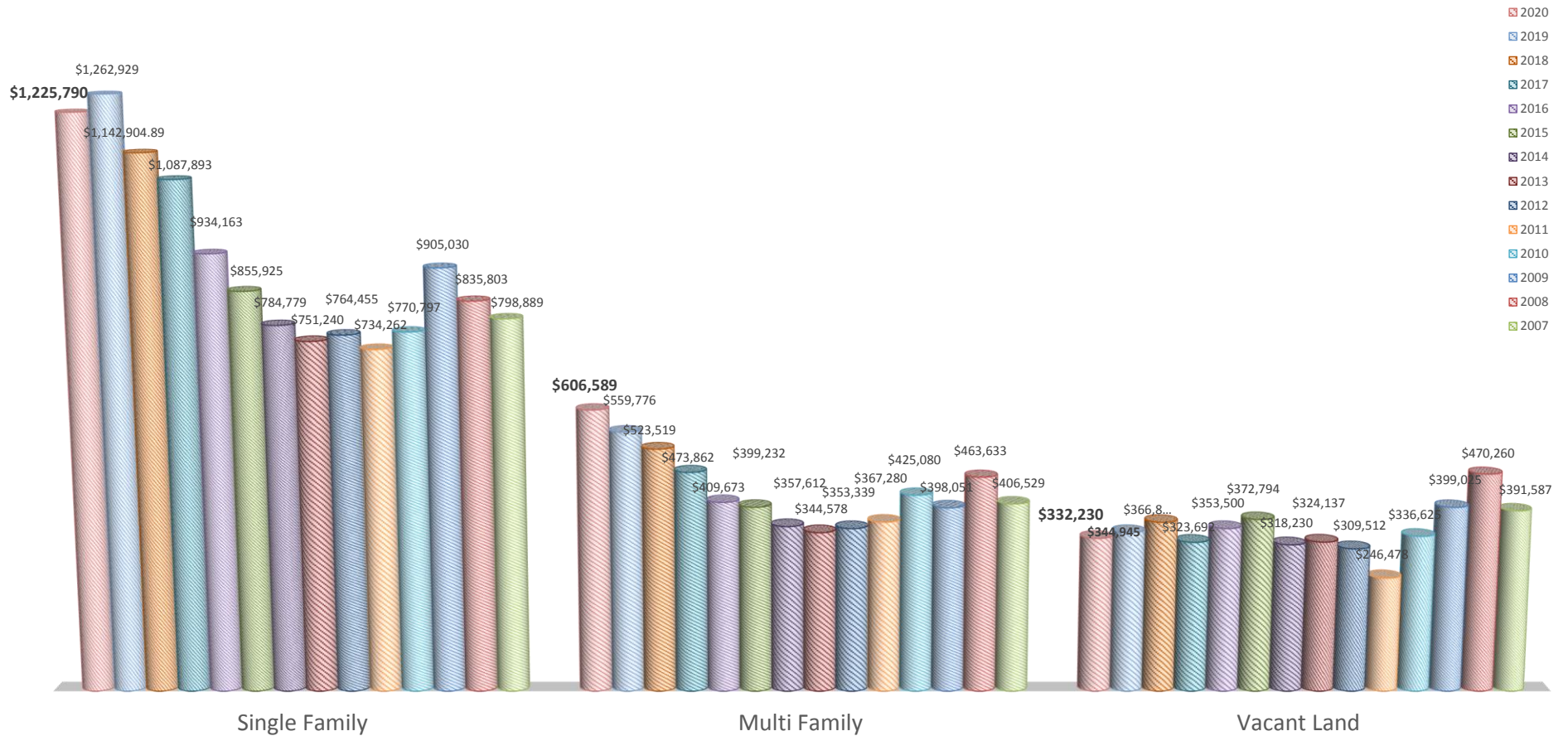
## Historical Residential Improved Units - Price Point Summary

Full Year 2017: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	756	\$822,447,297	\$1,087,893
Multi Family	1429	\$677,148,472	\$473,862
Vacant Land	187	\$60,530,400	\$323,692
Full Year 2016: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	677	\$632,428,549	\$934,163
Multi Family	1410	\$577,639,084	\$409,673
Vacant Land	145	\$51,257,475	\$353,500
Full Year 2015: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	678	\$580,317,085	\$855,925
Multi Family	1422	\$567,707,483	\$399,232
Vacant Land	156	\$58,155,900	\$372,794
Full Year 2014: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	561	\$440,261,075	\$784,779
Multi Family	1170	\$418,406,606	\$357,612
Vacant Land	126	\$40,097,000	\$318,230
Full Year 2013: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	569	\$427,455,600	\$751,240
Multi Family	994	\$342,510,355	\$344,578
Vacant Land	118	\$38,248,200	\$324,137
Full Year 2012: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	509	\$389,107,600	\$764,455
Multi Family	805	\$284,438,000	\$353,339
Vacant Land	114	\$35,284,400	\$309,512
Full Year 2011: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	454	\$333,355,100	\$734,262
Multi Family	722	\$265,175,800	\$367,280
Vacant Land	91	\$22,429,500	\$246,478
Full Year 2010: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	415	\$319,880,900	\$770,797
Multi Family	691	\$293,730,300	\$425,080
Vacant Land	77	\$25,920,100	\$336,625
Full Year 2009: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	392	\$354,771,700	\$905,030
Multi Family	655	\$260,723,700	\$398,051
Vacant Land	69	\$27,532,700	\$399,025
Full Year 2008: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	470	\$392,827,200	\$835,803
Multi Family	1001	\$464,096,800	\$463,633
Vacant Land	151	\$71,009,300	\$470,260
Full Year 2007: Gross Residential Price Index	Number Trans.	Total Volume	Average Price
Single Family	801	\$639,910,300	\$798,889
Multi Family	1779	\$723,215,400	\$406,529
Vacant Land	334	\$130,790,200	\$391,587

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# Average Price History by Type: 2007 - YTD. 2020



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## Comparative Historical Cost Analysis

YTD. 2020 Price Point Summary for Residential Volume - Average Price:			\$850,617
	# Transactions	Gross Volume	Percentage Gross
<=200,000	8	\$1,303,900	0%
200,001 to 300,000	37	\$9,760,300	2%
300,001 to 400,000	73	\$26,197,050	4%
400,001 to 500,000	85	\$38,386,404	6%
500,001 to 600,000	93	\$52,239,090	8%
600,001 to 700,000	92	\$59,955,300	9%
700,001 to 800,000	58	\$43,543,100	7%
800,001 to 900,000	51	\$43,525,600	7%
900,001 to 1,000,000	49	\$46,972,879	7%
1,000,001 to 1,500,000	140	\$168,981,908	27%
1,500,001 to 2,000,000	24	\$40,574,000	6%
2,000,001 to 2,500,000	13	\$29,261,100	5%
2,500,001 to 3,000,000	13	\$36,115,000	6%
over \$ 3 Million	10	\$37,745,000	6%
<b>Total:</b>	<b>746</b>	<b>\$634,560,631</b>	<b>100%</b>

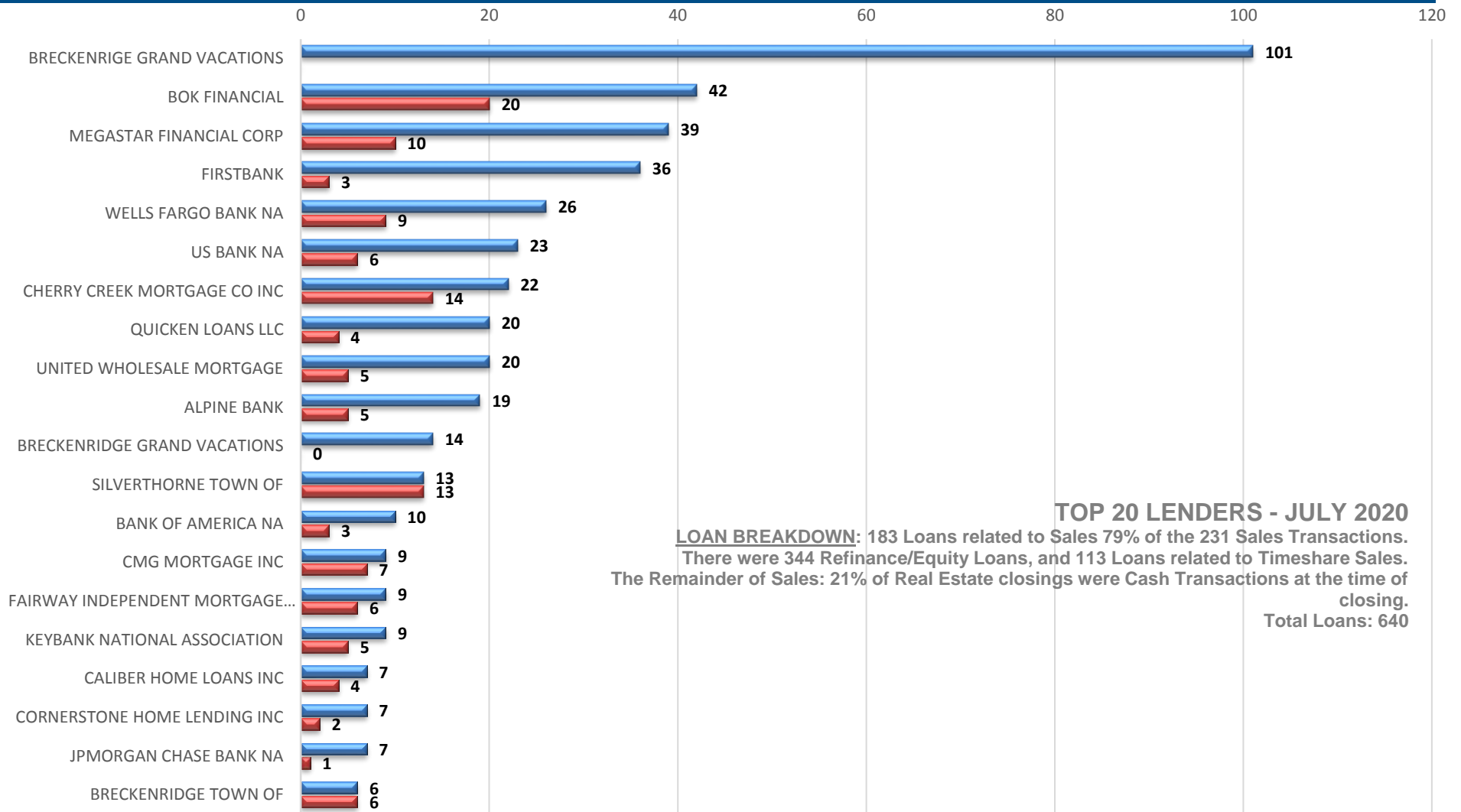
YTD. 2019 Price Point Summary for Residential Volume - Average Price:			\$816,524
	# Transactions	Gross Volume	Percentage Gross
<=200,000	9	\$1,482,600	0%
200,001 to 300,000	76	\$19,518,000	3%
300,001 to 400,000	123	\$44,235,728	6%
400,001 to 500,000	104	\$46,686,860	6%
500,001 to 600,000	120	\$66,149,600	9%
600,001 to 700,000	98	\$63,868,725	8%
700,001 to 800,000	76	\$57,286,400	8%
800,001 to 900,000	76	\$64,666,737	8%
900,001 to 1,000,000	41	\$39,010,017	5%
1,000,001 to 1,500,000	122	\$148,601,691	20%
1,500,001 to 2,000,000	48	\$81,224,999	11%
2,000,001 to 2,500,000	12	\$28,172,600	4%
2,500,001 to 3,000,000	11	\$30,380,600	4%
over \$ 3 Million	16	\$69,715,899	9%
<b>Total:</b>	<b>932</b>	<b>\$761,000,456</b>	<b>100%</b>

YTD. 2018 Price Point Summary for Residential Volume - Average Price:			\$726,883
	# Transactions	Gross Volume	Percentage Gross
<=200,000	32	\$5,385,000	1%
200,001 to 300,000	87	\$21,975,000	3%
300,001 to 400,000	154	\$54,859,300	7%
400,001 to 500,000	126	\$56,891,700	8%
500,001 to 600,000	121	\$66,630,020	9%
600,001 to 700,000	93	\$61,150,400	8%
700,001 to 800,000	103	\$77,275,400	10%
800,001 to 900,000	56	\$47,769,100	6%
900,001 to 1,000,000	72	\$68,415,821	9%
1,000,001 to 1,500,000	108	\$129,984,443	17%
1,500,001 to 2,000,000	39	\$66,307,500	9%
2,000,001 to 2,500,000	17	\$38,175,000	5%
2,500,001 to 3,000,000	7	\$19,540,300	3%
over \$ 3 Million	8	\$29,242,500	4%
<b>Total:</b>	<b>1023</b>	<b>\$743,601,484</b>	<b>100%</b>

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# Lender Analysis



### TOP 20 LENDERS - JULY 2020

**LOAN BREAKDOWN:** 183 Loans related to Sales 79% of the 231 Sales Transactions.  
 There were 344 Refinance/Equity Loans, and 113 Loans related to Timeshare Sales.  
 The Remainder of Sales: 21% of Real Estate closings were Cash Transactions at the time of closing.  
**Total Loans: 640**

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# Market Highlights

## July 2020

### Top Priced Improved Residential Sale:

<b>ACCOUNT</b>	2803570
<b>BEDROOM</b>	5
<b>BATH</b>	6.00
<b>YOC</b>	1998
<b>HEATED SQFT</b>	6038
<b>LANDSIZE</b>	2.3900
<b>RECEPTION</b>	1230365
<b>PRICE</b>	\$ 3,750,000.00
<b>AREA</b>	BRECKGC
<b>LEGAL</b>	GILROSE SUBD Lot 11
<b>PPSF</b>	\$ 621.07
<b>DATE</b>	07/24/2020

### Top Priced PSF Improved Residential Sale:

304164
Studio
1.00
1985
462
1230654
\$ 455,000.00
BRECKEN
BEAVER RUN CONDO Bldg 4 Unit 4334
\$ 984.85
07/28/2020



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# Foreclosure Document Breakdown

July 2020	Total	Timeshare	Fee Simple	Unknown: No legal shown
#1 Notice Election & Demand: (NED)	1	0		1
#2 Certificate of Purchase: (CTP)	0	0		0
#3 Public Trustee's Deeds: (PTD)	1	1		0
<b>Total Foreclosure Docs Filed:</b>	<b>2</b>	<b>1</b>		<b>1</b>

## Land Title Historical Foreclosure Summary

2009 Summary:		2010 Summary:	
NED:	300	NED:	367
Withdrawn NED'S	117	Withdrawn NED'S	162
Active NED's for 2009:	183	Active NED's for 2010:	205
<b>Public Trustee's Deeds Issued:</b>	<b>86</b>	<b>Public Trustee's Deeds Issued:</b>	<b>148</b>
2011 Summary:		2012 Summary:	
NED:	326	NED:	251
Withdrawn NED'S	148	Withdrawn NED'S	132
Active NED's for 2011:	178	Active NED's for 2012:	119
<b>Public Trustee's Deeds Issued:</b>	<b>227</b>	<b>Public Trustee's Deeds Issued:</b>	<b>165</b>
2013 Summary:		2014 Summary:	
NED:	138	NED:	86
Withdrawn NED'S	86	Withdrawn NED'S	27
Active NED's for 2013:	52	Active NED's for 2014:	59
<b>Public Trustee's Deeds Issued:</b>	<b>92</b>	<b>Public Trustee's Deeds Issued:</b>	<b>65</b>
2015 Summary:		2016 Summary:	
NED:	32	NED:	35
Withdrawn NED'S	14	Withdrawn NED'S	26
Active NED's for 2015:	18	Active NED's for 2016:	9
<b>Public Trustee's Deeds Issued:</b>	<b>26</b>	<b>Public Trustee's Deeds Issued:</b>	<b>9</b>
2017 Summary		2018 Summary	
NED:	37	NED:	35
Withdrawn NED'S	21	Withdrawn NED'S	28
Active NED's for 2017:	16	Active NED's for 2018:	7
<b>Public Trustee's Deeds Issued:</b>	<b>8</b>	<b>Public Trustee's Deeds Issued:</b>	<b>18</b>
YTD: 2019 Summary		YTD: 2020 Summary	
NED:	28	NED:	5
Withdrawn NED'S	13	Withdrawn NED'S	N/A
Active NED's for 2017:	15	Active NED's for 2017:	N/A
<b>Public Trustee's Deeds Issued:</b>	<b>14</b>	<b>Public Trustee's Deeds Issued:</b>	<b>8</b>
Summary Foreclosure Actions:			
Total Active NED's for Period: 1/1/2009 thru 12/31/2019		860	
Total PTD's Issued: 1/1/2009 thru 12/31/2019		857	
<b>Unissued Public Trustee's Deeds Remaining:</b>		<b>4</b>	

\*data is obtained from the Summit County Treasurer's Office; it is deemed reliable but it is not guaranteed.



# Summary of Foreclosure Actions

## YTD: July 2020

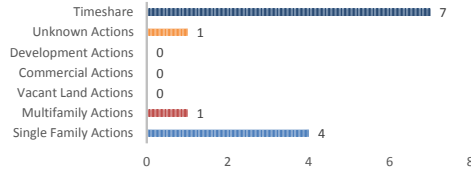
### Property Foreclosure Summary:

Fee Simple Actions	5
Timeshare Actions	7
Unknown Actions	1

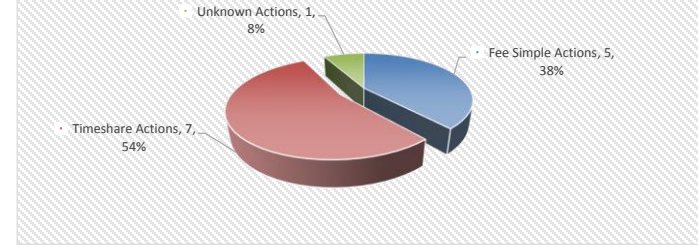
### Property Type Breakdown:

Single Family Actions	4
Multifamily Actions	1
Vacant Land Actions	0
Commercial Actions	0
Development Actions	0
Unknown Actions	1
Timeshare	7

### Foreclosure Document Summary: Property Type YTD: 2020



### Foreclosure Document Summary by Category: YTD: 2020



### Location Summary: ALL TYPES

Blue River	1
Breckenridge	8
Breckenridge Golf Course	2
Central Summit County	0
Copper Mountain	0
Corinthian Hill & Summerwoc	0
Dillon, Town & Lake	1
Dillon Valley	0
Farmers Corner	0
Frisco	0
Heeney	0
Keystone	0
Montezuma	0
North Summit County Rural	0
Peak 7	0
Silverthorne	0
Summit Cove	0
Wilderness	0
Woodmoor	0

### Location Summary: Fee Simple Only

Blue River	1
Breckenridge	1
Breckenridge Golf Course	2
Central Summit County	0
Copper Mountain	0
Corinthian Hill & Summerwoc	0
Dillon, Town & Lake	1
Dillon Valley	0
Farmers Corner	0
Frisco	0
Heeney	0
Keystone	0
Montezuma	0
North Summit County Rural	0
Peak 7	0
Silverthorne	0
Summit Cove	0
Wilderness	0
Woodmoor	0

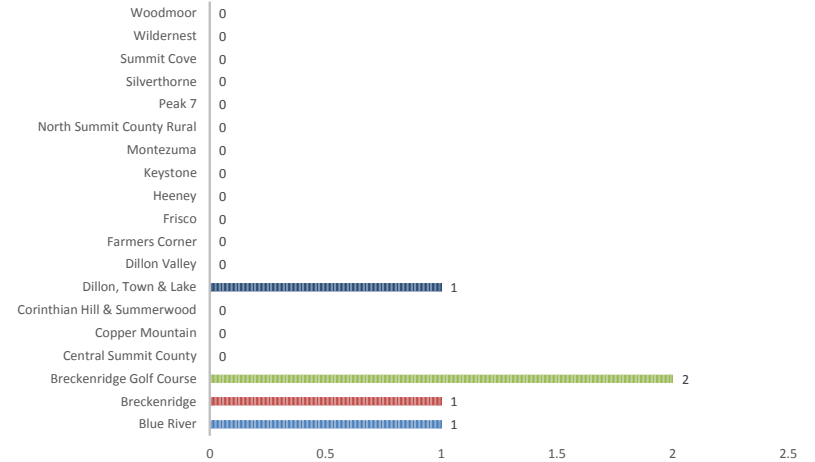
\* Location Summaries do not include recordings with Unknown Legal Descriptions

### Document Summary:

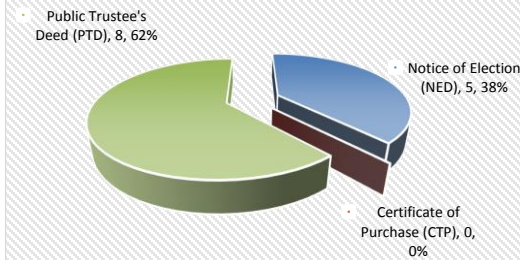
Notice of Election (NED)	5
Certificate of Purchase (CTP)	0
Public Trustee's Deed (PTD)	8

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### Foreclosure Document Summary: Fee Simple Only - Location by Market Area YTD: 2020



### Foreclosure Document Summary: YTD: 2020



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# Top Lender Listing

LENDER	NUMBER LOANS	(PURCHASE LOANS)	PERCENTAGE TOTAL
BRECKENRIDGE GRAND VACATIONS	101		15.78%
BOK FINANCIAL	42	20	6.56%
MEGASTAR FINANCIAL CORP	39	10	6.09%
FIRSTBANK	36	3	5.63%
WELLS FARGO BANK NA	26	9	4.06%
US BANK NA	23	6	3.59%
CHERRY CREEK MORTGAGE CO INC	22	14	3.44%
QUICKEN LOANS LLC	20	4	3.13%
UNITED WHOLESALE MORTGAGE	20	5	3.13%
ALPINE BANK	19	5	2.97%
BRECKENRIDGE GRAND VACATIONS	14		2.19%
SILVERTHORNE TOWN OF	13	13	2.03%
BANK OF AMERICA NA	10	3	1.56%
CMG MORTGAGE INC	9	7	1.41%
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	9	6	1.41%
KEYBANK NATIONAL ASSOCIATION	9	5	1.41%
CALIBER HOME LOANS INC	7	4	1.09%
CORNERSTONE HOME LENDING INC	7	2	1.09%
JPMORGAN CHASE BANK NA	7	1	1.09%
BRECKENRIDGE TOWN OF	6	6	0.94%
BROKER SOLUTIONS INC	6	1	0.94%
BANK OF ENGLAND	5		0.78%
HOMEBRIDGE FINANCIAL SERVICES INC	5	2	0.78%
MOVEMENT MORTGAGE LLC	5	2	0.78%
AMERICAN FINANCING CORPORATION	4		0.63%
BETTER MORTGAGE CORPORATION	4	1	0.63%
COLORADO CREDIT UNION	4	3	0.63%
ELEVATIONS CREDIT UNION	4	1	0.63%
GUARANTEED RATE INC	4	2	0.63%
NOVA FINANCIAL & INVESTMENT CORPORATION	4	1	0.63%
PENNYMAC LOAN SERVICES LLC	4	2	0.63%
SUMMIT COUNTY	4	1	0.63%
UBS BANK USA	4	1	0.63%
VECTRA BANK COLORADO	4	2	0.63%
ALLY BANK CORP	3		0.47%
AMERIFIRST FINANCIAL INC	3		0.47%
FINANCE OF AMERICA MORTGAGE LLC	3	2	0.47%
HOME POINT FINANCIAL CORPORATION	3		0.47%
JPMORGAN CHASE BANK N A	3		0.47%
NBH BANK	3	1	0.47%
NBKC BANK	3	2	0.47%
OWNES CARRY	3	2	0.47%
SWBC MORTGAGE CORP	3	1	0.47%
VIP MORTGAGE INC	3	1	0.47%
ADVANTAGE FIRST LENDING INC	2		0.31%
AMERSAVE MORTGAGE CORPORATION	2		0.31%
BANK OF THE WEST	2		0.31%
BAY EQUITY LLC	2		0.31%
BLUE SKY MORTGAGE LLC	2	2	0.31%
CELEBRITY HOME LOANS LLC	2		0.31%
COMMERCE BANK	2		0.31%
CROSSCOUNTRY MORTGAGE LLC	2		0.31%
FIRST WESTERN TRUST BANK	2		0.31%
LIBERTY SAVINGS BANK	2	1	0.31%
LOAN SIMPLE INC	2		0.31%
MORGAN STANLEY PRIVATE BANK	2		0.31%
NATIONSTAR MORTGAGE LLC	2		0.31%
NAVY FEDERAL CREDIT UNION	2	1	0.31%
PLANET HOME LENDING LLC	2		0.31%
STEARNS LENDING LLC	2		0.31%
UNIVERSAL LENDING CORPORATION	2		0.31%
ALASKA USA FEDERAL CREDIT UNION	1	1	0.16%
AMERICAN LIBERTY MORTGAGE INC	1		0.16%
ARMED FORCES BANK NA	1		0.16%
BANK OF COLORADO	1		0.16%
BAYSHORE MORTGAGE FUNDING LLC	1		0.16%
BELCO CREDIT UNION	1		0.16%
BNM LENDING LLC	1		0.16%
BYLINE BANK	1	1	0.16%
CANVAS CREDIT UNION	1		0.16%
CARDINAL FINANCIAL COMPANYLP	1		0.16%
CELEBRITY HOME LOANS LLC	1	1	0.16%
CHERRY CREEK MORTGAGE CO INC	1		0.16%
CHEVRON FEDERAL CREDIT UNION	1		0.16%
CHURCHILL MORTGAGE CORPORATION	1		0.16%
CIBC BANK USA	1		0.16%
CITIBANK NA	1		0.16%
CITYWIDE BANKS	1		0.16%
COMERICA BANK	1		0.16%
OSW MORTGAGE INC	1		0.16%
ENTERPRISE BANK & TRUST	1	1	0.16%
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	1		0.16%
FARMERS STATE BANK	1		0.16%
FIRST GUARANTY MORTGAGE CORPORATION	1		0.16%
FIRST NATIONAL BANK HEBER SPRINGS	1	1	0.16%
FIRST STATE BANK OF ST CHARLES MO	1		0.16%
FIRST UNITED BANK	1	1	0.16%
FIRSTBANK	1		0.16%
FLAGSTAR BANK	1	1	0.16%
FORTIS PRIVATE BANK	1	1	0.16%
FORTUNE FINANCIAL INC	1		0.16%
FREEDOM MORTGAGE CORPORATION	1		0.16%
GENEVA FINANCIAL LLC	1		0.16%
GNBANK NA	1		0.16%
GUARANTEED RATE AFFINITY LLC	1	1	0.16%
GUARDIAN MORTGAGE	1		0.16%
GUILD MORTGAGE COMPANY	1		0.16%
INDEPENDENT BANK	1	1	0.16%
INVESTORS SOURCE PRIVATE LENDING FUND #1 LLC	1		0.16%
KELER MORTGAGE LLC	1		0.16%
KEYBANK NATIONAL ASSOCIATION	1	1	0.16%
LEADERONE FINANCIAL CORPORATION	1		0.16%
LOANDEPT.COM LLC	1		0.16%
MIDWEST COMMUNITY BANK	1		0.16%
MIDWESTONE BANK	1		0.16%
MORTGAGE COMPANY	1	1	0.16%
MORTGAGE RESEARCH CENTER LLC	1		0.16%
MOUNTAIN VIEW BANK OF COMMERCE	1	1	0.16%
NATIONWIDE EQUITIES	1		0.16%
NETWORK CAPITAL FUNDING CORPORATION	1		0.16%
NICOLET NATIONAL BANK	1	1	0.16%
NORTH AMERICAN SAVINGS BANK FSB	1		0.16%
NORTH DALLAS BANK & TRUST CO	1		0.16%
ONE AMERICAN MORTGAGE	1		0.16%
PARANOUNT RESIDENTIAL MORTGAGE GROUP INC	1		0.16%
PENTAGON FEDERAL CREDIT UNION	1		0.16%
PINE VALLEY III LLC	1	1	0.16%
PREMIER MEMBERS CREDIT UNION	1	1	0.16%
PRIMAARY RESIDENTIAL MORTGAGE INC	1		0.16%
PRIMELENDING	1	1	0.16%
PROFESSIONAL MORTGAGE SOURCE LLC	1		0.16%
PROSPERITY HOME MORTGAGE LLC	1	1	0.16%
PROVIDENT FUNDING ASSOCIATES	1		0.16%
RECOVCO MORTGAGE MANAGEMENT LLC	1	1	0.16%
SECURITY SERVICE FEDERAL CREDIT UNION	1		0.16%
SERRA PACIFIC MORTGAGE COMPANY INC	1	1	0.16%
SISTAR MORTGAGE COMPANY	1		0.16%
SOOPER CREDIT UNION	1		0.16%
SUMMIT COMBINED HOUSING AUTHORITY	1	1	0.16%
SUMMIT MORTGAGE CORPORATION	1		0.16%
THE FEDERAL SAVINGS BANK	1		0.16%
TIAA FSB	1		0.16%
U S BANK NATIONAL ASSOCIATION	1	1	0.16%
UMB BANK NA	1		0.16%
US BANK HOME MORTGAGE	1	1	0.16%
WESTERRA CREDIT UNION	1		0.16%
WINGS FINANCIAL CREDIT UNION	1		0.16%
<b>TOTAL LOANS FOR JULY 2020:</b>	<b>640</b>	<b>183</b>	<b>100.00%</b>



# Upper End Transaction Detail

July 2020

## Upper End Purchaser Details

Brm	Bath	Year Built	Size	Price	Legal	PPSF	Date	Street Address	Origin of Buyer: City	Origin of Buyer: State
5	6.00	1998	6038	\$ 3,750,000.00	GILROSE SUBD Lot 11	\$	07/24/2020	341 DAVENPORT LOOP	HOUSTON	TX
4	5.00	1992	7171	\$ 3,600,000.00	SPRUCE VALLEY RANCH Lot 39	\$	07/07/2020	1152 INDIANA CREEK RD	BABYLON	NY
4	5.00	2010	5107	\$ 3,575,000.00	HIGHLANDS AT BRECKENRIDGE Lot 5	\$	07/20/2020	359 LONG RIDGE DRIVE	NORTHBROOK	IL
4	5.00	2008	4291	\$ 2,950,000.00	YINGLING & MICKLES ADDITION SUBD Block 11 Lot 24	\$	07/24/2020	231 S GOLD FLAKE TERRACE	HOUSTON	TX
6	6.00	1990	5788	\$ 2,940,000.00	SHADOW CREEK RANCH SUBD Lot 21	\$	07/24/2020	1286 SPRING CREEK RANCH ROAD	ENID	OK
6	8.00	2007	7153	\$ 2,785,000.00	EAGLES NEST GOLF COURSE SUBD Filing 2 Lot 24	\$	07/27/2020	220 HIGH PARK COURT	KEYSTONE	CO
4	4.00	2001	5048	\$ 2,600,000.00	JUNIATA SUBD Filing 2 Lot 18A & 18B	\$	07/01/2020	603 & 605 BALDY ROAD	BELLE RIVE	IL
5	5.00	2012	4227	\$ 2,550,500.00	GOLDENVIEW SUBD Filing 2 Lot 11	\$	07/22/2020	242 GOLDENVIEW DRIVE	GREENWOOD VILLAGE	CO
5	5.00	2000	3916	\$ 2,425,000.00	HIGHLANDS AT BRECKENRIDGE Filing 8 Lot 227	\$	07/20/2020	97 EVANS COURT	DENVER	CO
5	5.00	2000	5779	\$ 2,275,000.00	SWAN RIVER RANCH Lot 17	\$	07/20/2020	400 REVETT DRIVE	SAINT LOUIS	MO
3	5.00	2018	4185	\$ 2,250,000.00	HIGHLAND MEADOWS PUD Lot 17	\$	07/22/2020	0110 OMAHA DRIVE	NEWPORT BEACH	CA
5	6.00	2006	5530	\$ 2,152,300.00	EAST RANCH Lot 21	\$	07/27/2020	17 EDELWEISS CIRCLE	HIGHLANDS RANCH	CO
3	5.00	1996	3878	\$ 2,150,000.00	TRAFALGAR SUBD Lot 3	\$	07/27/2020	40 TRAFALGAR DRIVE	OMAHA	NE
			.64 AC	\$ 2,050,000.00	SHOCK HILL Lot 5	N/A	07/07/2020	127 PENN LODGE	SARATOGA	CA
4	5.00	1998	2262	\$ 1,865,000.00	PUSSYTOES SUBD Lot 2	\$	07/24/2020	210 SOUTH FRENCH STREET	DENVER	CO
17	9.00	1972	6388	\$ 1,775,000.00	SILVER VALLEY CONDO Unit 1, Units 11-14, Units 21-24	\$	07/16/2020	150 4TH STREET	DENVER	CO
4	4.00	2019	3140	\$ 1,650,000.00	RETREAT ON PITKIN Block 33 Lot 8	\$	07/28/2020	615 PITKIN STREET	DENVER	CO
4	4.00	2019	3254	\$ 1,630,000.00	TEN MILE VISTA SUBD Filing 1 Lot 33	\$	07/14/2020	101 BRADDOCK DRIVE	FRISCO	CO
4	6.00	2005	4578	\$ 1,600,000.00	WHISPERING PINES RANCH SUBD Filing 1 Block 10 Lot 16	\$	07/13/2020	24 LEGEND CIRCLE	ALBUQUERQUE	NM
4	5.00	2006	3902	\$ 1,592,000.00	EAGLES NEST GOLF COURSE SUBD Filing 2 Lot 45	\$	07/24/2020	345 GAME TRAIL ROAD	BELLEVILLE	KS
4	4.00	1996	2858	\$ 1,575,000.00	CHRISTIE HEIGHTS SUBD Filing 1 Lot 17	\$	07/17/2020	128 WINDWOOD CIRCLE	DENVER	CO
4	5.00	2017	3119	\$ 1,568,000.00	SOUTH MARYLAND CREEK RANCH Filing 1 Lot 49	\$	07/20/2020	49 W BENJAMIN POINT	CHAGRIN FALLS	OH
		1998	4647	\$ 1,500,000.00	CONTINENTAL SUBD Block E Lot 2E	\$	07/22/2020	189 CONTINENTAL COURT	BRECKENRIDGE	CO
4	2.00	1963&2007	1846	\$ 1,488,000.00	WEISSHORN SUBD Filing 1 Block 5 Lot 2	\$	07/31/2020	206 MORNING STAR DRIVE	BOULDER	CO
3	2.00	1992	1977	\$ 1,425,000.00	M&B: SEC 7-6-77 DULAC PLACER MS#13802	\$	07/01/2020	707 GATEWAY DRIVE	BRECKENRIDGE	CO
4	5.00	2018	2793	\$ 1,400,000.00	SILVER TROUT ESTATES Lot 6	\$	07/28/2020	683 FLY LINE DRIVE	COLORADO SPRINGS	CO
4	5.00	2018	3349	\$ 1,375,000.00	WHISPERING PINES RANCH SUBD Filing 9 Block 15 Lot 15	\$	07/30/2020	74 TELLURIDE COURT	CUBA	NY
3	3.00	2018	1903	\$ 1,355,000.00	ESTATES ON GALENA Lot 1	\$	07/24/2020	190 GALENA STREET	DENVER	CO
3	3.00	2019	1903	\$ 1,308,000.00	ESTATES ON GALENA Lot 10	\$	07/07/2020	190 GALENA ST	DENVER	CO
3	2.00	1979	1379	\$ 1,300,000.00	VILLAGE AT BRECKENRIDGE CONDO Filing 1 Bldg B Unit 601	\$	07/27/2020	555 S PARK AVENUE	BROOMFIELD	CO
4	3.00	2020	2177	\$ 1,250,000.00	SILVER TROUT ESTATES Lot 3	\$	07/28/2020	654 FLY LINE DRIVE	BRECKENRIDGE	CO
3	3.00	1994	1954	\$ 1,245,000.00	PARK FOREST ESTATES Filing 2 Lot 31	\$	07/27/2020	247 PARK FOREST DRIVE	MINNETONKA	MN
4	4.00	2019	2881	\$ 1,209,500.00	SOUTH MARYLAND CREEK RANCH Filing 8 Lot 99	\$	07/29/2020	1463 MARYLAND CREEK ROAD	LAFAYETTE	CO
3	3.00	1991	1681	\$ 1,200,000.00	SAW MILL PATCH TH Lot 5	\$	07/20/2020	113 SAWMILL ROAD	ARVADA	CO
4	5.00	1995	2554	\$ 1,195,000.00	BIG TREE DUPLEX Block 1 Lot 28A	\$	07/13/2020	160 N FULLER PLACER RD	BRECKENRIDGE	CO
3	3.00	2014	2203	\$ 1,180,000.00	VICS LANDING Units D-2	\$	07/29/2020	72 DEWEY PLACER DRIVE	BOULDER	CO
4	4.00	1997	3003	\$ 1,180,000.00	RESERVE AT FRISCO Filing 2 Phase 1 Block 4 Lot 2	\$	07/16/2020	108 WINDFLOWER LANE	BOULDER	CO
3	3.00	2019	1903	\$ 1,175,000.00	ESTATES ON GALENA Lot 11	\$	07/16/2020	190 GALENA STREET	NAPLES	FL
5	4.00	2005	3383	\$ 1,175,000.00	WILLOW CREEK HIGHLANDS Filing 4 Lot 3	\$	07/13/2020	726 WILD ROSE RD	FITCHBURG	MA
3	3.00	1999	2584	\$ 1,150,000.00	FRISCO DUCK SUBD Lot 38 58 MALLARD COURT FRISCO	\$	07/08/2020	58 MALLARD COURT	LITTLETON	CO
4	4.00	2005	3077	\$ 1,150,000.00	SILVERHEELS SUBD Lot 4	\$	07/16/2020	128 SILVERHEELS ROAD	LITTLETON	CO
4	3.00	2019	2582	\$ 1,141,908.00	SOUTH MARYLAND CREEK RANCH Filing 8 Lot 52	\$	07/09/2020	1320 MARYLAND CREEK ROAD	TIMNATH	CO
5	4.00	2010	2842	\$ 1,140,000.00	CABINS AT ANGLER MTN RANCH Filing 1 Lot 6	\$	07/13/2020	52 BUCKSKIN LANE	SILVERTHORNE	CO
4	3.00	1991	3516	\$ 1,124,000.00	WILLOW CREEK HIGHLANDS Filing 1 Lot 4	\$	07/22/2020	604 WILLOWBROOK ROAD	SILVERTHORNE	CO
6	5.00	2018	3235	\$ 1,120,000.00	WESTVIEW SUBD Lot 12	\$	07/07/2020	105 JAMES WAY	SILVERTHORNE	CO
4	3.00	2019	2317	\$ 1,115,100.00	SOUTH MARYLAND CREEK RANCH Filing 8 Lot 55	\$	07/31/2020	73 W BARON WAY	TALLAHASSEE	FL
3	3.00	1993	2659	\$ 1,100,000.00	KEYSTONE WEST RANCH SUBD Phase 5 Lots E-14	\$	07/20/2020	41 POTENTILLA CIRCLE	ARGYLE	TX
4	4.00	1997	3361	\$ 1,100,000.00	CORTINA SUBD Filing 1 Lot 3	\$	07/13/2020	232 SHOOTING STAR WAY	DENVER	CO
6	5.00	1981	3376	\$ 1,100,000.00	WARRIORS MARK WEST SUBD Filing 4 Block 2 Lot .3	\$	07/28/2020	147 GOLD KING WAY	SCOTTSDALE	AZ
3	4.00	2017	1913	\$ 1,098,000.00	SOUTH MARYLAND CREEK RANCH Filing 1 Lot 5	\$	07/20/2020	45 W BENJAMIN LANE	LITTLETON	CO
5	4.00	2018	2790	\$ 1,080,000.00	BUFFALO VALLEY AT WILDERNEST Filing 1 Lot 8	\$	07/14/2020	266 FAWN COURT	DENVER	CO
4	4.00	1994	2579	\$ 1,076,000.00	BLUE ROCK SPRINGS SUBD Lot 10	\$	07/07/2020	0028 RUSTIC TERRACE	DENVER	CO
4	3.00	2017	2157	\$ 1,055,000.00	ALDERS TH Phase 3 Unit 9A	\$	07/20/2020	46 OUTPOST DRIVE	RICHMOND	TX
3	3.00	2016	2073	\$ 1,050,000.00	ALDERS TH Phase 2 Unit 5A Bldg. 5	\$	07/10/2020	851 INDEPENDENCE ROAD	PARKER	CO
3	3.00	1994	1669	\$ 1,039,400.00	BRECKENRIDGE MOUNTAIN VILLAGE Lot 16	\$	07/28/2020	130 POWDER RIDGE DRIVE	TUCSON	AZ
4	3.00	1993	2039	\$ 1,025,000.00	CORTINA SUBD Filing 1 Block E Lot 57	\$	07/30/2020	56 SPRINGBEAUTY DRIVE	DILLON	CO
4	3.00	2019	2582	\$ 1,020,000.00	SOUTH MARYLAND CREEK RANCH Filing 8 Lot 57	\$	07/21/2020	37 W BARON WAY	HIGHLANDS RANCH	CO
4	4.00	1999	1914	\$ 1,003,000.00	PONDS AT BLUE RIVER CONDO Unit 190, Bldg 5-9	\$	07/31/2020	190 ROBIN DRIVE	NAMPA	ID



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# Purchaser Titlement Abstract

July 2020

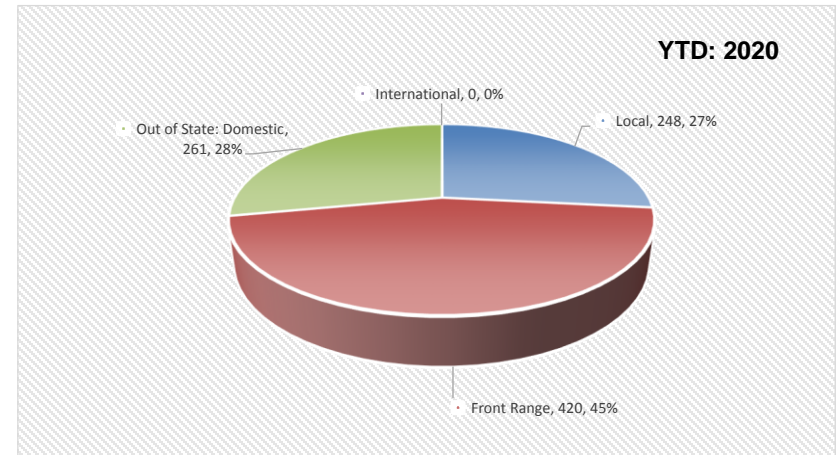
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Origin of Buyer	# of Trans.	% Overall
Local	60	26%
Front Range	103	45%
Out of State: Domestic	68	29%
International	0	0%
<b>Total Sales</b>	<b>231</b>	<b>100%</b>

**YTD: 2020**

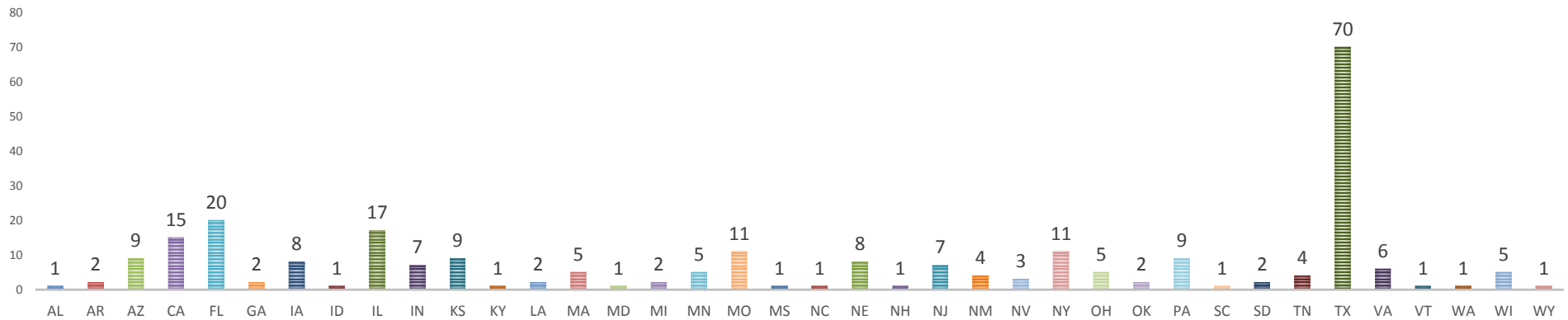
Origin of Buyer	# of Trans.	% Overall
Local	248	27%
Front Range	420	45%
Out of State: Domestic	261	28%
International	0	0%
<b>Total Sales</b>	<b>929</b>	<b>100%</b>



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Colorado Purchasers: 668

**NON-COLORADO YTD: 2020**







# Purchaser Titlement Abstract History

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## All Sales: 2019

Origin of Buyer	# of Trans.	% Overall
Local	709	29%
Front Range	1019	42%
Out of State: Domestic	707	29%
International	7	0%
<b>Total Sales</b>	<b>2442</b>	<b>100%</b>

## All Sales: 2018

Origin of Buyer	# of Trans.	% Overall
Local	757	30%
Front Range	1042	42%
Out of State: Domestic	699	28%
International	9	0%
<b>Total Sales</b>	<b>2507</b>	<b>100%</b>

## All Sales: 2017

Origin of Buyer	# of Trans.	% Overall
Local	719	28%
Front Range	1048	40%
Out of State: Domestic	830	32%
International	10	0%
<b>Total Sales</b>	<b>2607</b>	<b>100%</b>

## All Sales: 2016

Origin of Buyer	# of Trans.	% Overall
Local	755	30%
Front Range	938	38%
Out of State: Domestic	785	32%
International	8	0%
<b>Total Sales</b>	<b>2486</b>	<b>100%</b>

## All Sales: 2015

Origin of Buyer	# of Trans.	% Overall
Local	740	29%
Front Range	1020	40%
Out of State: Domestic	763	30%
International	14	1%
<b>Total Sales</b>	<b>2537</b>	<b>100%</b>

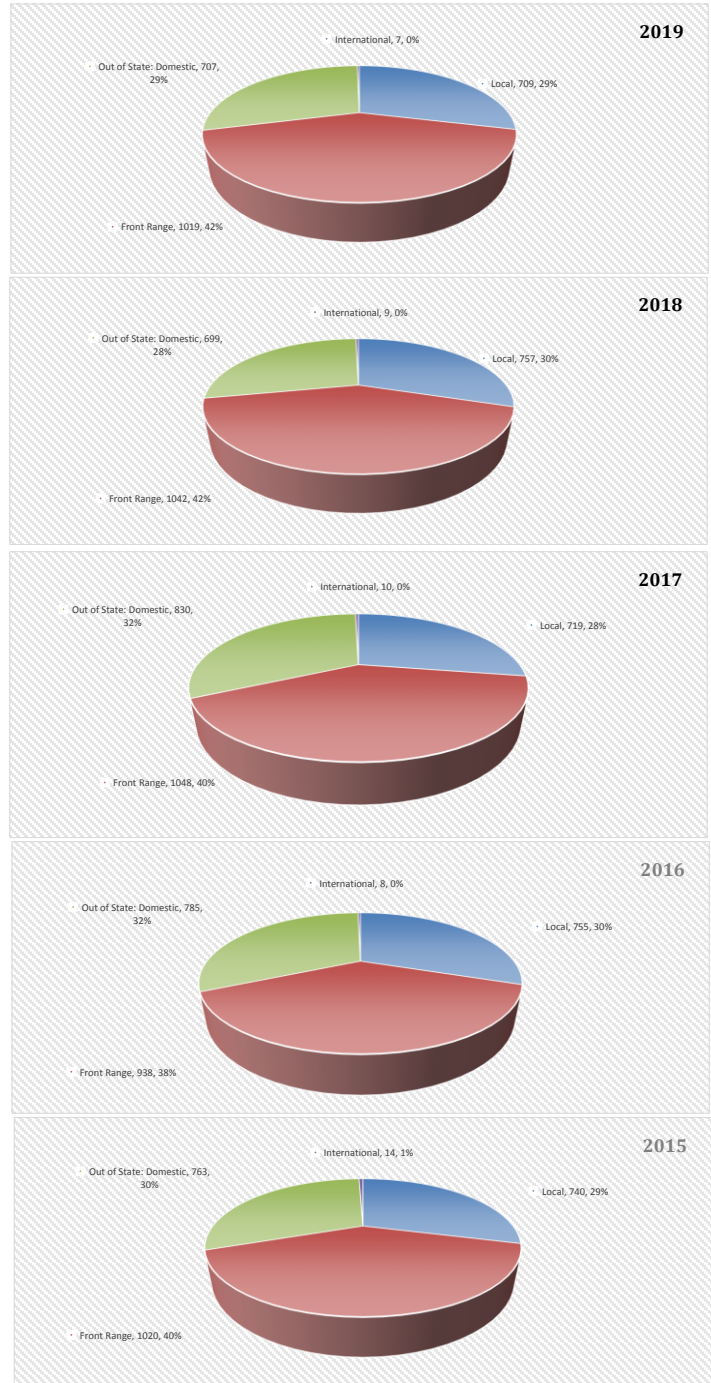
## All Sales: 2014

Origin of Buyer	# of Trans.	% Overall
Local	492	24%
Front Range	896	44%
Out of State: Domestic	635	31%
International	19	1%
<b>Total Sales</b>	<b>2042</b>	<b>100%</b>

## All Sales: 2013

Origin of Buyer	# of Trans.	% Overall
Local	502	26%
Front Range	765	40%
Out of State: Domestic	624	33%
International	17	1%
<b>Total Sales</b>	<b>1908</b>	<b>100%</b>

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## New Development Summary

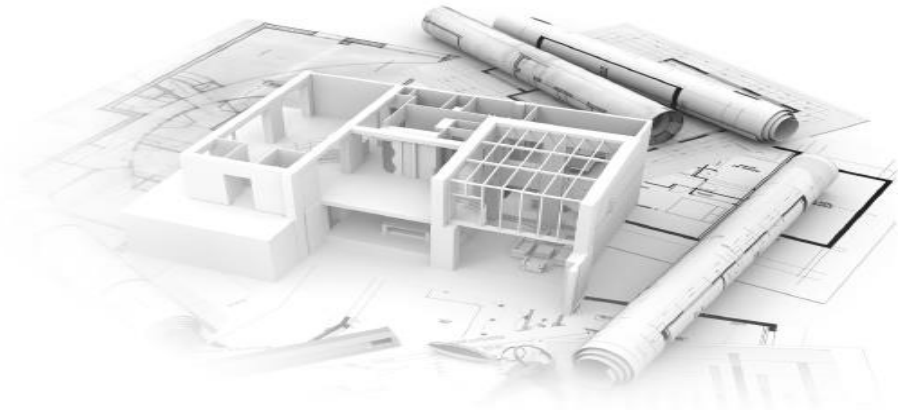
### July 2020

#### Improved Residential New Unit Sales:

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
3	3.00	2019	1903	\$ 1,175,000.00	ESTATES ON GALENA Unit 11	MULTIFAM	\$ 617.45	190 GALENA STREET
4	3.00	2019	2317	\$ 1,115,100.00	SOUTH MARYLAND CREEK RANCH Filing 8 Lot 55	SINGLEFAM	\$ 481.27	73 W BARON WAY
4	4.00	2019	3140	\$ 1,650,000.00	RETREAT ON PITKIN Lot B, Block 33	SINGLEFAM	\$ 525.48	615 PITKIN STREET
3	3.00	2019	1903	\$ 1,308,000.00	ESTATES ON GALENA Unit 10	MULTIFAM	\$ 687.34	190 GALENA ST
4	4.00	2019	2881	\$ 1,209,500.00	SOUTH MARYLAND CREEK RANCH Filing 8 Lot 99	SINGLEFAM	\$ 419.82	1463 MARYLAND CREEK ROAD
4	3.00	2019	2582	\$ 1,141,908.00	SOUTH MARYLAND CREEK RANCH Filing 8 Lot 52	SINGLEFAM	\$ 442.26	1320 MARYLAND CREEK ROAD
4	3.00	2019	2582	\$ 1,020,000.00	SOUTH MARYLAND CREEK RANCH Filing 8 Lot 57	SINGLEFAM	\$ 395.04	37 W BARON WAY
3	2.00	2019	1514	\$ 642,900.00	REISS TH Unit B	MULTIFAM	\$ 424.64	305 PINE DRIVE
4	4.00	2019	3254	\$ 1,630,000.00	TEN MILE VISTA SUBD Filing 1 Lot 33	SINGLEFAM	\$ 500.92	101 BRADDOCK DRIVE
4	3.00	2020	2177	\$ 1,250,000.00	SILVER TROUT ESTATES Lot 3	SINGLEFAM	\$ 574.18	654 FLY LINE DRIVE

#### Summary of Improved Residential New Unit Sales:

Average Price:	\$	1,214,241
Average PPSF:	\$	506.84
Median Price:	\$	1,192,250
# Transactions:		10
Gross Volume:	\$	12,142,408



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NOTE: The above figures do not include time share interests, new vacant site transactions, or new commercial unit transactions. Data is deemed reliable but not guaranteed.